LINDA LINGLE
GOVERNOR

AARON S. FUJIOKA
ADMINISTRATOR

PROCUREMENT POLICY BOARD
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STATE OF HAWAII
STATE PROCUREMENT OFFICE
P.O. Box 119
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May 7, 2007

TO: Executive
Department of Education
Office of Hawaiian Affairs
House of Representatives
Senate
Judiciary
City & County of Honolulu (Finance, Council and Board of Water Supply)
County of Hawaii (Finance, Council and Board of Water Supply)
County of Kauai (Finance, Council and Department of Water Supply)
County of Maui (Finance, Council and Department of Water Supply)
University of Hawaii
Hawaii Health Systems Corporation (HHSC)

FROM: Aaron S. Fujioka
Administrator

SUBJECT: **Change No. 4**
SPO Vendor List No. 07-11
WSCA METER MAILING
(WSCA-RFP-EPS050076)

The following change is hereby made to the price list:

REPLACE Attachment 1 to update the pricing for Pitney Bowes.

The current price list incorporating Change Nos. 1, 2, 3 and 4 is available on the SPO website: www.spo.hawaii.gov; click on "SPO Price List/Vendor List" at the main menu. At the search screen, enter the List Title. Should you have any questions, Vicki Kitajima can be contacted at (808) 586-0566, fax (808) 586-0570, or at vicki.a.kitajima@hawaii.gov.

STATE OF HAWAII
STATE PROCUREMENT OFFICE

SPO Vendor List No. 07-11 (Statewide)
Includes Changes No. 1, 2, 3 and 4
Revised May 7, 2007

WSCA METER MAILING

(WSCA-RFP-EPS050076)
July 31, 2006 to November 8, 2007

INFORMATION ON WSCA

The Western States Contracting Alliance (WSCA) is a multi-state contracting consortium of state governments including local governments, the State of Hawaii is a participating member. The mission of WSCA is to implement multi-state contracts to achieve cost-effective and efficient acquisition of quality products and services.

The State of Arizona is the current lead agency and contract administrator for this contract. A request for proposals was issued on behalf of WSCA and was awarded to three qualified companies. The State Procurement Office (SPO), on behalf of the executive branch and the purchasing jurisdictions listed below, has joined the WSCA contract No. EPS050076.

For additional information on WSCA, visit the WSCA website at www.aboutwsca.org.

PARTICIPATING JURISDICTIONS listed below may purchase from this contract:

- Executive
- Department of Education
- Office of Hawaiian Affairs
- House of Representatives
- Senate
- Judiciary
- City & County of Honolulu (Finance, Council and Board of Water Supply)
- County of Hawaii (Finance, Council and Board of Water Supply)
- County of Kauai (Finance, Council and Department of Water Supply)
- County of Maui (Finance, Council and Department of Water Supply)
- University of Hawaii
- Hawaii Health Systems Corporation (HHSC)

Participants are not mandated to purchase from this contract and price list waivers will not be required for purchases from sources outside of this price list. However, Chapter 103D, HRS, and the procurement rules shall apply to purchases outside of this contract. The decision to use this contract or to solicit pricing from other sources will be at the discretion of the agency.

Quotations are not required for this vendor list.

POINT OF CONTACT. Questions regarding equipment and services should be directed to the vendors listed herein. Procurement questions or concerns regarding this price list may be directed as follows:

Jurisdiction	Name	Telephone	FAX	E-mail
Executive	Vicki Kitajima	586-0566	586-0570	vicki.a.kitajima@hawaii.gov
Judiciary	Newton Sakamoto	538-5805	538-5802	newton.t.sakamoto@courts.state.hi.us
Senate	Carol Taniguchi	586-6720	586-6719	c.taniguchi@capitol.hawaii.gov
House	Patricia Mau Shimizu	586-6400	586-6401	adele@capitol.hawaii.gov
OHA	Ernest Kimoto Alt. Telephone contact for Ernie. Shirley Okamoto, Secretary, 594-1826	594-1954	594-1865	ErnieK@OHA.org
DOE	Procurement Staff	675-0130	675-0133	carlton_chinen@notes.k12.hi.us
U.H.	Gwen Won	956-8687	956-2093	gwon@hawaii.edu
Honolulu Council	Clayton Wong	527-5654	523-4220	cwong@honolulu.gov
Maui Council	Martha Suzuki	270-7661	270-7686	Martha.Suzuki@mauicounty.us
Kauai Council	Peter Nakamura	241-6371	241-6349	pnakamura@kauaigov.com
Hawaii Council	Gilbert Benevides	961-8231	961-8248	gil_benevides@co.hawaii.hi.us
Honolulu City and County	Mike Hiu	527-5669	523-4771	mhiu@honolulu.gov
Maui County	Greg King	270-7488	270-7138	greg.king@co.maui.hi.us
Kauai County	Florence Kakuda	241-6294	241-6297	fkakuda@kauaigov.com
Hawaii County	Gilbert Benevides	961-8231	961-8248	gil_benevides@co.hawaii.hi.us

Jurisdiction	Name	Telephone	FAX	E-mail
Honolulu Board of Water Supply	Procurement Staff	748-5000	550-9193	contactUs@hbws.org
Maui Depart. Of Water Supply	Kenneth L. Bissen	270-7684	270-7136	ken.bissen@co.maui.hi.us
	Holly Perdida	270-7684	270-7136	holly.perdida@co.maui.hi.us.
Kauai Depart. of Water	Clarita M. Remigio	245-5423	245-5813	cremigio@kauaiwater.org
	Fay Tateisha	245-5426	245-5813	ftateishi@kauaiwater.org
Hawaii Depart. of Water Supply	Craig Shimabukuro	961-8020	961-8031	cshimabukuro@hawaiidws.org
HI Health Systems Corporation	Emmitt H. Ford	733-4024	733-4460	Eford@hhsc.org

USE OF PRICE LIST BY NONPROFIT ORGANIZATIONS. Pursuant to Section 103D-804, Hawaii Revised Statutes (HRS), nonprofit organizations with current purchase of service contract(s) (Chapter 103F, HRS) have been invited to participate in the State Procurement Office's (SPO) price lists.

If a nonprofit organization (hereinafter called "nonprofit") wishes to purchase from a SPO price list, the nonprofit must obtain approval from each price list vendor, i.e., participation must be mutually agreed upon. A price list vendor may choose to deny participation by a nonprofit. Provided, however, if a nonprofit and price list vendor mutually agree to this arrangement, it is understood that the nonprofit will retain its right to purchase from other than a price list vendor.

VENDORS:

Pitney Bowes

Remittance Address: 1019 Waimanu Street, Suite 104, Hon., HI 96814

Phone No.: (808) 591-9450 x203
Fax No.: (808) 591-9358

Vendor Contact: Kimberly Ozeki

Neopost Inc.

Remittance Address: PO Box 45800, San Francisco, CA 94145-0800

Phone No.: (808) 845-0660
Fax No.: (808) 845-0469

Authorized Neopost Inc. Dealer – AMS Mail Hawaii
Michael Robinson

Hasler Inc.

Remittance Address: 19 Forest Parkway, Shelton, CT 06484

Authorized Hasler Inc. Dealers

Oahu: The Wizard Werks
James Branchaud
Phone No.: (808) 235-8800
Fax No.: (808) 247-3367

Hawaii : Stationers Corp. of Hawaii Ltd.
Tommy Hirano
Phone No.: (808) 935-5477
Fax No.: (808) 935-6121

Maui: Business Equipment Co., Inc.
Richard Kamita
Phone No.: (808) 242-6177
Fax No.: (808) 242-6556

Kauai: S&S Business Machines
LeRoy Sakaquchi
Phone No.: (808) 245-9549
Fax No.: (808) 245-8633

PRICE LIST ITEMS. This price list is comprised of:

1. **Attachment 1**: A Pitney Bowes listing of specific contract items with pricing.
2. **Attachment 2**: A Neopost Inc. listing of specific contract items with pricing.
3. **Attachment 3**: A Hasler Inc. listing of specific contract items with pricing.

PRICING is F.O.B. destination and shall include all freight, delivery and unloading at the destination, except for the Hawaii General Excise Tax (GET), which is currently 4%. Effective January 1, 2007, due to the .5% statutory assessment of a Honolulu County Surcharge (CST), the new tax rate on all sales for Oahu, shall not exceed 4.5%.

"SPO PL 07-11" and "**WSCA Contract No. EPS050076**" must be typed on purchase orders issued against this price list.

PURCHASING CARD (pCard). Agencies of the Executive branch, with the exception of the Department of Education, Office of Hawaiian Affairs, HHSC and the University of Hawaii, shall use the State's purchasing card (pCard) for orders totaling less than $2500. If vendor requires hardcopy confirmation of a transaction made by pCard, agency may use SPO-10B, pCard Order Form, available on the SPO website: www.spo.hawaii.gov; click on "Forms for State Agencies" under the "Quick Links" section of the home page.

For purchases $2500 or more, agencies may use the pCard, subject to its credit limit, or issue a purchase order.

PURCHASE ORDERS may be issued for purchases $2500 or more; and for vendors that do not accept the pCard, set minimum order requirements before accepting the pCard for payment, or charge its customers a transaction fee for the usage.

DELIVERY should be completed within 30 working days.

LEASE AGREEMENTS. No lease to purchase terms shall be considered or included as part of this agreement. This agreement shall be only for the outright purchase or rental of mailing equipment.

PRICE LIST AVAILABLE ON THE INTERNET. The price list is available at the SPO website: www.spo.hawaii.gov. "Click" on SPO Price List/Vendor List at the main menu.

AARON S. FUJIOKA
Administrator

ATTACHMENTS:

Attachment 1: Pitney Bowes Price List
Attachment 2: Neopost Inc. Price List
Attachment 3: Hasler Inc. Price List

PitneyBowes *Engineering the flow of communication™*

WSCA Pricebook

ITEM	Description	Com'l List Price	WSCA EX Price	new proposed discount	Annual EMA Yr 2-5
Stand-Alone Mailing Machines					
Stand-Alone Meters					
MailStation					
CMK2	MailStation with 2 lb Integrated Weighing Platform	$ 395.00	$ 197.00	50%	47
CMK5	MailStation with 5 lb Integrated Weighing Platform	$ 695.00	$ 347.00	50%	47
DM100-DM200 Low Volume Mailing Systems					
Low volume, Manual Mailing Machine					
DM100 Systems					
SBXA	DM100 Mailing Machine	$ 1,010.00	$ 404.00	60%	0
SBBF	DM100 Mailing Machine with Moistener	$ 1,195.00	$ 478.00	60%	0
SBBG	DM100 Mailing Machine with 2-lb Scale	$ 1,635.00	$ 654.00	60%	15
SBBH	DM100 Mailing Machine with 5-lb Scale	$ 1,805.00	$ 722.00	60%	15
DM200L Systems					
SBLJ	DM200 Mailing Machine	$ 1,365.00	$ 819.00	40%	133
SBLK	DM200L Mailing Machine with Moistener and 2 lb Integrated Weighing Platform	$ 2,185.00	$ 1,311.00	40%	185
SBLL	DM200 Mailing Machine with 5lb Scale	$ 2,495.00	$ 1,497.00	40%	185
SBLM	DM200L Mailing Machine with Moistener and 10 lb Integrated Weighing Platform	$ 2,810.00	$ 1,686.00	40%	185
DM300-DM400 Medium Volume Mailing Systems					
DM300L Systems					
SBYP	DM300C Digital Mailing Machine	$ 2,325.00	$ 1,395.00	40%	241
SBYR	DM300C Mailing Machine with Moistener and 2 lb Integrated Weighing Platform	$ 3,146.00	$ 1,887.00	40%	294
SBYS	DM300C Mailing Machine with Moistener and 5 lb Integrated Weighing Platform	$ 3,455.00	$ 2,073.00	40%	294
SBYT	DM300C Mailing Machine with 10lb Scale	$ 3,775.00	$ 2,265.00	40%	294
DM400L Systems					
SBLV	DM400 Mailing Machine	$ 3,420.00	$ 1,881.00	45%	236
SBLW	DM400L Mailing Machine with Moistener and 2 lb Integrated Weighing Platform	$ 4,235.00	$ 2,329.00	45%	288
SBLX	DM400 Mailing Machine with 5lb Scale	$ 4,545.00	$ 2,499.00	45%	288
SBLY	DM400 Mailing Machine with 10lb Scale	$ 4,865.00	$ 2,675.00	45%	288
Medium-High Volume Systems					
DM500 Systems					
SBWN	DM500 Mailing Machine (Base Package)	$ 5,484.00	$ 4,387.00	20%	360
SBJB	DM500 w/ 5 lb Integrated Weighing, includes USPS Dom/Intl Rates	$ 6,645.00	$ 5,316.00	20%	360
SBWR	DM500 Mailing Machine w/10 lb Integrated Weighing Platform	$ 7,581.00	$ 6,064.00	20%	360
SBWS	DM500 Mailing Machine w/30 lb Interfaced Weighing Platform	$ 8,010.00	$ 6,408.00	20%	466

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WSCA Pricebook

ITEM	Description	Com'l List Price	WSCA EX Price	new proposed discount	Annual EMA Yr 2-5
DM550 Systems					
SBJE	DM550 (Base Package) Includes USPS Dom/Intl Rates	$ 7,784.00	$ 6,227.00	20%	441
SBJF	DM550 w/ 5 lb Integrated Weighing, includes USPS Dom/Intl Rates	$ 9,908.00	$ 7,926.00	20%	441
SBJG	DM550 w/ 10 lb Integrated Weighing, includes USPS Dom/Intl Rates	$ 10,721.00	$ 8,576.00	20%	441
SBJH	DM550 w/ 30 lb Interfaced Weighing, includes USPS Dom/Intl Rates	$ 11,984.00	$ 9,587.00	20%	546
DM800 190 Non-WOW Systems					
SBZC	DM800 190 Non-WOW (Base Package)	$ 10,085.00	$ 8,068.00	20%	948
SBZD	DM800 190 Non-WOW w/ 15lb Integrated Weighing Platform	$ 12,010.00	$ 9,608.00	20%	948
SBZE	DM800 190 Non-WOW w/ 15lb Integrated Weighing Platform, 100 Acctg, PC Interface	$ 12,285.00	$ 9,828.00	20%	948
SBZF	DM800 190 Non-WOW w/ 15lb Integrated Weighing Platform, 300 Acctg, PC Interface	$ 14,085.00	$ 11,268.00	20%	948
DM800 190 WOW Systems					
SFAA	DM800 190 WOW (Base Package)	$ 14,070.00	$ 11,256.00	20%	1129
SFAB	DM800 190 WOW w/ 100 Dept Acctg, PC Interface	$ 15,565.00	$ 12,452.00	20%	1129
SFAC	DM800 190 WOW w/ Power Stacker, 300 Dept Acctg, 1E08 Laser Printer	$ 18,200.00	$ 14,560.00	20%	1405
DM800 210 non-WOW Systems					
SBZG	DM800 210 Non-WOW (Base Package)	$ 11,395.00	$ 9,116.00	20%	1032
SBZJ	DM800 210 Non-WOW w/ 15lb Integrated Weighing Platform, 100 Acctg	$ 13,855.00	$ 11,084.00	20%	1032
SBZK	DM800 210 Non-WOW w/ 15lb Integrated Weighing Platform, 300 Acctg	$ 17,600.00	$ 14,080.00	20%	1032
SFXA	DM800 210 Non-WOW w/100 Dept Acctg	$ 11,500.00	$ 9,200.00	20%	1032
SBZH	DM800 210 Non-WOW w/ 15lb Integrated Weighing Platform	$ 13,320.00	$ 10,656.00	20%	1032
DM800 210 WOW Systems					
SFAD	DM800 210 WOW (Base Package)	$ 17,185.00	$ 13,748.00	20%	1213
SFAE	DM800 210 WOW w/ 100 Dept Acctg, PC Interface	$ 18,675.00	$ 14,940.00	20%	1213
SFAF	DM800 210 WOW w/ Power Stacker, 300 Dept Acctg, 1E08 Laser Printer	$ 21,000.00	$ 16,800.00	20%	1489
High Volume, Auto Mailing Systems					
DM900 Non-WOW Systems					
SBNG	DM900 System - Non-WOW (Base Package)	$ 15,185.00	$ 12,148.00	20%	1280
SBNH	DM900 System - Non-WOW w/ 100 Dept Acctg, PC Interface	$ 17,375.00	$ 13,900.00	20%	1280
SBNJ	DM900 System - Non-WOW w/ Power Stacker, 300 Dept Acctg, 1E08 Laser Printer	$ 19,875.00	$ 15,900.00	20%	1564
DM900 WOW Systems					
SBNK	DM900 System - WOW (Base Package)	$ 21,598.00	$ 17,278.00	20%	1325
SBRL	DM900 System - WOW w/ 100 Dept Acctg, PC Interface	$ 23,941.00	$ 19,152.00	20%	1325
SBRM	DM900 System - WOW w/ Power Stacker, 300 Dept Acctg, 1E08 Laser Printer	$ 26,349.00	$ 21,079.00	20%	1608
DM1000 non-WOW Systems					
SBRN	DM1000 System - Non-WOW (Base Package)	$ 16,300.00	$ 13,040.00	20%	1509
SBNP	DM1000 System - Non-WOW w/ 300 Dept Acctg	$ 18,300.00	$ 14,640.00	20%	1509
SBNR	DM1000 System - Non-WOW w/ Power Stacker, 300 Dept Acctg, 1E08 Laser Printer, Console Table	$ 21,300.00	$ 17,040.00	20%	1793
SBNT	DM1000 System - Non-WOW w/ Bundled Budget Manager	$ 19,100.00	$ 15,280.00	20%	1595

WSCA Pricebook

ITEM	Description	Com'l List Price	WSCA EX Price	new proposed discount	Annual EMA Yr 2-5
SBNU	DM1000 System - Non-WOW w/ Power Stacker, Bundled Budget Manager, 1E08 Laser Printer, Console Table	$ 22,500.00	$ 18,000.00	20%	1793
SBNS	DM1000 System - Non-WOW w/ Power Stacker, 1E08 Laser Printer, Console Table	$ 18,500.00	$ 14,800.00	20%	1793
DM1000 WOW Systems					
SBNV	DM1000 System - WOW (Base Package)	$ 23,647.00	$ 18,917.00	20%	1756
SBNW	DM1000 System - WOW w/ 300 Dept Acctg	$ 25,787.00	$ 20,629.00	20%	1756
SBNX	DM1000 System - WOW w/ Power Stacker, 300 Dept Acctg, 1E08 Laser Printer, Console Table	$ 28,997.00	$ 23,197.00	20%	2040
SBNZ	DM1000 System - WOW w/ Bundled Budget Manager	$ 26,643.00	$ 21,314.00	20%	1756
SBPG	DM1000 System - WOW w/ Power Stacker, Bundled Budget Manager, 1E08 Laser Printer, Console Table	$ 30,495.00	$ 24,396.00	20%	2040
SBNY	DM1000 System - WOW w/ Power Stacker, 1E08 Laser Printer, Console Table	$ 26,750.00	$ 21,400.00	20%	2040
Integrated Postal Scales					
1GP2/MP1A	2 lb Integrated Platform for DM200L	$ 765.00	497	35%	53
1GP5/MP1A	5 lb Integrated Platform for DM200L	$ 1,055.00	685	35%	53
1GP9/MP1A	10 lb Integrated Platform for DM200L	$ 1,350.00	877	35%	53
1GW2/MP06	2 lb Interfaced Weighing Platform for DM300/DM400L	$ 765.00	497	35%	53
1GW5/MP06	5 lb Interfaced Weighing Platform for DM300/DM400L	$ 1,055.00	685	35%	53
1GW9/MP06	10 lb Interfaced Weighing Platform for DM300/DM400L	$ 1,350.00	877	35%	53
1FW4/MP05	5 lb. Integrated Weighing Platform (DM500/DM550 only)	$ 1,985.00	1290	35%	0
P7W3/JB77	30 lb Weighing Option for DM200L	$ 3,740.00	2431	35%	126
P7W7/JB77	70 lb Weighing Option for DM200L	$ 5,100.00	3315	35%	126
1FW6/MP30	30 lb Interfaced Platform (DM300-DM1000)	$ 3,740.00	2431	35%	106
1FW7/MP49	70 lb Interfaced Platform (DM300-DM1000)	$ 5,100.00	3315	35%	136
1FW8/MP49	149 lb Interfaced Platform (DM500-DM1000)	$ 6,025.00	3916	35%	136
1FW1/1FW0	Differential Weighing/Manual Weight Entry (DM800/900/1000)	$ 595.00	386	35%	0
1FWD	5 lb Interfaced Weighing for DM200	$ 1,985.00	1290	35%	0
1FW5	15 lb Interfaced Platform (DM300-DM1000)	$ 3,120.00	2028	35%	106
1FWG	15 lb Integrated Weighing Platform (DM800i only)	$ 2,745.00	1784	35%	0
1FWF	10 lb Integrated Weighing Platform for DM500/DM550 only	$ 2,745.00	1784	35%	0
Accounting Options					
1FAC	Accounting (10 Dept) Software for DM100	$ -	0		0
1FAE	Accounting (50 Dept) Software for DM300/DM400	$ -	0		0
1FAD	Enhanced Accounting (50 Dept) Software for DM100/DM200L	$ 325.00	276	15%	0
F90D	DM200/300/400 100 Dept Accounting w/PC Interface	$ 875.00	743	15%	0
1FA1	Basic Accounting DM200 (25 Dept) Software	$ -	0		0
1FA2	Enhanced Accounting (100 Dept) Software	$ 895.00	760	15%	0
1FA3	Enhanced Accounting (300 Dept) Software for DM500/550/800/900/1000	$ 2,800.00	2380	15%	0
SPMK	Budget Manager Installation Kit (required when ordering 1FA5)	$ 275.00	233	15%	0
SPPX	Budget Manager Installation Kit for Existing DM's (required when ordering 1FA5 Aftermarket)	$ 385.00	327	15%	0
1FA4	Budget Manager / Department Manager Subscription (500 accounts)	95/month	80/month		0
1FA5	Budget Manager / Cost Manager Subscription (1500 accounts)	145/month	120/month		0

PitneyBowes *Engineering the flow of communication™*

WSCA Pricebook

ITEM	Description	Com'l List Price	WSCA EX Price	new proposed discount	Annual EMA Yr 2-5
Rates/Features					
1F00	USPS Rates	$ -	0		0
1FX0	SmartClass Feature (DM900 WOW ONLY)	$ 795.00	675	15%	0
1FC0	Carrier Rate Package (Standard Rates: UPS, FedEx, Airborne, DHL) for new DM500/DM550/DM800/DM900/DM1000	$ 495.00	420	15%	0
Options Upgrade					
1FSB	DM800I DIM UPGRD MODULE	$ 4,300.00	3655	15%	
1FSC	DM8/900 DIM UPGRD MODULE	$ 4,300.00	3655	15%	
1FSD	DM1000 DIM UPGRD MODULE	$ 4,300.00	3655	15%	
Package Manager					
	Installation/Training Kits				
F9DD	Confirmation Services Welcome Kit	$ -	0		0
F8DB	Additional DM Series Training	$ 495.00	420	15%	0
F9PM	Permit Printing Professional Install	$ 65.00	55	15%	0
F9PA	Permit Printing Professional Installation for Existing DM500-DM1000 Customers	$ 99.00	84	15%	0
F8DA	Confirmation Services Training (DM800/900/1000)	$ 65.00	55	15%	0
F9DA	Confirmation Services Training DM200-DM550	$ 65.00	55	15%	0
F9SJ	DM Series Professional Installation (DM200 - 400)	$ 135.00	115	15%	0
F9DF	Ongoing Training for DM series DM200/300/400	$ 495.00	420	15%	0
F9DL	Ongoing Training Support for DM200L-DM400L	10/month	10/month		0
F9DG	Ongoing Training for DM series DM500/550/800/900/1000	$ 995.00	845	15%	0
F9DH	Ongoing Training Support for DM500 -DM1000 Series	20/month	20/month		0
F9SH	DM Series Professional Installation & Confirmation Services Training for DM100 (only required when Confirmation Services is Ordered)	$ 99.00	84	15%	0

WSCA Pricebook

ITEM	Description		Com'l List Price	WSCA EX Price	new proposed discount	Annual EMA Yr 2-5
Stands/Consoles						
N199	Integrated Scale Stand	$	95.00	81	15%	0
UC30	Console (Power Stacker Compatible) for DM1000	$	1,360.00	1156	15%	0
U7C1	Console with built in drop stacker for DM800/900	$	940.00	799	15%	0
F990009	DM Series Scale Stand	$	90.00	77	14%	0
F9SA	DM Series Scale Stand	$	135.00	115	15%	0
DMC5	DM1000 Console (Drop or Power Stacker compatible)	$	1,360.00	1156	15%	0
Options/Attachments						
SPY8	1E05 Laser Printer	$	795.00	675	15%	86
SBZA	DM800 WOW Module (Aftermarket)	$	6,840.00	5814	15%	182
UXDN	PC Interface for DM300/DM400	$	375.00	318	15%	0
SBDU	Free Barcodes Scanner	$	-			197
SBDS	Dm Series Scanner for Confirmation Services (DM500-DM1000)	$	795.00	675	15%	197
U7PS	Power Stacker for DM800/900	$	1,630.00	1385	15%	198
U7DS	Drop Stacker for DM900, DM1000	$	-	0		
DJPS	Drop Stacker	$	1,630.00	1385	15%	191
USR1	Power Stacker Ramp Extension (Compatible with U7PS, DJPS, Power Stacker required for installation)	$	625.00	531	15%	0
3250	Power Stacker for U580	$	1,360.00	1156	15%	242
F9SJ	DM100 Professional Installation	$	135.00	115	15%	0
DM Series Options						
SPY8	1E08 Laser Printer	$	795.00	675	15%	86
U7PS	Power Stacker for DM800/900	$	1,630.00	1385	15%	198
SBDS	Dm Series Scanner for Confirmation Services (DM500-DM1000)	$	795.00	675	15%	197

WSCA Pricebook

ITEM	Description		Com'l List Price	WSCA EX Price	new proposed discount	Annual EMA Yr 2-5
ERCM	E-Return Receipt Reference Number (base package)	$	1,495.00	1270	15%	197
ERCN	E-Return Recipt Reference Number (desktop only)	$	145.00	123	15%	0
ERCP	E-Return Receipt Reference Number Feature + Scanner (Customer Has Existing Label Printer Solution)	$	1,245.00	1058	15%	197
ERCR	e-Receipt Reference Number Package (without Scanner)	$	695.00	590	15%	0
UXDM	PC Interface for DM500 and up	$	795.00	675	15%	0
J796038	Ascent Interface to Intellink DM300-DM1000	$	695.00	590	15%	0
SBTP	Interface for DM Series to DataPac 36/77 (DM500-DM1000)	$	895.00	760	15%	0
Z5DE	DM Series AccuTrac Interface (AccuTrac HT V2.0)	$	1,365.00	1160	15%	0
Z5DF	DM Series AccuTrac Interface (AccuTrac SA or HT V3.0 and above)	$	695.00	590	15%	0
	DM Series Upgrade Pricing					
DM100 Mailing System						
F9A1	Upgrading to 50 Dept Accts on P700/P7L1	$	395.00	335	15%	0
F9P5	Upgrading from 2 LB to 5LB Weighing Feature on DM100I (P700)	$	245.00	208	15%	0
F9P6	Adding 5 LB Integrated Weighing Platform to DM100i (P700)	$	525.00	446	15%	15
DM200L Mailing System						0
F9A1	Upgrading to 50 Dept Accts on P700/P7L1	$	395.00	335	15%	0
F9L5	Upgrading from 2 LB to 5LB Weighing Feature on DM100I (P7L1)	$	295.00	250	15%	0
F9L6	Adding 5 LB Integrated WeighingPlatform to DM100i (P7L1)	$	625.00	531	15%	53
F9L9	Upgrading from 5 LB to 10 LB Weighing Feature on DM200I (P7L1)	$	395.00	335	15%	0
DM300L/DM400L Mailing Systems						0
F9A2	Upgrade to 100 Dept Accts on 1P00/1A00	$	895.00	760	15%	0
F9G5	Upgrading from 2 LB to 5 LB Weighing Feature on DM300L, DM400L (1P00 W/G800	$	295.00	250	15%	0
F9G6	Adding 5 LB Integrated Weighing Platform to DM300L DM400L (1P00 W/G800	$	725.00	616	15%	53
F9G9	Upgrading from 5 LB to 10 LB Weighing Feature on DM300L, DM400L (1P00-W/DD00)	$	395.00	335	15%	0
DM200I DM300I & DM400L Mailing Systems						
F9A2	Upgrade to 100 Dept Accts on 1P00/1A00	$	895.00	760	15%	0
F9W5	Adding 5 LB Integrated Platform to DM200I,DM300I DM400I, (1P00 w/DD00)	$	725.00	616	15%	53
F9W9	Upgrading from 5 LB to 10LB Weighing Feature on DM200I DM300I (1P00 w/DD00)	$	395.00	335	15%	0
Non-IBI DM200&DM300						0
F90M	Adding 100 Dept Accts w/PC Interface to Existing DM200, DM300 Non-IBI (F800/F900)	$	795.00	675	15%	0
F8DS	Adding Conf Service to Eisting DM200,DM300 Non-IBI (F800/F900)	$	495.00	420	15%	0
DM500-DM-DM1000 Mailing Systems						
F9A2	Upgrading to 100 Dept Accts on 1P00/1A00	$	895.00	760	15%	0
F9A3	Upgrading to 300 Dept Accts on 1A00	$	1,495.00	1270	15%	0
F9B1	Upgrade to 5LB to 15 LB Weighing (DM500/DM550)	$	1,135.00	964	15%	106
F9C0	Adding Carrrier Rate Package (DM500/DM550	$	495.00	420	15%	0
F9B2	Upgrade to 15LB to 30LB Weighing (DM800I)	$	995.00	845	15%	0
F9B3	Upgrade to 15 LB to 30 LB Weighing Feature (DM500-DM1000)Excluding DM800I	$	995.00	845	15%	0
F9B4	Upgrading to 70 LB Weighing (DM500-DM1000	$	1,980.00	1683	15%	136

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ITEM	Description	Com'l List Price	WSCA EX Price	new proposed discount	Annual EMA Yr 2-5
F9B5	Upgrade to 149 LB Weighing (DM500-1000)	$ 2,905.00	2469	15%	136
F9W1	Adding Differential Weighing (DM800/DM900/DM1000	$ 595.00	505	15%	0
F9XS	Adding SmartClass to DM900	$ 795.00	675	15%	0
	Postage Meter Rentals and Intellilink Subscription				
P-Postage Meter Rental-rates monthly					
B700	Stand-Alone Digital Postage-by-Phone Meter		$ 30.00		
P700	DM100 Postal Security Device		$ 30.10		
P7L1	DM200L Postal Security Device		$ 47.60		
1P00	DM300L & DM400L Postal Security Device		$ 47.60		
1M00	DM500 - DM1000 Postal Security Device		$ 53.90		
Q-Postage Meter Ultra Low Vol - Monthly					
K700	MailStation Meter (Requires K7SS but no confirmation services are available)		$ 17.40		
Value Based Services					
ATR1	Postage Pass	0.00	0.00		0
1FX3	Custom Messaging	0.00	0.00		0
1FX4	Time Date Stamping	0.00	0.00		0
1FS0	Confirmation Services	0.00	0.00		0
1FA7	Intelliview	0.00	0.00		0
ERR1	e-Return Reciept	0.00	0.00		0
ERR2	e-RR Reference# Feature	0.00	0.00		0
Postage by Phone + Option - Monthly, Intellilink Subscription					
K700	MailStation Series	7.00	7.00		
P700					
P7L1	DM100-DM400 Series	7.00	7.00		
1P00					
1A00	DM500-DM100 Series	15.00	15.00		
Confirmation Services - Monthly and Intellilink Subscription					
7P00					
7PL1	DM100-DM400 Series	7.00	7.00		
G800					
1D00	DM500-DM1000 Series	15.00	15.00		
Permit Printing-Monthlyand Intellilink Subscription					
IA04/ ID04	Permit Printing Option DM500,DM550,DM900,DM1000	95/month	95/month		
Electronic Return Receipt (requires addition of confirmation services)-Monthly Intellilink Subscription					
1D00	DM500-DM550 Series	25.00	25.00	0%	
1D00	DM800-DM1000 Series	45.00	45.00	0%	
	Mail Openers				
1225	Mail Opener	$ 2,715.00	2307	15%	118
	Mail Center Security				
J710	SecureScan - Desktop Mail scanner	$ 3,795.00	3225	15%	230
J724	ImageAlert System - ImageAlert Software, J774 Image Scanner	$ 2,995.00	2545	15%	177
Professional Services					
J714	Safe Mail and Package Consulting	$ 1,250.00	1062	15%	0
J715	On Site Setup and Training	$ 325.00	276	15%	0
	Arrival				
T5XE	Arrival XE Software standard Edition INCLUDES: T5F4 Screen Bulider, T5F5 Power Act, T5RD Remote Diagnostics, T5FM Tracking Assistant Manifest Module, T5FD Tracking Asst Delivery Module, T5FR Tracking Asst Receiving Module, T514 Arrival Basic Application T	$ 5,395.00	4585	15%	0

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WSCA Pricebook

ITEM	Description		Com'l List Price	WSCA EX Price	new proposed discount	Annual EMA Yr 2-5
T5XC	Arrival XE Software Client Server Edition -5 Users Includes remote diagnostics moderm 4 hours of on site training at host site and Arrival client licenses for 5 concurrent users. Requires Micorsoft SQL Server DBMS licenses for 5 users, See Arrival Client	$	13,750.00	11687	15%	0
T5C3	Arrival XE C/S additional Client Licenses-Tier 1 (max 5) Additonal Arrival Client Licenses for systems requiring concurrent users. Use with Arrival C/S Edition only (T5XC and T5U2)	$	300.00	255	15%	0
T5C4	Arrival XE C/S additional Client Licenses-Tier 2 unlimited Additonal Arrival Client Licenses for systems requiring concurrent users. Use with Arrival C/S Edition only (T5XC and T5U2)	$	300.00	255	15%	0
T5R0	Arrival Customer Loyalty Package Existing Leasing Cutomers only-Includes Arrival XE Software (T5XE) Celeron PC AND Monitor.	$	5,395.00	4585	15%	257
T5P7	LobbyTrac Workstation - 2 Ghz Celeron PC Package for Windows XP	$	4,595.00	3905	15%	297
Computers						
T5P3	1.8Ghz Celeron PC Package for Windows 2000	$	2,195.00	1865	15%	257
T5P4	2.26Ghz Pentium 4 PC Package for Windows 2000	$	2,795.00	2375	15%	257
Monitor						
T885021	Compaq 17" Monitor	$	-	0		0
T885022	Compaq 15" Flap Panel Display	$	199.00	169	15%	0
T885035	Compaq 17 inch Flat Panel Display	$	699.00	594	15%	0
Arrival Law Enforcement Options						
T5LE	Arrival Law Enforcement - Software Only	$	3,450.00	2932	15%	0
T5LP	Arrival Law Enforcement Peripheral Package. Incl Software, J781 Scanner, J620 Graphis Printer, Counter Signature Pad	$	6,495.00	5520	15%	218
T5LX	Arrival Law Enforcement turnKey Package Incl. Software, T5P3 Celeron PC, 15" Flat Panel Monitor, J781 Scanner, J620 Graphics Printer, Counter Signature Pad	$	8,495.00	7220	15%	474
T52C	Arrival Law Enforcement Client Server Edition - 5 Users	$	11,000.00	9350	15%	0
T52D	Arrival Law Enforcement Client Server Edition - 10+ Users	$	17,000.00	14450	15%	0
Lobbytrac Software						
T5L1	LobbyTrac Turnkey Package	$	7,395.00	6285	15%	458
T5L3	LobbyTrac Software Only	$	2,825.00	2401	15%	0
Software only systems						
T520	Software Only Version includes ARRIVAL Windows software, remote diagnostics, external modem and 4 hours of on-site training. Requires Software Maintenance T5SM	$	4,895.00	4160	15%	0
T526	Upgrade from ARRIVAL Express Unlimited Transactions to Full ARRIVAL. You must write ARRIVAL Express T597 w/Serial Number on order as a no charge Trade-in.	$	3,100.00	2635	15%	0
T52P	Special: Arrival client Server 5 Client System	$	10,400.00	8840	15%	0

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ITEM	Description		Com'l List Price	WSCA EX Price	new proposed discount	Annual EMA Yr 2-5
T52A	Arrival for Windows Software Client Server Edition - 5 Users. Incls. remote diagnostics, modem, 4 hours of on-site training of host site and arrival client licenses for 5 concurrent users. Requires Microsoft SQL Server DBMS licenses for 5 Users. Requir	$	12,500.00	10625	15%	0
T52B	ARRIVAL FOR WINDOWS SOFTWARE CLIENT SERVER EDITION -10 + USERS. Includes remote diagnostics, modem, 4 hours of on-site training at host site and ARRIVAL client licenses for 10 concurrent users. Requires Microsoft SQL Server, DBMS Licenses /10 users. Req	$	18,500.00	15725	15%	0
T5R0	Arrival Customer Loyalty Package - existing	$	4,895.00	4160	15%	257
Remote Site & Upgrade Options						
T591	ARRIVAL C/S Remote Site ID Pack (Maximum of 5) Inc. User Manual and Installation documentation for remote sites. Must order one T591 per remote location connect ed to an Arrival C/S system. Must order T5MS Remote Site identification on Arrival Software Ag	$	75.00	63	16%	0
T518	Arrival C/S Remote Site Installation & Training. Incls. Arrival C/S Remote Software and up to 4 hours of training at remote site. Must order one T518 per remote location connected to an Arrival C/S system.	$	1,200.00	1020	15%	0
T5MS	Arrival C/S Multi-Site Identification. Must order 1 per remote site	$	-	0		0
T5U1	Arrival, Upgrade To Client Server From Existing Arrival will enable existing Arrival system to be configured for C/S functions. Existing Arrival Client Licenses remain in effect. Order additional T5NL to add Multi-Workstation Licenses if necessary	$	8,500.00	7225	15%	0
T5U2	Arrival, Upgrade Client Server Edition (5 users) to 10+ users. Order T5CC (Arrival C/S Additional Client Licenses) to expand system beyond 10 users.	$	6,000.00	5100	15%	0
T5CC	ARRIVAL CLIENT SERVER 11 CLIENT LICENSES. Additional Arrival Client Licenses for systems requiring more than 10 concurrent users. Use with Arrival C/S Edition only. (T52B and T5U2)	$	250.00	212	15%	0
Optional Software Features						
T5F2	Background Import feature	$	750.00	637	15%	0
T5F3	File link / scan link / global update	$	750.00	637	15%	0
T5F6	Hotel Application package	$	950.00	807	15%	0
T5F8	ODBC Integration	$	1,995.00	1695	15%	0
T5FB	Scale Interface Feature	$	750.00	637	15%	0
T5FC	Tracking Assistant Activation Feature (MUST BE ORDERED when adding either a J581 or J580 to an existing Arrival Conf.)	$	-	0		0
T5FE	Printer Interface (Must be ordered with T538 printer)	$	-	0		0
T5FF	Imaging Feature	$	1,250.00	1062	15%	0
T5FM	Manifest Module (Can only be used with J580/J581 Scanner)	$	1,195.00	1015	15%	0
T5VT	Visitor Tracking Feature	$	750.00	637	15%	0
T2DE	Desktop Express Plus for Client Server Edition of Arrival Software	$	8,295.00	7050	15%	0
T2SL	Site License for DESKTOP EXPRESS PLUS	$	1,650.00	1402	15%	0

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ITEM	Description		Com'l List Price	WSCA EX Price	new proposed discount	Annual EMA Yr 2-5
T5FW	Arrival Web Module Arrival Web is an optional feature for Arrival C/S Edition that extends the capabilities to add packages to the systems and change package status location. Does not support specialized functionally including thermal label image capture	$	2,995.00	2545	15%	0
T5FG	Route Activity Logging Feature	$	1,250.00	1062	15%	0
T5NS	Arrival Network Sync Feature for Client Server Edition of Arrival Software	$	-	0		0
T5N1	Network Sync License for up to 4 Tracking Assistants	$	950.00	807	15%	0
T5N2	Network Sync License for up to 10 Tracking Assistants	$	2,000.00	1700	15%	0
T5N3	Network Sync License for up to 20 Tracking Assistants	$	3,000.00	2550	15%	0
T5N4	Network Sync License for up to 50 Tracking Assistants	$	6,000.00	5100	15%	0
Network Options						
T5NL	Multi-Workstation Network License (for customer-provided network environments) - Order one license per ARRIVAL workstation connected to a customer's network. Not needed for a single Arrival Workstations connected to a network. An additional license is nee	$	500.00	425	15%	0
T5F1	NetQuery Option (Must order (1) T5NL beyond number of processing stations for NetQuery)	$	1,500.00	1275	15%	0
J796029	Factory Installed PCI Client Network Card - COAX CABLE	$	300.00	255	15%	0
J796027	Field Installable PCI Client Network Card - COAX CABLE ONLY	$	300.00	255	15%	0
T557	Microsoft SQL Server Runtime License	$	1,500.00	1275	15%	0
Printers						
T531	J683 High Speed Thermal 4" Laser Printer	$	2,195.00	1865	15%	201
T534	J624 Laser Printer	$	695.00	590	15%	86
T536	J644 4" Label Printer	$	995.00	845	15%	114
T538	J530 Tracking Assistant	$	1,295.00	1100	15%	85
T544	2" Graphis Printer	$	395.00	335	15%	41
J796030	External Tape Backup - Seagate 20 GB USB Connection	$	595.00	505	15%	0
T896001	External USB Adapter	$	275.00	233	15%	0
TS47	Canon i560 Color Inkjet Printer	$	159.00	135	15%	0
Scales						0
T310	JN75 100 lb. TableTop Scale	$	1,195.00	1015	15%	106
T312	JN64 150 lb. RollerTop Scale	$	1,695.00	1440	15%	148
T313	JN67 149 lb. RollerTop Scale (California Only)	$	1,695.00	1440	15%	150
Portable Data Terminals						0
J540	Counter Signature Pad (direct computer serial attachment)	$	1,995.00	1695	15%	0
J542	Counter Signature Pad	$	1,995.00	1695	15%	0
J596025	Wireless Access Point (for use with J595 TA)	$	1,395.00	1185	15%	0
J5900009	4 Bay Ethernet Docking Crdle (for use with muliple J580s or J582s and Network sync	$	995.00	845	15%	0
J596021	Single Bay USB Crable for tracking Assistant Plus (J592,J595)	$	475.00	403	15%	0
J596022	4 Bay EtherNet Crabdle for Tracking Assistant Plus (J592, J595)	$	995.00	845	15%	0
J596023	4 Slot Battery Charger for Tracking Assistant Plus	$	1,495.00	1270	15%	0
J596024	Battery Adaptors (Kit of 2) for J592/j595 TA Plus	$	275.00	233	15%	0
Tracking Assistants						250

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ITEM	Description		Com'l List Price	WSCA EX Price	new proposed discount	Annual EMA Yr 2-5
J583	Tracking Assistant PDT - Palm Computing™ Platform with integrated Laser Scanner, Single Bay Cradle, Receiving, Delivery and Interface Software *You must order T5FC - Tracking Assistant Activation feature	$	2,195.00	1865	15%	250
J582	Additional Tracking Assistant (Must order J581 or J596014 or J596015 for docking solution) *You must order T5FC - Tracking Assist Activation feature	$	1,795.00	1525	15%	245
J592	Tracking Assistant Plus Fabric	$	2,595.00	2205	15%	245
J593	Tracking Assistant Plus with Single Bay USB Cradle	$	2,995.00	2545	15%	245
J595	Tracking Assistant Plus Wireless Unit	$	3,295.00	2800	15%	250
J58U	J570 Upgrade Package - must trade in J570 for ea. J580 Ordered	$	1,500.00	1275	15%	161
J596019	Single Bay Docking Cradle (for use with J580)	$	425.00	361	15%	0
J596015	4 Bay Docking Cradle (for use with multiple J580s)	$	995.00	845	15%	0
J596014	Single Slot Cradle	$	425.00	361	15%	0
T590009	4 Bay EtherNet Docking Cradle (for use with multiple J580's or J582s and Network Sync)	$	995.00	845	15%	0
J596017	4 Bay Battery Charger with 4 Batteries and Adaptors for J580	$	1,395.00	1185	15%	0
J596018	4 Bay Interconnecting Cable	$	75.00	63	16%	0
J696021	Firmware Upgrade Kit for J690 Printer	$	200.00	170	15%	0
T530	J776 Non Contact keyboard wedge scanner	$	1,495.00	1270	15%	161
T539	Arrival Cordless Scanner	$	2,295.00	1950	15%	214
T542	J774 Scanner	$	2,400.00	2040	15%	177
T543	Arrival Web Cam (718-5)	$	245.00	208	15%	0
J796025	Scanner Stand	$	144.00	122	15%	0
System Accessories						
TS10	Power Gummed Tape Disp	$	895.00	760	15%	0
TS11	Manual Gummed Tape Disp	$	350.00	297	15%	0
TS14	J693 4" Continuous Labels Supply Case	$	260.00	221	15%	0
TS30	J693 4" Continuous Thermal Direct Labels Supply Case	$	240.00	204	15%	0
TS31	J645 Continuous Thermal Direct Labels Supply Case	$	140.00	119	15%	0
TS32	J692 Continuous Thermal Direct Labels Supply Case	$	250.00	212	15%	0
TS33	J530 2" Continuous Thermal Direct Labels Supply Case	$	74.00	62	16%	0
TS35	J530 Spare Battery	$	88.00	74	16%	0
TS36	J530 Soft Carry Case	$	77.00	65	16%	0
TS37	J530 Belt - Soft Carry Case	$	9.00	7	22%	0
TS38	J530 Protective Boot Enclosure	$	95.00	80	16%	0
TS40	928-7 Multi Funciton Badges for Ink Jet Printers and LobbyTrac	$	70.00	59	16%	0
TS41	928-8 J620 Adhesive Badge Stock, 2x4 badge 750 badges per box	$	70.00	59	16%	0
TS42	928-9 J620 Non-Adhesive Badge Stock 2x4 badge 750 per box	$	69.00	58	16%	0
TS43	718-8 Badge Clips for use with above label stock, 250 reusable clips	$	39.00	33	15%	0
TS44	718-9 1 Day Self Expiring Security Stickers, 300 per box	$	109.00	92	16%	0
TS06	Monitor Arm	$	90.00	76	16%	0
TS20	TranScape Standard System Maintenance Kit	$	26.00	22	15%	0
TS21	TranScape Premium System Maintenance Kit	$	93.00	79	15%	0
TS22	Anti Fatigue/Anti Static Mat 3x5	$	140.00	119	15%	0
TS23	Data Vac	$	83.00	70	16%	0

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ITEM	Description	Com'l List Price	WSCA EX Price	new proposed discount	Annual EMA Yr 2-5
TS34	J779 Spare Battery	$ 113.00	96	15%	0
TS39	J779 Holster	$ 90.00	76	16%	0
Installation Projects					
T6P1	Install. Project Incls basic install and config of software system and hardware plus integration and configuration as defined in the Statement of Work. Up to One Day	$ 1,400.00	1190	15%	0
T6P2	Same as T6P1 but Up to 2 Days	$ 2,800.00	2380	15%	0
T6P3	Same as T6P1 but Up to 4 Days	$ 5,600.00	4760	15%	0
T6P4	Same as T6P1 but Up to 6 Days	$ 8,400.00	7140	15%	0
T6P5	Same as T6P1 but Up to 8 Days	$ 11,200.00	9520	15%	0
T6P6	Same as T6P1 but Up to 12 Days	$ 16,800.00	14280	15%	0
T6P7	Same as T6P1 but Up to 16 Days	$ 22,400.00	19040	15%	0
T6P8	Same as T6P1 but Up to 28 Days	$ 39,200.00	33320	15%	0
T6P9	Same as T6P1 but Up to 40 Days	$ 56,000.00	47600	15%	0
Professional Services					
T513	Install Software on Customers PC. Req if installing ARRIVAL on cust provided PC. Include one charge per PC.	$ 145.00	123	15%	0
T514	Additional Basic Operator Training - 4 hours on site. Order if needed for additional trainee's or special application.	$ 525.00	446	15%	0
T516	Special Services	$ 1,000.00	850	15%	0
T517	Consulting Services	$ 1,000.00	850	15%	0
T537	Arrival Live Application Support	$ 525.00	446	15%	0
T5TH	Ongoing Training Support for Arrival (Use program ID: TRAIN2)	20/month	20/month		0
Project Management					
T5M1	Arrival Project Management	$ 1,400.00	1190	15%	0
T5M2	Arrival Project Management	$ 2,800.00	2380	15%	0
T5M3	Arrival Project Management	$ 5,600.00	4760	15%	0
T5M5	Arrival Project Management	$ 11,200.00	9520	15%	0
T5M6	Arrival Project Management	$ 16,800.00	14280	15%	0
T5M7	Arrival Project Management	$ 22,400.00	19040	15%	0
Express Software Option					
T54A	Arrival Express Plus Software Includes remote diagnostics and unlimited transactions also inludes upt one day of installation services and 4 hours of on-site training RequiresT513 if installing on a customer provided PC	$ 2,195.00	1865	15%	0
T54B	Arrival Express Plus Basics Package Includes Arrival Express PLUS Software J583 PDT Tracking Assistant and minmum professional services	$ 4,995.00	4245	15%	250
T54C	Arrival Express Plus Software Includes remote diagnostics and unlimited transactions also includes up to one day of installation services and 4 hours of on-site training.	$ 2,195.00	1865	15%	667
T54D	Arriva Express Plus Software Includes remote diagnostics and unlimited transactions also includes up to one day of installation services and 4 hours of on-site training Includes version upgrades remote diagnostics and unlimited use of customer hotline.	$ 2,195.00	1865	15%	411
T541	ARRIVAL Express Software: Includes remote diagnostics and unlimited transactions. Also includes up to 1 day of installation services and 4 hrs of on-site training. Requires T513 if installing on a customer provided PC. Add SMA (T5EM).	$ 1,795.00	1525	15%	0

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Express Peripheral Options						
T534	J624 Laser printer	$	695.00	590	15%	86
T536	J645 4" Label Printer	$	995.00	845	15%	114
J540	Counter Signature Pad (direct computer serial attachment)	$	1,995.00	1695	15%	0
Express Optional Software Features						
T5EN	EmailNotification	$	750.00	637	15%	0
T5FA	Unlimited Transactions Option - For Existing customers only	$	1,200.00	1020	15%	0
Express Billing Services						
T514	Additional Basic Operator Training - 4 hours on site. Order if needed for additional trainee's or special application.	$	525.00	446	15%	0
T513	Install Software on Customers PC. Req if installing ARRIVAL on cust provided PC. Include one charge per PC.	$	145.00	123	15%	0
Express Upgrade to Arrival						
T526	Upgrade from Arrival Express Unlimited Transactions	$	3,100.00	2635	15%	0
Desktop Express						
T2DE	Desktop Express Plus for Client Server Edition of Arrival Software	$	8,295.00	7050	15%	0
	Ascent					
T2SL	Site license for Desktop Express Plus	$	1,650.00	1402	15%	0
Ascent Software Only Systems						
T2P3	Ascent PM300 - 3 Carrier Solution	$	3,995.00	3395	15%	0
T2P4	Ascent PM400 - 4 Carrier Solution	$	4,995.00	4245	15%	0
T2PP	Package Manager Plus	$	5,895.00	5010	15%	0
T2PX	Ascent PM1000 - All Carrier Soltuin & Integration	$	9,995.00	8495	15%	0
T2P1	Ascent PM 100-USPS ONLY	$	3,195.00	2715	15%	0
T2R0	Ascent PM300 - Customer Loyalty License	$	3,995.00	3395	15%	257
T2R1	Ascent PM400 - Customer Loyalty License	$	4,995.00	4245	15%	257
T2R2	Ascent PM500 - Customer Loyalty License	$	6,995.00	5945	15%	257
T2R3	Ascent PM1000 - Customer Loyalty License	$	9,995.00	8495	15%	257
Package Manager Turnkey Options						
SPPW	Ascent SpeeDee Solution with UPS, USPS & SpeeDee Rates, PC with monitor, Recon J645 Printer, Recon 100 lb Scale	$	4,495.00	3820	15%	470
Carriers						
USPS						
T215	USPS Domestic Rate Bundle - Zip to ZONE, Domestic Express, Book and Library; 1st/Std. A Single Piece, Std. B Parcel Post & Priority	$	-	0		0
T216	USPS International Raate Bundle	$	-	0		0
T217	USPS Automation/Non=Automation Rate Bundle	$	-	0		0
T209	USPS Standard A Bulk Manifesting	$	-	0		0
T218	USPS Mixed Mail Manifest	$	-	0		0
T265	USPS Standard A Non-Profit Service	$	-	0		0
T429	USPS Delivery Confirmation Setup & Commissioning for Meter Customers	$	495.00	420	15%	0
T219	USPS Drop Shipment Points - Max.of 28 allowed. (Meter Cust.) charge for each point. (must also order T243-T220) Include origin ZIP Code for each point with order. Not available for Alaska or Hawaii.	$	250.00	212	15%	0
T290	USPS Manifesting Drop Shipment Points (Manifest Customer)-Charge for each point. Include origin ZIP Code for each point with order, maximum of 28	$	250.00	212	15%	0
T286	Speedee Delivery Service	$	750.00	637	15%	
FED-EX				0		

WSCA Pricebook

ITEM	Description		Com'l List Price	WSCA EX Price	new proposed discount	Annual EMA Yr 2-5
T230	Fed Ex On Site Server Bundle - Provides for domestic and International processing, label printing & electronic connection. *Must choose T158 FedEx Server with Monitor or T159 FedEx Server w/ Switch View A/B box; J644 Printer not Compatible	$	-	0		0
UPS				0		
T246	Online Plus (for UPS PLD Electronic Mainfesting & Alternate Billing Options) Included for new orders, and chargeable for adds to existing sys.)	$	-	0		0
T210	UPS Standard Manifest Rate Bundle. Manifest w/Zip to ZONE; Ground and GroundSaver; 3-Day Select, Next and 2nd Day Air Package and Letter; Express Service to Mexico & Canada; Next Day Air Saver; Next Day Early A.; 2nd Day Air A.M.; Worldwide Services.	$	-	0		0
T211	UPS Hundredweight Rate Bundle	$	1,000.00	850	15%	0
T212	UPS Non-Manifested Rate Bundle w/ Waybill	$	-	0		0
T213	UPS Drop Shipment Points - charge for each point. Include origin Zip Code for each point with order, maximum of 28 allowed.	$	250.00	212	15%	0
T214	UPS Contract Rates	$	1,000.00	850	15%	0
AIRBORNE				0		
T225	Airborne Plus Linkage (50 Packages per day Minimum). Includes domestic contract rates, automatic routing, labeling and electronic manifest transmission. Services include Express, Canadian Express, @Home Service Next Afternoon and 2nd Day. Customer must	$	-	0		0
T224	Airborne Rate Bundle	$	-	0		0
T208	Airborne Plus Drop Ship - charge for each point (up to 28 allowed). Include origin ZIP Code for each point with order, maximum of 28.	$	250.00	212	15%	0
T226	Airborne Contract Rates - The base rates for these carriers must be ordered as a prerequisite for these contract rates.	$	1,000.00	850	15%	0
T21A	Reseller Airborne Plus	$	-	0		0
DHL						
T233	DHL Plus; Includes domestic and int'l contract rates, automatic routing and label printing. Manifest via disk (and also electronic transmission). Services include Document and Express Document for Domestic & Int'l. Customer must be pre-approved by DHL.	$	-	0		0
T232	DHL Rate Bundle	$	-	0		0
T291	DHL Plus Drop Ships (up to 28 allowed)	$	250.00	212	15%	0
T234	DHL Contract Rates - The base rates for these carriers must be ordered as a pre-requisite for these contract rates.	$	1,000.00	850	15%	0
DHL/AIRBORNE Combined						
T2DH	DHL/Airborne Legacy module	$	-	0		0
Ascent Multi-Workstation Network License						
T110	Multi-Workstation Network License (for customer-provided network environments) - Order one license per Ascent workstation connected to a customer's network. Not needed for a single Ascent workstation connected to a network. An additional license is needed	$	500.00	425	15%	0

WSCA Pricebook

ITEM	Description		Com'l List Price	WSCA EX Price	new proposed discount	Annual EMA Yr 2-5
T11X	Multi-Workstation Network License for PB300,PM400 & PM500. Order one license per Ascent workstation connected to a customer's network. Not needed for a single Ascent workstation connected to a network	$	995.00	845	15%	0
Software Upgrade Options						
T1PC	Plus Carrier Enabler - Upgrade to Ascent MC	$	4,600.00	3910	15%	0
T1NT	Integartion Enabler - Upgrade to PB1000	$	3,000.00	2550	15%	0
Software Integration Options						
T116	DDX Link (Display Data Exhange) Your order must include one of the appropriate Installation Projects (T4P1-9)	$	1,995.00	1695	15%	0
T118	ODBC Link (Open Database Connection). Your order must include one of the appropriate Installation Projects (T4P1-9)	$	1,295.00	1100	15%	0
T120	RUMBA Comm., SW for AS400 - Order 1 per workstation. Your order must include one of the appropriate Installation Projects (T4P1-9)	$	295.00	250	15%	0
T129	RUMBA Comm., SW for IBM Mainframe. - Order 1 per workstation. Your order must include one of the appropriate Installation Projects (T4P1-9)	$	675.00	573	15%	0
T130	RUMBA Comm., SW for UNIX - Order 1 per workstation. Your order must include one of the appropriate Installation Projects (T4P1-9)	$	445.00	378	15%	0
Optional Software Features						
T2CM	Certified Mail Label Feature - Sale Only - Requires Dedicated 1E03 or J645 (Certified Mail Subscription - Lease Customers @ $29/month - PCN T2CS)	$	495.00	420	15%	0
T2AF	RDI Feature	$	795.00	675	15%	0
J796038	Postage Meter Intrerface Kit	$	695.00	590	15%	0
T101	Additional Carrier Log-1 (3 included) - maximum of 20	$	250.00	212	15%	0
T102	Additional Custom Programable Carrier- 1 (3 included) - maximum of 20	$	250.00	212	15%	0
T103	LTL Customer Programmable Carrier - Order as many as needed up to 20 Max. EACH	$	350.00	297	15%	0
T104	HazMat	$	950.00	807	15%	0
T105	Differential Weighing (Offweight) can be used for all carriers. Not available with T312 - 200 lb scale.	$	500.00	425	15%	0
T2EM	E-Mail Notification	$	750.00	637	15%	0
T132	Accutrac Interface	$	-	0		0
T108	Task Scheduler	$	-	0		0
T106	Postage Meter Interface	$	950.00	808	15%	0
T109	Weight Verification	$	-	0		0
Installation Projects						
T4P0	Installation Project	$	700.00	595	15%	0
T4P1	Install and configure all PB hardware, basic system configuration, totaling up to one day of on-site Installation service --- MINIMUM REQUIRED	$	1,400.00	1190	15%	0
T4P2	Includes - Install and configure all PB hardware, basic system configuration, totaling up to 2 days on-site installation service.	$	2,800.00	2380	15%	0
T4P3	Includes - Install and configure all PB hardware, basic system configuration, totaling up to 4 days on-site installation service.	$	5,600.00	4760	15%	0

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ITEM	Description	Com'l List Price	WSCA EX Price	new proposed discount	Annual EMA Yr 2-5
T4P5	Includes - Install and configure all PB hardware, basic system configuration, totaling up to 8 days on-site installation service.	$ 11,200.00	9520	15%	0
T4P6	Includes - Install and configure all PB hardware, basic system configuration, totaling up to 12 days on-site installation service.	$ 16,800.00	14280	15%	0
T4P7	Includes - Install and configure all PB hardware, basic system configuration, totaling up to 16 days on-site installation service.	$ 22,400.00	19040	15%	0
T4P8	Includes - Install and configure all PB hardware, basic system configuration, totaling up to 28 days on-site installation service.	$ 39,200.00	33320	15%	0
T4P9	Includes - Install and configure all PB hardware, basic system configuration, totaling up to 40 days on-site installation service.	$ 56,000.00	47600	15%	0
Project Management					
T4M1	Ascent Project Managerment	$ 1,400.00	1190	15%	0
T4M2	Ascent Project Managerment	$ 2,800.00	2380	15%	0
T4M3	Ascent Project Managerment	$ 5,600.00	4760	15%	0
T4M5	Ascent Project Managerment	$ 11,200.00	9520	15%	0
T4M6	Ascent Project Managerment	$ 16,800.00	14280	15%	0
T4M7	Ascent Project Managerment	$ 22,400.00	19040	15%	0
Professional Services					
T413	Install Software on Customers PC. Required if installing ASCENT on a cust provided PC. Include one charge per PC.	$ 145.00	123	15%	0
T414	Basic Operator Training - 4 hours On-Site	$ 525.00	446	15%	0
T415	Advanced Operator Training - 4 hours On-Site	$ 525.00	446	15%	0
T427	Consulting Services (Per Day Charge)	$ 1,000.00	850	15%	0
T430	Special Services	$ 1,000.00	850	15%	0
T437	Ascent Live Application Support	$ 525.00	446	15%	0
T434	Integration Client Billing	$ 2,600.00	2210	15%	0
T2TH	Ongoing Training Support for Ascent (Use program ID: TRAIN2)	20/month	20/month		0
Computers					
T124	2.26Ghz Pentium 4 PC Package for Windows 2000	$ 2,795.00	2375	15%	257
T125	1.8Ghz Celeron PC Package for Windows 2000	$ 2,195.00	1865	15%	257
Monitors					
T885021	Compaq 17 inch Monitor	$ -	0		0
T885022	Compaq 15 inch Flat Panel Display	$ 199.00	169	15%	0
T885035	Compaq 17 inch Flat Panel Display	$ 699.00	594	15%	0
Scales					
T310	JN75 100 lb. TableTop Scale	$ 1,195.00	1015	15%	106
T312	JN64 150 lb. RollerTop Scale	$ 1,695.00	1440	15%	148
T313	JN67 149 lb. RollerTop Scale (California Only)	$ 1,695.00	1440	15%	150
Printers					
T316	J676 Forms Printer (Airbill, COD, HazMat)	$ 1,195.00	1015	15%	119
T319	J692 4" Adhesive Label Printer	$ 2,195.00	1865	15%	201
T321	J624 Laser Printer	$ 695.00	590	15%	86
T322	J645 4" Label Printer	$ 995.00	845	15%	114
Bar Code Scanners					
T320	J776 Non-Contact Programmable Wedge Scanner	$ 1,495.00	1270	15%	161
T330	ShipRequest Software, Two Dimensional Scanner & Scan Link	$ 1,750.00	1487	15%	177
T331	ShipRequest Software, Two Dimensional Scanner	$ 1,750.00	1487	15%	177
T332	J775 Two Dimensional Scanner	$ 2,400.00	2040	15%	177
T339	Ascent Cordless Scanner	$ 2,295.00	1950	15%	214
T196003	ShipRequest Multi-Pack (5 CD's)	$ 125.00	106	15%	0
Printer Supplies					

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TS14	J693 4" continuous labels	$	260.00	221	15%	0
TS30	J693 4" Continuous Thermal Direct Labels Supply Case	$	240.00	204	15%	0
TS31	J645 Continuous Thermal Direct Labels Supply Case	$	140.00	119	15%	0
TS32	J692 Continuous Thermal Direct Labels Supply Case	$	250.00	212	15%	0
Accessories						
TS06	Monitor Arm	$	90.00	76	16%	0
TS20	TranScape Standard System Maintenance Kit	$	26.00	22	15%	0
TS21	TranScape Premium System Maintenance Kit	$	93.00	79	15%	0
TS22	Anti Fatigue/Anti Static Mat 3x5	$	140.00	119	15%	0
TS23	Data Vac	$	83.00	70	16%	0
TS34	J779 Spare Battery	$	113.00	96	15%	0
TS39	J779 Holster	$	90.00	76	16%	0
Miscellaneous						
J796029	Factory Installed PCI Client Network Card - COAX CABLE	$	300.00	255	15%	0
J796027	Field Installable PCI Client Network Card - COAX CABLE ONLY	$	300.00	255	15%	0
G396053	Programmable Keyboard	$	160.00	136	15%	0
G396039	Sales Kit-5250 Protocol Conversion	$	1,350.00	1147	15%	0
J796025	Scanner Stand	$	144.00	122	15%	0
J796030	External Tape Backup - Seagate 20 GB USB Connection	$	595.00	505	15%	0
T896001	128M DIMM Memory Upgrae Kit	$	275.00	233	15%	0
T896006	32 MB SDRAM	$	175.00	148	15%	0
JN96002	Base Mount Display Kit for JN75 Scale	$	160.00	136	15%	0
JB96002	Base Mount Display Kit for JB64 and JB67 Scales	$	160.00	136	15%	0
Accounting System						
Main Site Hubs/Cables						
Z5E4	3 Port Ethernet Hub	$	265.00	225	15%	0
Z5E6	15 Port Ethernet Hub	$	625.00	531	15%	0
Z5C5	25' Cable (Used to connect peripheral to Ethernet Hub)	$	45.00	38	16%	0
Z5C0	100' Cable (Used to connect peripheral to Ethernet Hub)	$	205.00	174	15%	0
Z5C2	250 ft. Cable (Used to connect peripheral to Ethernet Hub)	$	310.00	263	15%	0
Remote Site						
Z5MD	Modem for remote sites	$	1,255.00	1066	15%	0
Z5BB	Breakout Box	$	625.00	531	15%	0
Z5R5	25 ft Cable (Used at remote sites)	$	80.00	68	15%	0
Z5R0	100 ft. Cable (Used at remote sites)	$	205.00	174	15%	0
Z5Z7	AccuTrac Single Terminal Remote Site Modem KWIK Kit. (Complete remote site for Single Terminal with Modem and cables.)	$	1,255.00	1066	15%	0
Z5Z8	AccuTrac Multi Terminal Remote Site Modem Kit (to hook-up to multiple remote terminals ADS)	$	1,880.00	1598	15%	0
Professional Services						
Z5H1	AccuTrac HT Operator Training (up to 4 hours) REQUIRED	$	520.00	442	15%	0
Z5H3	AccuTrac HT Data Mapping (Provided in 4 hour blocks - to be est. by DTSC)	$	605.00	514	15%	0
Z5CT	Customer Report Development - Crystal Reports	$	525.00	446	15%	0
Z5RT	Crystal Reports - Training CD	$	160.00	136	15%	0
SPW9	Upgrade Host to support DM and Infinity Interface	$	6,385.00	5427	15%	306
Current Accutrac HT Customers Interface to DM Infinity						
Z5AL	Adding additional Infinity to a Local Site	$	4,750.00	4037	15%	318
Z5AR	Adding additional Infinity to a Remote Site	$	4,750.00	4037	15%	318

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ITEM	Description	Com'l List Price	WSCA EX Price	new proposed discount	Annual EMA Yr 2-5
Z565	Replacing 6500 with Infinity	$ 895.00	760	15%	0
DM Series Interface					
Z5DF	DM Series AccuTrac Interface HTv3.0 and above	$ 695.00	590	15%	0
Z5DE	DM Series AccuTrac Interface HTv2.0 and below	$ 1,365.00	1160	15%	0
Budget Manager					
1FA4/1DB2	Budget Manager / Department Manager Subscription (500 accounts)	95/Month			0
1FA4/1DB2	Budget Manager / Department Manager with Confirmation Services Subscription (500 accounts)	110/Month			0
1FA5/1DB2	Budget Manager / Cost Manager Subscription (1500 accounts)	145/Month			0
1FA5/1DB2	Budget Manager / Cost Manager with Confirmation Services subscription (1500 accounts)	160/Month			0
1FA7/1D00	Intelliview Subscription	30/Month			0
SPMK	Budget Manager Installation Kit (required)	$ 275.00	233	15%	0
SPPX	Budget Manager Upgrade for current DM users (Post Sale)	$ 385.00	327	15%	0
SFTV	Inteliview Installation Kit (required)	$ 275.00	233	15%	0
Smart Services					
Z5TR	Advanced Operator Training - up to 2 operators for 2 hours on-site - single session.	$ 310.00	263	15%	0
Business Manager					
Core Solution					
BM50	Business Manager Host Workstation	$ 17,395.00	14785	15%	816
BM5G	Government Package - Includes Host Package and High Volume Report Printer	$ 18,520.00	15742	15%	940
Site Options					
BMX1	Business Manager to IntelliLink Interface	$ 3,850.00	3272	15%	0
BM40	PC Data Collection Workstation (for Non-DM Series Mailing Systems)	$ 4,795.00	4075	15%	488
BMAS	Package Manager Interface to Business Manager	$ 695.00	590	15%	0
Administrative Options					
BM52	Business Manager Remote Workstation	$ 5,895.00	5010	15%	816
BM60	Business Manager Administrative Workstation	$ 3,250.00	2762	15%	815
BM61	Business Manager Reporting Workstation	$ 3,250.00	2762	15%	815
General Options					
BM43	High Volume Laser Printer	$ 1,360.00	1156	15%	125
BM42	Barcode Scanner for PC Data Collector	$ 1,495.00	1270	15%	225
BM44	Barcode Scanner for Budget Manager and Business Manager	$ 1,495.00	1270	15%	197
BM41	Receipt Printer	$ 1,045.00	888	15%	114
BMA1	Crystal Reporting (Latest Retail Version)	$ 199.00	169	15%	0
BM45	Monitor Stand	$ 450.00	382	15%	0
Other Options					
BMSW	Upgrade to Business Manager SQL Edition	$ 4,255.00	3616	15%	0
BMSU	Upgrade to SQL Editions for Current Customers	$ 4,895.00	4160	15%	0
New Business Manage to DM Infinity					
BM48	Infinity Interface Includes Data Collector	$ 4,995.00	4245	15%	293
Current Business Managers to DM Infinity					
BM47	New Infinity and Data Collection	$ 4,995.00	4245	15%	488
BM65	6500 Upgrade to Infinity	$ 895.00	760	15%	0
SIP/SOW Required Options					
Z690000	Ethernet 4 Port Hub	$ 265.00	225	15%	0
Z690001	Ethernet 16 Port Hub	$ 625.00	531	15%	0
Z690003	Ethernet Cable 14 Ft	$ 45.00	38	16%	0
Z690004	Ethernet Cable 25 Ft	$ 45.00	38	16%	0
Z690005	Ethernet Cable 100 Ft	$ 205.00	174	15%	0
Z690006	Ethernet Cable 250 Ft	$ 310.00	263	15%	0
Z690010	Kit, Data Coll to A900/6500 meter (Echoplex)	$ 310.00	263	15%	0

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Z690011	Kit, Data Coll to B900 meter	$	310.00	263	15%	0
Z690012	Kit, Data Coll to Galaxy meter	$	310.00	263	15%	0
Z690013	Kit, Data Coll to Paragon meter	$	310.00	263	15%	0
Z690014	Kit, Data Coll to Integra scale	$	105.00	89	15%	0
Z690017	Kit, J050 Business Manager Extension cable	$	105.00	89	15%	0
BM01	Paragon Compatibility Upgrade	$	-	0		0
Z690007	Secondary Network Card for Data Transfers	$	195.00	165	15%	0
Professional Services						
BMH1	Business Manager Operator Training - up to 4 hours	$	520.00	442	15%	0
BMH2	Accutrac HT Data Migration Services	$	520.00	442	15%	0
BMH3	Business Manager Data Conversion Services	$	400.00	340	15%	0
MFP1	Dedicated Installation Support - Level 1	$	1,400.00	1190	15%	0
MFP2	Dedicated Installation Support - Level 2	$	2,800.00	2380	15%	0
MFP3	Dedicated Installation Support - Level 3	$	5,600.00	4760	15%	0
MFP4	Dedicated Installation Support - Level 4	$	8,400.00	7140	15%	0
MFP5	Dedicated Installation Support - Level 5	$	11,200.00	9520	15%	0
MFP6	Dedicated Installation Support - Level 6	$	16,800.00	14280	15%	0
MFP7	Dedicated Installation Support - Level 7	$	22,400.00	19040	15%	0
MFP8	Dedicated Installation Support - Level 8	$	39,200.00	33320	15%	0
MFP9	Dedicated Installation Support - Level 9	$	56,000.00	47600	15%	0
	Addressing					
Smartmailer Software for Windows						
WSM7	SmartMailer 7 for Windows CD Format Includes Main Program and National Postal Coding, Presort, Dup Detect, Art Mania, Envelope Designer Plus	$	995.00	845	15%	0
WSPR	SmartMailer 7 Premium Edition for Windows DVD Format Includes Main Program and National Postal Coding, Presort, Dup Detect, DPV,ELOT,LACS, Geocoding	$	1,490.00	1266	15%	0
VeriMove Net for SmartMailer 7, SmartMailer 7 Premium Edition						
WMP1	VeriMove Net for 36,000 Records Processed	$	1,745.00	1483	15%	0
WMP2	VeriMove Net for 360,000 Records Processed	$	4,095.00	3480	15%	0
WMP3	VeriMove Net for 900,000 Records Processed	$	7,155.00	6081	15%	0
Smartmailer 7 Software Options						
WSDP	Delivery Point Validation (DPV)	$	99.00	84	15%	0
WSEL	Enhanced Line of Travel (ELOT)	$	99.00	84	15%	0
WSU2	Upgrade For Current Customers to SmartMailer 7 Premium	$	79.00	67	15%	0
964-6	SmartMailer Manuals for Windows (order from supply line)	$	55.00	46	16%	0
Professional Services - SmartMailer 7 Training for Windows						
WS90	SmartMailer 7 Training	$	865.00	735	15%	0
WS91	SmartMailer 7 Premium Edition Training	$	995.00	845	15%	0
WS92	Addressright Pro Training	$	995.00	845	15%	0
WS93	Mailing Assistant Customization (up to 4 hr)	$	395.00	335	15%	0
WS80	Installation of PB Software on Customer's PC or upgrading existing PB system.	$	125.00	106	15%	0
WSMC	Mail Coach Training up to 8 hours, 1-2 Operators	$	995.00	845	15%	0
WSM4	SmartMailer 7 and Mail Coach Bundle Training, Four Operators	$	2,980.00	2533	15%	0
WSM6	SmartMailer 7 and Mail Coach Bundle Training, Six Operators	$	4,470.00	3799	15%	0
AddressRight Pro Software						
WSAP	AddressRight Pro Mail Management Software	$	865.00	735	15%	0
WSAV	AddressRight Pro w/Postage Reduction Package	$	1,400.00	1190	15%	0
WSAX	AddressRight Pro w/Adress Quality Enhancements	$	1,800.00	1530	15%	0
WSMW	Mixed Weights Feature	$	1,200.00	1020	15%	0

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WSPS	Package Services Feature	$ 1,200.00	1020	15%	0
WSPA	Palletization Feature	$ 2,200.00	1870	15%	0
WSEM	Enhanced Merge/Purge	$ 1,200.00	1020	15%	0
WSGC	Geocodes	$ 299.00	254	15%	0
WSLC	Address Conversion System	$ 99.00	84	15%	0
Data Mapping & Integrated Services					
WSP0	Data Mapping and Integration - Half Day	$ 700.00	595	15%	0
WSP1	Data Mapping and Integration - One Day	$ 1,400.00	1190	15%	0
WSP2	Data Mapping and Integration - Two Days	$ 2,800.00	2380	15%	0
WSP4	Data Mapping and Integration - Four Days	$ 5,600.00	4760	15%	0
PB First Document Processing Software					
WPB5	PB First Base License (Includes first 5 applications)	$ 300.00	255	15%	0
PB First for Preformatted Documents					
WPD1	Preformatted Document Option	$ 1,200.00	1020	15%	0
PB First for Document Formatting					
WDF1	Document Formatting Option	$ 1,200.00	1020	15%	0
WPCP	Advanced Checking Option	$ 2,500.00	2125	15%	0
WPDF	PDF Extraction Option	$ 1,000.00	850	15%	0
PB First Software Options					
WPSM	SmartMailer Interface Option	$ 1,000.00	850	15%	0
WPFA	Additional Applications	$ 275.00	233	15%	0
WPPF	Process Verification Software	$ 2,500.00	2125	15%	0
PB First Professional Integration Services					
WPF1	PB First Integration - Level 1	$ 1,400.00	1190	15%	0
WPF2	PB First Integration - Level 2	$ 2,800.00	2380	15%	0
WPF3	PB First Integration - Level 3	$ 5,600.00	4760	15%	0
WPF4	PB First Integration - Level 4	$ 8,400.00	7140	15%	0
WPF5	PB First Integration - Level 5	$ 11,200.00	9520	15%	0
WPF6	PB First Integration - Level 6	$ 16,800.00	14280	15%	0
WPF7	PB First Integration - Level 7	$ 22,400.00	19040	15%	0
WPF8	PB First Integration - Level 8	$ 39,200.00	33320	15%	0
WPF9	PB First Integration - Level 9	$ 56,000.00	47600	15%	0
PB First Project Management Services					
WPR1	Level 1 Project Management	$ 1,250.00	1062	15%	0
WPR2	Level 2 Project Management	$ 5,000.00	4250	15%	0
WPR3	Level 3 Project Management	$ 5,000.00	4250	15%	0
WPR4	Level 4 Project Management	$ 7,500.00	6375	15%	0
WPR5	Level 5 Project Management	$ 10,000.00	8500	15%	0
WPR6	Level 6 Project Management	$ 15,000.00	12750	15%	0
WPR7	Level 7 Project Management	$ 20,000.00	17000	15%	0
WPR8	Level 8 Project Management	$ 35,000.00	29750	15%	0
New Addressright Printers & Hardware					
DA9D	DA950e High Performance Fixed Head Printer w/FeedRight Feeder, Stacker, Dryer & Stand	$ 24,270.00	20629	15%	1246
DA9E	DA950e High Performance Fixed Head Printer w/FeedRight Feeder	$ 18,995.00	16145	15%	992
DA95	DA950 High Performance Fixed Head Printer	$ 16,995.00	14445	15%	938
DA9C	DA950 Printer with integrated stacker	$ 22,270.00	18929	15%	1192
DA40	DA400 Inkjet Printer	$ 8,995.00	7645	15%	1119
DA55	DA550 High Speed Ink Jet Printer includes W709 Envelope Designer Plus and W685 Clip Art	$ 8,495.00	7220	15%	1280
DA50	DA500 Black High Speed Ink Jet Printer	$ 6,795.00	5775	15%	1223
DA30	DA300 Envelope Printer	$ 4,995.00	4245	15%	729
WP5A	High Speed Laser Printer	$ 7,700.00	6545	15%	1088
WP5H	High Capacity High Speed Laser Printers	$ 9,995.00	8495	15%	1088
New DA Series Options					
DASC	Integrated Stacker w/Dryer and Stand	$ 5,275.00	4483	15%	255
W823	FeedRight Feeder for DA950	$ 5,995.00	5095	15%	540
DA98	Integrated Stacker	$ 3,425.00	2911	15%	159

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ITEM	Description	Com'l List Price	WSCA EX Price	new proposed discount	Annual EMA Yr 2-5
DA86	High Output Dryer	$ 1,725.00	1466	15%	96
DA99	Stand for DA980 Stacker	$ 825.00	701	15%	0
DAPT	Advanced AddressRight Printer Training for ALL Printers	$ 695.00	590	15%	0
DATL	Ongoing Training Support for DA300	10/month	10/month		0
DATH	Ongoing Training Support for DA400-DA950	20/month	20/month		0
Addressright Options & Peripherals					
WP40	High Speed Laser Printer-40ppm, Duplex Network Card 3,000 Sheet input Capacity	$ 6,995.00	5945	15%	342
WP25	Lexmark monochrome Laser Printer - 25 ppm	$ 3,895.00	3310	15%	0
W350	Tabber (order (W760 if stacker is required)	$ 4,100.00	3485	15%	404
W764	W760 Stacker and Dryer for W700 and W890	$ 2,690.00	2286	15%	162
W763	W760 Stacker for W700, W770 (Includes printer Interface)	$ 1,830.00	1555	15%	104
W765	W760 Stacker for W660/W680 Printers	$ 1,795.00	1525	15%	104
W760	Stacker for Tabber	$ 1,775.00	1508	15%	104
W853	Ink Dryer sold with W763 Stacker	$ 860.00	731	15%	59
W624	Laser Tray Tag / Label and Report Printer	$ 695.00	590	15%	86
W709	W709 Envelope Designer "Plus" Software for Windows 98/ME	$ 370.00	314	15%	0
J096003	Parallel Cable (10') Included @ N/C with all new printers. (Not compatible with W650 Printer)	$ 65.00	55	15%	0
AddressRIght PC's					
W546	Compaq EVO 500 SFF Pentium for Windows XP	$ 2,795.00	2375	15%	267
W544	Windows 2000 2.0 GHz Intel Celeron PC, 256 MB SDRAM	$ 2,195.00	1865	15%	273
W406	Compaq 15" Flat Panel	$ 199.00	169	15%	0
W407	Compaq 17" Monitor	$ -	0		0
Supply Paks for Cross Selling					
704-1	Supply pak consists of 3x5 AntiFatigue Mat, Complete Reference to Postal Knowledge, Jet Spray, Cleaning Kit, Tray Tie Straps, CD Storage Case, CD Cleaner, Path Kleen, MultiMedia Cleaning Kit, Phone Wipes, Postal Wall Chart & MultiUse Straps	$ 399.00	339	15%	0
704-2	Supply pak consists of 3x5 AntiFatigue Mat, Complete Reference to Postal Knowledge, Cleaning Kit, Tray Tie Straps, Path Kleen	$ 299.00	254	15%	0
704-3	Supply pak consists of Zip Code Directory, Cleaning Kit, Tray Tie Straps, CD Storage Case, Path Kleen, CD Cleaner, MultiMedia Cleaning Kit, Phone Wipes, Postal Wall Chart & MultiUse Straps	$ 199.00	169	15%	0
Market Minor Software					
List Analyst Software/Licenses					
MML1	List Analyst Software - with 20 Demographic Variables (1 Year License)	$ 11,149.00	9476	15%	0
MML2	List Analyst Software - with 150 Demographic Variables (1 Year License)	$ 16,699.00	14194	15%	0
MML3	List Analyst Software - with 150 Demographic Variables - Income Detail, Consumer Expenditures, Crime Risk, Weather and Quake Data, Business Counts and Health Counts (1 Year License)(1 Year License)	$ 27,799.00	23629	15%	0
List Analyst Professional Services					
MMTS	List Analyst Technical Support & Maintenance for 1 Year	$ 1,999.00	1699	15%	0
MMT1	List Analyst - On Site Training	$ 6,950.00	5907	15%	0
MMT2	List Analyst - Centralized Training - First Participant	$ 1,995.00	1695	15%	0

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ITEM	Description	Com'l List Price	WSCA EX Price	new proposed discount	Annual EMA Yr 2-5
MMT3	List Analyst - Centralized Training - Additional Participant	$ 995.00	845	15%	0
MMS1	Travel for List Analyst - On-Site Support - Travel Package - 1 Day	$ 1,600.00	1360	15%	0
MMS2	Travel for List Analyst - On-Site Support - Travel Package - 2 Days	$ 1,800.00	1530	15%	0
MMS3	Travel for List Analyst - On-Site Support - Travel Package - 3 Days	$ 2,000.00	1700	15%	0
MMS4	Travel for List Analyst - On-Site Support - Travel Package - 4 Days	$ 2,200.00	1870	15%	0
MMS5	Travel for List Analyst - On-Site Support - Travel Package - 5 Days	$ 2,400.00	2040	15%	0
MMD1	List Analyst Data Integration & On Site Support - 1 Day	$ 1,600.00	1360	15%	0
MMD2	List Analyst Data Integration & On Site Support - 2 Days	$ 3,200.00	2720	15%	0
MMD3	List Analyst Data Integration & On Site Support - 4 Days	$ 6,400.00	5440	15%	0
MMD4	List Analyst Data Integration & On Site Support - 6 Days	$ 9,600.00	8160	15%	0
MMD5	List Analyst Data Integration & On Site Support - 8 Days	$ 12,800.00	10880	15%	0
MMD6	List Analyst Data Integration & On Site Support - 12 Days	$ 19,200.00	16320	15%	0
MMR1	List Analyst Remote Data Integration Support - 1 Day	$ 1,250.00	1062	15%	0
MMR2	List Analyst Remote Data Integration Support - 2 Days	$ 2,500.00	2125	15%	0
MMR3	List Analyst Remote Data Integration Support - 4 Days	$ 5,000.00	4250	15%	0
MMR4	List Analyst Remote Data Integration Support - 6 Days	$ 7,500.00	6375	15%	0
MMR5	List Analyst Remote Data Integration Support - 8 Days	$ 10,000.00	8500	15%	0
MMR6	List Analyst Remote Data Integration Support - 12 Days	$ 15,000.00	12750	15%	0
	Documatch				
H54D	Standard System: Includes Basic System Config. plus 2 Cut Sheet Feeders, Sealer Duplex Module	$ 65,200.00	55420	15%	9358
H54Z	Standard System w/Network Card & Duplexing	$ 66,900.00	56865	15%	9358
H56D	High Capacity System; Standard with High Capacity Feeder and 2nd Stacker with Duplexing	$ 69,600.00	59160	15%	9358
H56Z	High Capacity System with Network Card with Duplexing	$ 71,300.00	60605	15%	9358
Accessories					
H5S1	DocuMatch Training	$ 495.00	420	15%	0
H5S3	Documatch Data Mapping	$ 695.00	590	15%	0
H5S4	Documatch System Integration Training	$ 995.00	845	15%	0
H5T0	DocuMatch Integration - Half Day	$ 700.00	595	15%	0
H5T1	DocuMatch Integration - One Day	$ 1,400.00	1190	15%	0
H5T2	DocuMatch Integration - Two Days	$ 2,800.00	2380	15%	0
H5T4	DocuMatch Inegration - Four Days	$ 5,600.00	4760	15%	0
WS90	Smart Mailer Training - does not include data conversion. Up to 2 operators for 4 hours on site Single Session. MANDITORY FOR ALL NEW ORDERS OF SMART MAILER	$ 795.00	675	15%	0
WS80	Installation of PB Software on Customer's PC or upgrading existing PB system	$ 125.00	106	15%	0
H5SH	Freight Charge	$ 550.00	467	15%	0
WSMC	Mail Coach Training up to 8 hours, 1-2 Operators	$ 995.00	845	15%	0

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W4MC	Mail Coach Travel Surcharge - (Required for trips outside 75 miles from DistrictOffice)	$ 495.00	420	15%	0
	Folders & Inserters				
DI200 OfficeRight Inserting System					
DI23	OfficeRight DI23 3 Station (includes installation and training)	$ 5,145.00	4373	15%	451
DI22	OfficeRight DI22 2 Station (includes installation and training)	$ 3,600.00	3060	15%	451
DP19	OfficeRight Second Sheet Feeder	$ 1,195.00	1015	15%	0
F3TL	Ongoing Training Support for DI200 (Use program ID: TRAIN2)	10/month			0
DI380-DI425					
DI4F	3 Station DI425 with OMR	$ 16,495.00	14020	15%	847
DI4G	3 Station DI425 without OMR	$ 15,395.00	13085	15%	847
DI3A	1 Station DI380 with OMR	$ 7,845.00	6668	15%	814
DI3B	2 Station DI380 with OMR	$ 11,805.00	10034	15%	814
DI3C	3 Station DI380 with/ OMR	$ 14,845.00	12618	15%	814
DI3F	1 Station DI380 without OMR	$ 7,345.00	6243	15%	814
DI3G	2 Station DI380 without OMR	$ 10,995.00	9345	15%	814
DI3H	3 Station DI380 without OMR	$ 12,620.00	10727	15%	814
F37S	Enhanced OMR Option for DI380/DI425	$ 1,500.00	1,275	15%	
F3C1	Installation & Training for DI380/DI425 w/OMR	$ 495.00	421	15%	
F3C2	Mail Run Assistance - 2 Hours for DI380/DI425 w/OMR	$ 295.00	251	15%	
F35B	DI350/DI400 & 3 Series Classic Operator Training	$ 195.00	166	15%	
DITB	DI500/DI600 Install & Operator Training	$ 495.00	421	15%	
DIS4	Enhanced OMR Options for DI400/DI300	$ 1,500.00	1275.00	15%	
DI500/DI600 FastPac Inserters					
DI64	DI600 4 Station, 2 Sheet Feeders, 2 Insert Feeders	$ 19,995.00	16995	15%	1470
DI65	DI600 5 Station, 4 Sheet Feeders, 1 Insert Feeder	$ 22,495.00	19120	15%	1470
DI6A	DI600 4 Station, 2 Sheet Feeders, 2 Insert Feeders, 60" Table with Lock	$ 20,495.00	17420	15%	1470
DI6B	DI600 4 Station, 2 Sheet Feeders, 2 Insert Feeders, 72" Table with Lock	$ 25,495.00	21670	15%	1470
DI5A	DI500 3 Station, 2 Sheet Feeders, 1 Insert Feeder,60" Adjustable Table with Lock	$ 19,590.00	16651	15%	1470
DI6C	DI600 3 Station, 2 Sheet Feeders, 2 Insert Feeders, 60" Adjustable Table with Lock	$ 21,420.00	18207	15%	1470
DI6G	DI600 6 Station, w/60" Table (DIT2)	$ 25,920.00	22032	15%	1470
DI500/DI600 Options					
DIMM	Mail Machine Interface for the DM500,DM550,DM800	$ 1,495.00	1270	15%	0
DIRS	Optiflow Power Stacker	$ 1,495.00	1270	15%	0
DIT0	OptiFlow Table 72" with Shelf & Locking Doors	$ 1,795.00	1525	15%	0
DIT1	OptiFlow Table 60" with Shelf & Locking Doors	$ 1,595.00	1355	15%	0
DIT2	OptiFlow Table 60" with Shelf	$ 1,425.00	1211	15%	0
DIBE	Belt Stacker no stand, in line	$ 2,800.00	2380	15%	113
DIBF	Belt Stacker with install to height stand	$ 3,295.00	2800	15%	113
DIVS	Optiflow Power Stacker	$ 1,495.00	1270	15%	83
DITA	Power Stacker Install and Operator Training	$ 195.00	165	15%	0
DITC	DI500/DI600 Mail Run Assistance	$ 395.00	335	15%	0
DI500/DI600 OMR Options					
DNR1	DI500 OMR Level 1 - Basic	$ 1,000.00	850	15%	0
DNR2	DI500 OMR Level 2 - Advanced	$ 2,500.00	2125	15%	0
DNR3	DI600 OMR Level 1 - Basic	$ 1,250.00	1062	15%	0
DNR4	DI600 OMR Level 2 - Advanced	$ 3,000.00	2550	15%	0
DNR5	OMR Upgrade - Level 1 to 2	$ 1,500.00	1275	15%	0
DITD	DI500/DI600 OMR Install & Operator Training	$ 695.00	590	15%	0
DI900/DI950 FastPac Inserting System					

WSCA Pricebook

ITEM	Description	Com'l List Price	WSCA EX Price	new proposed discount	Annual EMA Yr 2-5
DI90	DI900 Inserting System: 2 Drop Stackers and 4 Feeder Tower	$ 35,500.00	30175	15%	2014
DI91	DI900 Inserting System: 2 Drop Stackers, 2 Feeder Tower and High Capacity Sheet Feeder	$ 39,500.00	33575	15%	2014
DI95	DI950 Inserting System: 2 Drop Stackers, 4 Feeder Tower and High Capacity Envelop Feeder	$ 41,500.00	35275	15%	2453
DI96	DI950 Inserting System: 2 Drop Stackers, 2 Feeder Tower, High Capacity Envelop Feeder and High Capacity Sheet Feeder	$ 45,500.00	38675	15%	2903
DI9A	DI900 Base Inserting System	$ 30,000.00	25500	15%	2014
DI9B	DI905 Base Inserting System	$ 36,000.00	30600	15%	2453
DI9G	DI900: 4 feeder tower, 60" table	$ 37,950.00	32257	15%	2014
DI9H	DI900: 4 feeder tower, high capacity sheet feeder, 90" table	$ 44,700.00	37995	15%	2464
DI9J	DI950: feeder tower, high capacity sheet feeder, 90" table	$ 50,700.00	43095	15%	2903
DI9K	DI900 Standard Package - 4 feeder tower, 60" table, Optiflow Powerstacker and training	$ 40,840.00	34714	15%	2097
DI9L	DI950 Premium package: 4 feeder tower, high capacity sheet feeder, 90" table w/ extension, Optiflow Belt stacker, scanning software and training	$ 64,115.00	54497	15%	3203
DI900/DI950 FastPac Options					
F7T2	2 Feeder Tower	$ 3,000.00	2550	15%	0
F7T4	4 Feeder Tower	$ 5,500.00	4675	15%	0
F724	2 Fto 4 Feeder Tower Upgrade	$ 3,000.00	2550	15%	0
F780183	Sheet/Fats Tray	$ 200.00	170	15%	0
F780184	Insert Tray	$ 200.00	170	15%	0
F7HC	High Capacity Sheet Feeder	$ 6,500.00	5525	15%	450
F700327	Special Feeder Kit	$ 250.00	212	15%	0
DIXT	Exit Transport	$ 1,500.00	1275	15%	0
F7MM	Mail Machine Interface for DM800i	$ 1,000.00	850	15%	0
F7DI	Bottom Address Inverter Kit	$ 695.00	590	15%	0
DITT	DI900/DI950 Install & Operator Training	$ 1,200.00	1020	15%	0
DITU	Installation & Training for High Capacity Sheet Feeder	$ 380.00	323	15%	0
DITW	Mail Run Assistance for DI900/DI950	$ 334.00	283	15%	0
DIHS	Non-contact Keyboard wedge scanner	$ 1,495.00	1270	15%	161
DISV	Pentium 4, 3.06 GHz PC w/Windows XP Professional w/Service Pack 2, 40 GB hard drive	$ 2,795.00	2375	15%	264
DI900/DI950 FastPac Furniture and Stacker Options					
DITM	Height Adjustable Table, 60" w/Locking Doors	$ 2,700.00	2295	15%	0
DIT8	Height Adjustable Table, 60" w/o Doors	$ 2,450.00	2082	15%	0
DIT9	Height Adjustable Table, 90"	$ 2,700.00	2295	15%	0
F790018	18 inch Table Extension	$ 350.00	297	15%	0
F790019	30 inch Table Extension	$ 450.00	382	15%	0
DIBA	Belt Stacker no stand, in line	$ 2,800.00	2380	15%	113
DIBB	Belt Stacker with install to height stand	$ 3,295.00	2800	15%	113
DIBC	Tandem Belt Stacker no stand	$ 4,500.00	3825	15%	113
DIBD	Tandem Belt Stacker with install to height stand, in line	$ 5,000.00	4250	15%	113
DIVP	Optiflow power stacker	$ 1,495.00	1270	15%	83
DITV	Install & Training for Stackers	$ 195.00	165	15%	0
DIBX	Second Stacker for OptiFlow Tandem Belt Stacker	$ -	0		113
DI900/DI950 FastPac Scanning Options					
F7TB	Tower Beam Barcode Scanners w/Basic Integrity OMR Software	$ 2,500.00	2125	15%	188
F7S1	Enhanced Integrity OMR Software	$ 1,500.00	1275	15%	0
F7S2	Selective Operations OMR	$ 1,500.00	1275	15%	0
F7SB	Ladder Barcode Software	$ 3,000.00	2550	15%	0

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ITEM	Description	Com'l List Price	WSCA EX Price	new proposed discount	Annual EMA Yr 2-5
F7FS	Fixed Beam Barcode Scanner with Basic Integrity OMR Software for High Capacity Sheet Feeder	$ 2,500.00	2125	15%	113
F7MS	Moving Beam Barcode Scanner for High Capacity Sheet Feeder	$ 3,500.00	2975	15%	113
F790010	Scanner Mounting Kit for High Capacity Sheet Feeder	$ 500.00	425	15%	0
DITS	Scanning Installation and Operator Training	$ 495.00	420	15%	0
DI900/DI950 Integrated Document Printing					
F7DP	DI950 Doc Printer B&W with PC	$ 19,000.00	$ 16,150.00	15%	1958
F7DR	DI950 Doc Printer Color with PC	$ 26,000.00	$ 22,100.00	15%	2220
F7DS	DI950 Integrated Document Black and White printing solution without PC	$ 18,000.00	$ 15,300.00	15%	1688
F7DT	DI950 Integrated Document Color Printing Solution without PC	$ 25,000.00	$ 21,250.00	15%	1950
Folding Machines/Accessories					0
DF50	DF500 Electronic Folder	$ 4,855.00	4126	15%	565
SP6R	DF500 Folder and FD78 Extended Power Stacker	$ 5,795.00	4925	15%	626
Accessories					
SP6Z	FD48 Power Stacker for FD40 when purchased separately	$ 1,245.00	1058	15%	61
OfficeRight Folder					
DF10	DF100 OfficeRight Folder	$ 340.00	289	15%	39
Checksigners/Imprinter					
3387	Checksigner Stand (Recommended for 33CS or 3389 Stand-alone and In-line Use)	$ 480.00	408	15%	0
Ergonomic Solutions					
ES11	Category I - Total Square Footage > 2.5K; Employee Population 4 to 10	$ 15,000.00	12750	15%	0
ES12	Category II - Total Square Footage 2.5-10K; Employee Population 11 to 20	$ 24,000.00	20400	15%	0
ES13	Category III - Total Square Footage 10-25K; Employee Population 21 to 49	$ 34,000.00	28900	15%	0
ES14	Category IV- Total Square Footage 25-50K; Employee Population 50 to 99	$ 46,000.00	39100	15%	0
ES15	Category V - Total Square Footage 50K+; Employee Population 100+	$ 57,000.00	48450	15%	0
ES16	On-Site Employee training	$ 1,400.00	1190	15%	0
ES17	Ergonomic Program Development	$ 3,600.00	3060	15%	0
Web Base PB TMS Software Options					
V115	PM3000 Turnkey System - Includes 1 Single User Location License - Requires PC Purchase	$ 12,995.00	11045	15%	0
V118	PM3000 Package Solution	$ 19,995.00	16995	15%	0
V125	PB TMS Uniprise - Includes 1 Multi-User Location License	$ 17,795.00	15125	15%	0
V126	PB TMS Uniprise Plus Software Includes 1 Multi-License and 1 Single User License	$ 22,900.00	19465	15%	0
V127	PB TMS Uniprise Pakage Solution	$ 24,995.00	21245	15%	0
V135	PB TMS Enterprise - Includes 2 Multi-User Location Licenses	$ 34,995.00	29745	15%	0
V12P	Special PB TMS Uniprise Software - Includes 1 Multi-User Location License	$ 15,595.00	13255	15%	0
V13P	Special PB TMS Enterprise Software - Includes 2 Multi-User Location Licenses	$ 28,595.00	24305	15%	0

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Client License					0
V4C1	Client License	$ 1,495.00	1270	15%	0
Multi-User Location Licenses - Unlimited Users at 1 Location					0
V4A1	1 Multi-User Location License	$ 3,495.00	2970	15%	0
V4AX	10 Multi-User Location Licenses	$ 34,950.00	29707	15%	0
V4AC	100 Multi-User Location Licenses	$ 349,500.00	297075	15%	0
Single User Location Licenses - One User at 1 Location					0
V4R1	1 Single User Location License	$ 795.00	675	15%	0
V4RX	10 Single User Location Licenses	$ 6,950.00	5907	15%	0
V4RL	50 Single User Location Licenses	$ 29,750.00	25287	15%	0
V4RC	100 Single User Location Licenses	$ 49,500.00	42075	15%	0
Software Options					0
V1AC	Street Smart Address Cleansing	0	0		0
V1W2	Windows 2000 Hard Drive Image CD	$ 350.00	297	15%	0
V1AF	RDI Feature	$ 1,995.00	1695	15%	0
V114	eQuery Web Based Query Feature (included with V135)	$ 7,995.00	6795	15%	0
V137	Microsoft SQL Saerver Runtime License - per processor	$ 3,495.00	2970	15%	0
V11A	EasyShip Platinum Web Server Software - 1 to 5 Users	$ 800.00	680	15%	0
V11B	EasyShip Platinum Web Server Software - 6 to 15 Users	$ 950.00	807	15%	0
V11C	EasyShip Platinum Web Server Software - 16+ Users	$ 1,150.00	977	15%	0
V11L	EasyShip Platinum Web Client License - per User	$ 500.00	425	15%	0
Professional Service					0
V413	Install Software on Customer's PC	$ 145.00	123	15%	0
V416	Special Services	$ 1,000.00	850	15%	0
V427	Consulting Services	$ 1,000.00	850	15%	0
V4E1	Engineering Service	$ 1,000.00	850	15%	0
Installation Project					0
V4P1	Installation Project -Up to one day	$ 1,400.00	1190	15%	0
V4P2	Installation Project -Up to 2 days	$ 2,800.00	2380	15%	0
V4P3	Installation Project - Up to 4 days	$ 5,600.00	4760	15%	0
V4P4	Installation Project - Up to 6 days	$ 8,400.00	7140	15%	0
V4P5	Installation Project - Up to 8 days	$ 11,200.00	9520	15%	0
V4P6	Installation Project - Up to 12 days	$ 16,800.00	14280	15%	0
V4P7	Installation Project - Up to 16 days	$ 22,400.00	19040	15%	0
V4P8	Installation Project - UP to 28 days	$ 39,200.00	33320	15%	0
V4P9	Installation Project - Up to 40 days	$ 56,000.00	47600	15%	0
Project Management					0
V4M2	Project Management	$ 2,800.00	2380	15%	0
V4M3	Project Management	$ 5,600.00	4760	15%	0
V4M5	Project Management	$ 11,200.00	9520	15%	0
V4M6	Project Management	$ 16,800.00	14280	15%	0
V4M7	Project Management	$ 22,400.00	19040	15%	0
Product Training(One Attendee)					0
V1YT	System Administrator Classroom Training - 3 Days	$ 1,800.00	1530	15%	0
V1ET	Shipping Operator On-Site Training - 1 Day	$ 1,000.00	850	15%	0
Travel & Accommodations					0
V11T	1 Day Travel and Accommodations Package	$ 1,500.00	1275	15%	0
V12T	2 Day Travel and Accommodations Package	$ 1,800.00	1530	15%	0
V13T	3 Day Travel and Accommodations Package	$ 2,000.00	1700	15%	0
V14T	4 Day Travel and Accommodations Package	$ 2,200.00	1870	15%	0
V15T	5 Day Travel and Accommodations Package	$ 2,400.00	2040	15%	0
Computers					0

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WSCA Pricebook

ITEM	Description		Com'l List Price	WSCA EX Price	new proposed discount	Annual EMA Yr 2-5
V3PC	2.5 Ghz Pentium IV PC package For Windows XP Compaq 512 MB Ram 40 GB Hared Drive CDROM, 17" Monitor, Keyboard, 56k Modem, Compaq 10/100 Lan Card, External USB Adapter, Mouse	$	2,995.00	2545	15%	257
V3PD	2.5 Ghz Pentium IV PC package For Windows XP Compaq 512 MB Ram 40 GB Hared Drive CD-RW, Flat Panel Monitor, Keyboard, 56k Modem, Compaq 10/100 Lan Card, External USB Adapter, Mouse	$	3,195.00	2715	15%	257
Printers						0
V316	J676 Forms Printer (Airbill, COD Hazmat Bill of Lading, etc)	$	1,195.00	1015	15%	119
V319	J693 High Speed Label Printer - Includes 4" continous labels	$	2,195.00	1865	15%	201
V321	1E05 Laser Printer	$	695.00	590	15%	86
V322	1E03 4 in Adhesive Label Printer	$	995.00	845	15%	114
TS14	J693 Continuous Labels Supply - Case	$	260.00	221	15%	0
TS02	J692/J69D Continuous Label Supply - Case	$	290.00	246	15%	0
Scales						
V310	JB75 100lb. Tabletop Scale	$	1,195.00	1015	15%	106
V312	JB64 150lb. Rollertop Scale	$	1,695.00	1440	15%	148
V313	JB67 149lb. Rollertop Scale (California)	$	1,695.00	1440	15%	150
JN96002	Base Mount Display Kit for JB75 Scale	$	160.00	136	15%	0
JN96004	Base Mount Display Kit for JB64 or JB67 Scale	$	160.00	136	15%	0
Scanners						
V320	J776 Noncontact Programmable Wedge Scanner	$	1,495.00	1270	15%	161
V339	J779 Cordless Wedge Scanner	$	2,295.00	1950	15%	214
TS34	Spare Battery for J779 Cordless Wedge Scanner	$	113.00	96	15%	0
J796025	Scanner Stand	$	144.00	122	15%	0
Miscellaneous						
V3PL	Laptop PC	$	2,995.00	2545	15%	257
G396053	Programmable Keyboard	$	160.00	136	15%	0
J796030	External Tape Backup - Seagate 20 GB	$	595.00	505	15%	0
T896006	128M DIMM Memory Upgrade Kit	$	175.00	148	15%	0
Uniprise/PM3000 Express Carrier/Contract Rates						
V200	UPS Bundle, UPS Online Plus Electronic Manifesting, UPS Worldwide Express/Expedited Services, Ups Standard Manifest Rates	$	-	0		0
V251	UPS Contract Rates	$	1,200.00	1020	15%	0
V210	USPS Rates Bundle (Postage Meter), Domestic Rates	$	-	0		0
V262	USPS Manifest Rate Bundle - Requires USPS Approval	$	2,995.00	2545	15%	0
V424	USPS Delivery Confirmation Setup and Commissioning	$	495.00	420	15%	0
V294	FedEx Ship Manager Server		0	0		0
V281	Airborne Customer Linkage		0	0		0
V291	DHL Plus	$	2,995.00	2545	15%	0
Enterprise Contract Package / Express Carrier Rates						
V251	UPS Contract Rates	$	1,200.00	1020	15%	0
V293	FedEx SMS - first Origin Zip	$	2,995.00	2545	15%	0
V893	FedEx SMS Additional Origin Zip	$	-	0		0
V280	Airborne Customer Linkage - First Origin Zip	$	2,995.00	2545	15%	0
V880	Airborne Customer Linkage - Additional Origin Zip		0	0		0
V291	DHL Plus	$	2,995.00	2545	15%	0
Customer Package / Express Carrier Rates						
V340	Customer Package/Express Rates	$	1,500.00	1275	15%	0
LTL Location License 1 Per Processing Site Required						
V3LL	LTL Location License	$	1,000.00	850	15%	0

WSCA Pricebook

ITEM	Description	Com'l List Price	WSCA EX Price	new proposed discount	Annual EMA Yr 2-5
All Points Less-than-Truckload (LTL) Carrier Rates					
V3A0	AAA Cooper	$ 400.00	340	15%	0
V3A1	ABF Freight Systems	$ 400.00	340	15%	0
V3AD	Averitt Express	$ 400.00	340	15%	0
V3B0	Bullet Freight Lines	$ 400.00	340	15%	0
V3C4	Central Freight	$ 400.00	340	15%	0
V3C5	Central Transport	$ 400.00	340	15%	0
V3C9	Clipper Express	$ 400.00	340	15%	0
V3CH	Cusom Transport	$ 400.00	340	15%	0
V3D0	Dawes Transport	$ 400.00	340	15%	0
V3D2	Daylight	$ 400.00	340	15%	0
V3D3	Dayton Freight	$ 400.00	340	15%	0
V3E0	Estes Express	$ 400.00	340	15%	0
V3A4	American Freightways	$ 400.00	340	15%	0
V3V0	Viking - Interstate	$ 400.00	340	15%	0
V3F0	Frames Motor Express	$ 400.00	340	15%	0
V3G0	G I Trucking	$ 400.00	340	15%	0
V3H0	Hercules Forwarding	$ 400.00	340	15%	0
V3H4	Howards Express	$ 400.00	340	15%	0
V3HM	Interstate Carrier Express	$ 400.00	340	15%	0
V3HN	Interstate Consolidation	$ 400.00	340	15%	0
V3J0	Jevic Transportation	$ 400.00	340	15%	0
V3L0	Lakeville Motor Express	$ 400.00	340	15%	0
V3M0	Milan Express	$ 400.00	340	15%	0
V3M1	Motor Cargo	$ 400.00	340	15%	0
V3N1	New England Motor Freight	$ 400.00	340	15%	0
All Points LTL Rates for a Remote Origin					
V9A0	AAA Cooper	$ 250.00	212	15%	0
V9A1	ABF Freight Systems	$ 250.00	212	15%	0
V9AD	Averitt Express	$ 250.00	212	15%	0
V9B0	Bullet Freight Lines	$ 250.00	212	15%	0
V9C4	Central Freight	$ 250.00	212	15%	0
V9C5	Central Transport	$ 250.00	212	15%	0
V9C9	Clipper Express	$ 250.00	212	15%	0
V9CH	Cusom Transport	$ 250.00	212	15%	0
V9D0	Dawes Transport	$ 250.00	212	15%	0
V9D2	Daylight	$ 250.00	212	15%	0
V9D9	Dayton Freight	$ 250.00	212	15%	0
V9E0	Estes Express	$ 250.00	212	15%	0
V9A4	American Freightways	$ 250.00	212	15%	0
V9V0	Viking - Interstate	$ 250.00	212	15%	0
V9F0	Frames Motor Express	$ 250.00	212	15%	0
V9G0	G I Trucking	$ 250.00	212	15%	0
V9H0	Hercules Forwarding	$ 250.00	212	15%	0
V9H4	Howards Express	$ 250.00	212	15%	0
V9HM	Interstate Carrier Express	$ 250.00	212	15%	0
V9HN	Interstate Consolidation	$ 250.00	212	15%	0
V9J0	Jevic Transportation	$ 250.00	212	15%	0
V9L0	Lakeville Motor Express	$ 250.00	212	15%	0
V9M0	Milan Express	$ 250.00	212	15%	0
V9M1	Motor Cargo	$ 250.00	212	15%	0
V9N1	New England Motor Freight	$ 250.00	212	15%	0
Single Origin Less Than Truckload					
V3C7	Chris Truck Line	$ 400.00	340	15%	0
V3CA	Con-Way Central	$ 400.00	340	15%	0
V3CB	Con-Way Southern	$ 400.00	340	15%	0
V3CC	Con-Way Western	$ 400.00	340	15%	0
V3K0	K & R Delivery	$ 400.00	340	15%	0
V3R3	Roadway to Canada	$ 400.00	340	15%	0
Remote Origin for Single Origin LTL Carrier Rates					

WSCA Pricebook

ITEM	Description	Com'l List Price	WSCA EX Price	new proposed discount	Annual EMA Yr 2-5
V9C7	Chris Truck Line	$ 250.00	212	15%	0
V9CA	Con-Way Central	$ 250.00	212	15%	0
V9CB	Con-Way Southern	$ 250.00	212	15%	0
V9CC	Con-Way Western	$ 250.00	212	15%	0
V9K0	K & R Delivery	$ 250.00	212	15%	0
V9R3	Roadway to Canada	$ 250.00	212	15%	0
Custom LTL Carrier Rates - Requires Pre-Approval					
V341	Custom LTL Rates	$ 1,500.00	1275	15%	0
V342	Custom Truckload (tL) Rates	$ 750.00	637	15%	0
V34Z	Czar Lite	$ 1,500.00	1275	15%	0
V34X	Custom Routes (per carrier) - Used with V34Z	$ 300.00	255	15%	0
V417	Custom LTL or TL Rates Update	$ 495.00	420	15%	0
SendSuite Solutions					
VBMM	Basic Multiple Sites Multiple Users: Must Activate Carries, Add Features, and PC	$ 15,995.00	13595	15%	
VBSM	Basic Single Site Multiple User: Must Activate Carries, Add Features, and PC	$ 6,995.00	5945	15%	
VBSS	Basic Single Site Single User: Must Activate Carries, Add Features, and PC	$ 2,795.00	2375	15%	
VEMM	Extended Multiple Sites Multiple Users: Must Activate Carries, Add Features, and PC	$ 26,995.00	22945	15%	
VESM	Extended Single Site Multiple Users: Must Activate Carries, Add Features, and PC	$ 13,995.00	11895	15%	
VESS	Extended Single Site Single User: Must Activate Carries, Add Features, and PC	$ 10,495.00	8920	15%	
VP13	Install Software on Customer's PC	$ 145.00	123	15%	
VP16	Special Services	$ 1,000.00	850	15%	
VP17	Custom LTL or TL Rates Update	$ 1,000.00	850	15%	
VP1T	1 Day Travel and Accommodations Package	$ 1,500.00	1275	15%	
VP27	Consulting Services	$ 300.00	255	15%	
VP2T	2 Day Travel and Accommodations Package	$ 1,800.00	1530	15%	
VP3T	3 Day Travel and Accommodations Package	$ 2,000.00	1700	15%	
VP4T	4 Day Travel and Accommodations Package	$ 2,200.00	1870	15%	
VP5T	5 Day Travel and Accommodations Package	$ 2,400.00	2040	15%	
VPET	System Administrator Classroom Training - 3 Days	$ 1,000.00	850	15%	
VPM2	Project Management	$ 2,500.00	2125	15%	
VPM3	Project Management	$ 5,000.00	4250	15%	
VPM5	Project Management	$ 10,000.00	8500	15%	
VPM6	Project Management	$ 15,000.00	12750	15%	
VPM7	Project Management	$ 20,000.00	17000	15%	
VPP1	Installation Project - Up to one day	$ 1,200.00	1020	15%	
VPP2	Installation Project - Up to 2 days	$ 2,500.00	2125	15%	
VPP3	Installation Project - Up to 4 days	$ 5,000.00	4250	15%	
VPP4	Installation Project - Up to 6 days	$ 7,500.00	6375	15%	
VPP5	Installation Project - Up to 8 days	$ 10,000.00	8500	15%	
VPP6	Installation Project - Up to 12 days	$ 15,000.00	12750	15%	
VPP7	Installation Project - Up to 16 days	$ 20,000.00	17000	15%	
VPP8	Installation Project - Up to 28 days	$ 35,000.00	29750	15%	
VPP9	Installation Project - Up to 40 days	$ 50,000.00	42500	15%	
VPYT	Shipping Operator On-Site Training - 1 Day	$ 1,800.00	1530	15%	
VS1A	EasyShip Platinum Web Server Software - 1 to 5 Users	$ 800.00	680	15%	
VS1B	EasyShip Platinum Web Server Software - 6 to 15 Users	$ 950.00	807	15%	
VS1C	EasyShip Platinum Web Server Software - 16+ Users	$ 1,150.00	977	15%	
VS1L	EasyShip Platinum Web Client License - per User	$ 500.00	425	15%	
VSCC	Custom Carrier Enable	$ 250.00	212	15%	
VSCP	PB Built Custom Carrier	$ 1,250.00	1062	15%	
VSDB	DHL Activation	$ 495.00	420	15%	

WSCA Pricebook

ITEM	Description	Com'l List Price	WSCA EX Price	new proposed discount	Annual EMA Yr 2-5
VSDM	DHL Activation	$ 2,995.00	2545	15%	
VSDS	DHL Activation	$ 995.00	845	15%	
VSEM	Email Notification	$ -	0	#DIV/0!	
VSFB	FedEx Activation	$ 495.00	420	15%	
VSFM	FedEx Activation	$ 2,995.00	2545	15%	
VSFS	FedEx Activation	$ 995.00	845	15%	
VSLL	LTL LOCATION LICENSE	$ 1,000.00	850	15%	
VSM1	Add 1 Multiple User Location License	$ 795.00	675	15%	
VSMC	Add 100 Multiple User Location License	$ 49,500.00	42075	15%	
VSML	Add 50 Multiple User Location License	$ 29,750.00	25287	15%	
VSMT	Software Meter Interface	$ 295.00	250	15%	
VSMX	Add 10 Multiple User Location License	$ 6,950.00	5907	15%	
VSPB	USPS Activation	$ 495.00	420	15%	
VSPP	USPS Internet Postage	$ 1,495.00	1270	15%	
VSPS	USPS Activation	$ 995.00	845	15%	
VSR1	Singe Site RDI Feature	$ 795.00	675	15%	
VSR2	Multiple Site RDI Feature	$ 1,495.00	1270	15%	
VSS1	Add 1 Single User Location License	$ 795.00	675	15%	
VSSC	Add 100 Single User Location License	$ 49,500.00	42075	15%	
VSSL	Add 50 Single User Location License	$ 29,750.00	25287	15%	
VSSX	Add 10 Singe User Location License	$ 6,950.00	5907	15%	
VSUB	UPS Activation	$ 495.00	420	15%	
VSUC	UPS Contract Rates	$ 1,200.00	1020	15%	
VSUS	UPS Activation	$ 995.00	845	15%	
VTA0	AAA COOPER	$ 400.00	340	15%	
VTA1	ABF FREIGHT SYSTEM	$ 400.00	340	15%	
VTAD	AVERITT EXPRESS	$ 400.00	340	15%	
VTB0	BULLET FREIGHT SYSTEMS	$ 400.00	340	15%	
VTC4	CENTRAL FREIGHT LINES	$ 400.00	340	15%	
VTCA	CON-WAY CENTRAL	$ 400.00	340	15%	
VTCB	CON-WAY SOUTHERN	$ 400.00	340	15%	
VTCC	CON-WAY WESTERN	$ 400.00	340	15%	
VTCH	CUSTOM TRANSPORT COMPANIES	$ 400.00	340	15%	
VTD0	DAWES TRANSPORT	$ 400.00	340	15%	
VTD2	DAYLIGHT	$ 400.00	340	15%	
VTD3	DAYTON FREIGHT	$ 400.00	340	15%	
VTE0	ESTES EXPRESS	$ 400.00	340	15%	
VTF1	FEDEX FREIGHT EAST	$ 400.00	340	15%	
VTF2	FRAMES MOTOR EXPRESS	$ 400.00	340	15%	
VTH4	HOWARDS EXPRESS	$ 400.00	340	15%	
VTHM	INTERSTATE CARRIER EXPRESS	$ 400.00	340	15%	
VTJ0	JEVIC TRANSPORTATION	$ 400.00	340	15%	
VTK0	K & R DELIVERY	$ 400.00	340	15%	
VTL0	LAKEVILLE MOTOR EXPRESS	$ 400.00	340	15%	
VTM0	MILAN EXPRESS	$ 400.00	340	15%	
VTM1	MOTOR CARGO	$ 400.00	340	15%	
VTN1	NEW ENGLAND MOTOR FREIGHT	$ 400.00	340	15%	
VTN2	NEW PENN	$ 400.00	340	15%	
VTNM	OAK HARBOR	$ 400.00	340	15%	
VTNP	OLD DOMINION	$ 400.00	340	15%	
VTNS	OVERNITE	$ 400.00	340	15%	
VTP0	PITT OHIO	$ 400.00	340	15%	

PitneyBowes Engineering the flow of communication™

WSCA Pricebook

ITEM	Description	Com'l List Price	WSCA EX Price	new proposed discount	Annual EMA Yr 2-5
VTP1	PJAX	$ 400.00	340	15%	
VTR1	ROADRUNNER FREIGHT SYSTEMS	$ 400.00	340	15%	
VTR2	ROADWAY	$ 400.00	340	15%	
VTR3	ROADWAY TO CANADA	$ 400.00	340	15%	
VTS0	SAIA MOTOR FREIGHT	$ 400.00	340	15%	
VTS3	SOUTHEASTERN FREIGHT	$ 400.00	340	15%	
VTS5	SOUTHWESTERN MOTOR TRANSPORT	$ 400.00	340	15%	
VTS6	SUPER TRANSPORT	$ 400.00	340	15%	
VTS7	SUPER VAN	$ 400.00	340	15%	
VTU0	USF BESTWAY	$ 400.00	340	15%	
VTU1	USF DUGAN	$ 400.00	340	15%	
VTU2	USF HOLLAND	$ 400.00	340	15%	
VTU4	USF REDDAWAY	$ 400.00	340	15%	
VTV2	VOLUNTEER EXPRESS	$ 400.00	340	15%	
VTV3	VITRAN EXPRESS	$ 400.00	340	15%	
VTW0	WARD TRUCKING	$ 400.00	340	15%	
VTW1	WATKINS MOTOR LINES	$ 400.00	340	15%	
VTW2	WILSON	$ 400.00	340	15%	
VTY0	YELLOW FREIGHT	$ 400.00	340	15%	
VTY1	YELLOW FREIGHT TO CANADA	$ 400.00	340	15%	
VTZ1	Custom LTL Rates	$ 1,500.00	1275	15%	
VTZ2	Custom Truckload (TL) Rates	$ 750.00	637	15%	
VTZX	Custom Routes (per carrier) - Used with VT22 Czar LITE	$ 300.00	255	15%	
VTZZ	Czar LITE	$ 1,500.00	1275	15%	
VUA0	AAA COOPER	$ 250.00	212	15%	
VUA1	ABF FREIGHT SYSTEM	$ 250.00	212	15%	
VUAD	AVERITT EXPRESS	$ 250.00	212	15%	
VUB0	BULLET FREIGHT SYSTEMS	$ 250.00	212	15%	
VUC4	CENTRAL FREIGHT LINES	$ 250.00	212	15%	
VUCA	CON-WAY CENTRAL	$ 250.00	212	15%	
VUCB	CON-WAY SOUTHERN	$ 250.00	212	15%	
VUCC	CON-WAY WESTERN	$ 250.00	212	15%	
VUCH	CUSTOM TRANSPORT COMPANIES	$ 250.00	212	15%	
VUD0	DAWES TRANSPORT	$ 250.00	212	15%	
VUD2	DAYLIGHT	$ 250.00	212	15%	
VUD3	DAYTON FREIGHT	$ 250.00	212	15%	
VUE0	ESTES EXPRESS	$ 250.00	212	15%	
VUF1	FEDEX FREIGHT WEST	$ 250.00	212	15%	
VUF2	FRAMES MOTOR EXPRESS	$ 250.00	212	15%	
VUH4	HOWARDS EXPRESS	$ 250.00	212	15%	
VUHM	INTERSTATE CARRIER EXPRESS	$ 250.00	212	15%	
VUJ0	JEVIC TRANSPORTATION	$ 250.00	212	15%	
VUL0	LAKEVILLE MOTOR EXPRESS	$ 250.00	212	15%	
VUM0	MILAN EXPRESS	$ 250.00	212	15%	
VUM1	MOTOR CARGO	$ 250.00	212	15%	
VUN1	NEW ENGLAND MOTOR FREIGHT	$ 250.00	212	15%	
VUN2	NEW PENN	$ 250.00	212	15%	
VUNM	OAK HARBOR	$ 250.00	212	15%	
VUNP	OLD DOMINION	$ 250.00	212	15%	
VUNS	OVERNITE	$ 250.00	212	15%	
VUP0	PITT OHIO	$ 250.00	212	15%	
VUP1	PJAX	$ 250.00	212	15%	
VUR1	ROADRUNNER FREIGHT SYSTEMS	$ 250.00	212	15%	
VUR2	ROADWAY	$ 250.00	212	15%	
VUR3	ROADWAY TO CANADA	$ 250.00	212	15%	
VUS0	SAIA MOTOR FREIGHT	$ 250.00	212	15%	
VUS3	SOUTHEASTERN FREIGHT	$ 250.00	212	15%	
VUS5	SOUTHWESTERN MOTOR TRANSPORT	$ 250.00	212	15%	
VUS6	SUPER TRANSPORT	$ 250.00	212	15%	

WSCA Pricebook

ITEM	Description	Com'l List Price	WSCA EX Price	new proposed discount	Annual EMA Yr 2-5
VUS7	SUPER VAN	$ 250.00	212	15%	
VUU0	USF BESTWAY	$ 250.00	212	15%	
VUU1	USF DUGAN	$ 250.00	212	15%	
VUU2	USF HOLLAND	$ 250.00	212	15%	
VUU4	USF REDDAWAY	$ 250.00	212	15%	
VUV2	VOLUNTEER EXPRESS	$ 250.00	212	15%	
VUV3	VITRAN EXPRESS	$ 250.00	212	15%	
VUW0	WARD TRUCKING	$ 250.00	212	15%	
VUW1	WATKINS MOTOR LINES	$ 250.00	212	15%	
VUW2	WILSON	$ 250.00	212	15%	
VUY0	YELLOW FREIGHT	$ 250.00	212	15%	
VUY1	YELLOW FREIGHT TO CANADA	$ 250.00	212	15%	
	High Volume Mailing Systems for Production Inserters				
R751	DM16K (Non-PB System Upgrade)	$23,219	$15,801	32%	
R752	DM16K (PB System Upgrade)	$23,219	$15,801	32%	
R761	DM16K (New System Placements)	$23,219	$15,801	32%	
R763	DM22KR Reset-on-the-Fly ™ (New PB System)	$39,994	$30,600	23%	
R76X	B&H Modular Output Kit	$645	$454	30%	
R770	DM Infinity Non-PB System Installation	$645	$454	30%	
R77H	Seal Only Head	$1,452	$1,021	30%	
R77W	B&H Integrated Output Kit	$1,613	$1,134	30%	
R77Y	DM Infinity Series Roll-Up Module	$122,581	$96,977	21%	
R77Z	DM Infinity Stand - Non PB Systems	$645	$454	30%	
	Meters For High volume Inserter Mailing System				
1A0T	Commercial Meter	84.00/month	9.50 reset charge		
1AGT	DOL Penalty Meter	73.34/month	9.50 reset charge		

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WE VALUE YOUR MAIL

State of Hawaii

Product Catalog

Aug-06

State of Hawaii Price List & Catalog
Solicitation# EPS050076

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Ordering Address: Orders may be placed through any Neopost Branch or Authorized Dealer office, or at the add ress listed below. Orders placed through dealers must be made to Neopost c/o the Dealer.

Neopost Inc.
Attn: Government Sales
30955 Huntwood Avenue
Hayward, CA 94544-7084

Payment Address:
Neopost Inc.
PO Box 45800
San Francisco, CA 94145-0800

Key Contacts / Information

Toll-free numbers

Inbound	800-624-7892
Service Dispatch	800-259-2678
Technical Support	800-259-2686
Spare Parts	800-606-9658
Consumables	800-735-5343
Meter resets (POC)	800-867-3738

Website: www.neopostinc.com

The following services are available via the website:

- Service Dispatch
- Technical Support
- Consumables
- Meter resets (POC)
- ***My Neopost***
  - A secure site that permits customers to manage their account online.

Key Contacts:

- Traci Warren – Western Region Gov't manager – 303-420-6385
  Stacey Graham- Contract Administrator - 510-489-6800 Ext. 2921
  Lisa Hunt-National Manager, Government Contracts- 1-800-237-9154 Ext.23

Neopost Branch and Dealer Sales/Service Locations

Branch #	Address	City	State	Zip	Phone#	Fax #	Branch Manager	email
207	1702 E. Higland Ave #110	Phoenix	AZ	85016	602-274-1135	602-997-7118	Kevin Weidner	k.weidner@neopost.com
210	3960 Howard Hughes Pkwy Ste 100	Las Vegas	NV	89109	702-740-4960	702-740-4963	Francisco Soto	f.soto@neopost.com
215	10065 E. Harvard Ave. Suite 100	Denver	CO	80231	303-278-2394	303-278-2568	Debra Meglio	d.meglio@neopost.com
220	550 West County Rd. D Suite 10	St. Paul	MN	55112	651-639-8513	651-639-8525	Julie Seiler	j.seiler@neopost.com
260	30955 Huntwood Ave	Hayward	CA	94544	510-489-6800	650-632-2089	Bob Szehner	b.szehner@neopost.com
261	3400 Bridge Parkway Ste 201	Redwood City	CA	94065	650-632-5300	650-632-2089	Lisa Jones	l.jones@neopost.com
263	2720 Gateway Oaks Dr. Ste 160	Sacramento	CA	95833	916-286-7825	916-924-3426	Dan Huey	d.huey@neopost.com
265	9735 SW Sunshine Court Ste 800	Beaverton	OR	97005	503 643-5528	503 646-1706	Mike Diamond	m.diamond@neopost.com
270	5933 W. Century Blvd. Ste 105	Los Angeles	CA	90049	310-348-7700	310-568-8376	Steve Guerrero	s.guerrero@neopost.com
271	1881 Commercenter East #122	San Bernardino	CA	92408	909-890-2669	909-227-6319	Robert Magallanes	r.magallanes@neopost.com
272	6725 Mesa Ridge Rd. Ste 140	San Diego	CA	92121	858-550-8890	858-638-1783	Wayne Delport	w.delport@neopost.com
273	790 E. Colorado Blvd Ste 100	Pasadena	CA	91101	626-564-8064	626-564-8592	Chris Garcia	c.garcia@neopost.com
274	4665 MacArthur Ct. Ste 150	Newport Beach	CA	92660	949-475-4000	949-252-1653	Chris Hoffie	c.hoffie@neopost.com

Dlr.#	Dealer Name	Dealer Address	City	State	Zip	Contact	Phone #	Fax#	E-mail	Business Status
606	North Mail Inc.	5720 B.Street	Anchorage	AK	99518	Cathy O'Brien	907-565-6200	907- 565-3288	Cobrien@northmailinc.com	
606-1	North Mail Inc.	8600 Airport Blvd.	Juneau	AK	99801	Cathy O'Brien	907-789-5452	907-789-1841	Cobrien@northmailinc.com	
614	North Valley Business Sytems	2918 Freeman	Anderson	CA	96007	Paul Taslim	530-242-1000	530-242-1009	ptaslim@nvbsinc.com	
627	Bullfrog Enterprises	1581 South A St	Springfield (Eug	OR	97477	Terry Matthews	541-726-6800	541-726-0123	tlhaf@bullfrogenterprises.com	Small Business
635	American Mailing Systems	2703 Broadbent Pkwy NE Ur	Albuquerque	NM	87107	Sam Williams	505-344-8704	505-345-7683	sam.williams1@mindspring.com	
648	Ecco Corporation	625 Spice Island Dr.	Sparks	NV	89431	Lyle Wilson	775-331-5554	775-331-5556	eccony@sbcglobal.net	
665	Western Office Equipment	317 2nd Street South	Great Falls	MT	59403	Scott Dimke	406-761-7473	406-791-0245	westema@swiftdesk.com	
674	Advanced Business Systems Inc	2239 91/2 Street, SE	Rochester	MN	55904	Steve Lathrop	507-282-4948	608-781-0447	advancebussys@aol.com	
687	Preston Copier and Fax	117 West Telegraph St. #A	St. Geroge	UT	84770	Richard Preston	801-673-7677	801-673-7637	richard@lansrc.com	
694	Automated Office Sytems	5330 Morris Hill Rd.	Boise	ID	83706	Vince Mannella	208-376-5959	208-376-4593	vince@aosboise.com	
697	Deaton's Mailing Systems, Inc.	510 25th Ave. N. Ste 5B	St. Cloud	MN	56303	Todd Deaton	612-259-1360	612-259-0526	todd@deatons.com	
910	Apple Valley Stationers	18152 Highway 8	Apple Valley	CA	92307	Ben Wasserman	619-242-3531	619-242-5576	avs@linkline.com	
920	Advanced Office Systems	68845 Perez Rd. Ste 19	Cathedral City	CA	92234	Ben Wasserman	888-952-1270	760-324-2685	aos@linkline.com	
925	AMS Mail Hawaii	1427 Dillingham Blvd Ste 30	Honolulu	HI	96817	Michael Robinson	808 845-0660	808-845-0469	amshonoluluhi@aol.com	
926	Express Business Systems	8640 Willows Ste. 102	Redmond	WA	98052	Terry Boyle	425-883-9600	425-869-2299	terryb@ebsmail.com	
931	Deaton's Mailing Systems, Fargo	1206 Center Ave.	Moorhead	MN	56560	Todd Deaton	320-259-1360	320-259-0526	todd@deatons.com	
934	North Valley Business Sytems	2918 Freeman	Anderson	CA	96001	Paul Taslim	530-242-1000	530-242-1009	ptaslim@nvbsinc.com	
940	Business Machines, Inc.	4815 List Drive, Ste 101	Co Springs	CO	80919	David Friedman	(719) 528-7070	(719) 528-6644	davidf@bmi-net.com	Small Business
943	JMP Business Systems Inc.	1450 Tollhouse Rd. St 103	Fresno	CA	93729	Madge Kodras	559 298-6580	559 298-7640	mkodras@jmpbiz.com	
948	Complete Mailing Solutions	3001 S Tejon Street	Englewood	CO	80110	Paul Johnson	303-761-0681	303-761-7837	pj@comp-mail.com	Small Business
949	APACHE BUSINESS SYSTEMS	3801 E. 34TH STREET #101	Tucson	AZ	85713	JONATHAN LOVE	520-519-5000	520-519-5101	JONLOVE@THERIVER.COM	
966	Northwest Mailing Inc.-Bellingham	6017 South Julia Street	Spokane	WA	99217	Mel Hayes	800-453-2350	509-466-2601	mel@nwmailing .com	
971	Northwest Mailing Inc.- Idaho Falls	261 A. Street	Idaho Falls	ID	83402	Mel Hayes	208-522-6526	509-466-2601	mel@nwmailing .com	
974	Northwest Mailing Inc. -Spokane	6017 South Julia Street	Spokane	WA	99217	Mel Hayes	509-466-7575	509-466-2601	mel@nwmailing .com	
976	Northwest Mailing Inc. -Kennewick /Tri C	302 Torbett, PMB 17	Richland	WA	99352	Mel Hayes	800-453-2350	509-466-2601	mel@nwmailing .com	
977	Northwest Mailing Inc. - Boise	4935 N. Bradley #D	Garden City	ID	83714	Mel Hayes	208-522-6536	509-466-2601	mel@nwmailing .com	
978	Office Enterprises Inc.	1030 Grand Ave.	Schofield	WI	54476	Henry Lomovec	715-359-8737	715-359-8893	OEI@dwave.net	
997	Mailing Systems Plus More	204 South Beattie St.	Helena	MT	59601	Bill Keamey	406-442-6222	406-442-2209	mspmbk@aol.com	

Service Points: Sales assistance is available through every Neopost branch or dealer listed in the directory located in this catalog. Neopost service is available through all branches and authorized dealers.
Participating Dealers: All Neopost dealers located in this catalog are participating.

Meter Matrix

	MODEL #	P. O. C.	ELECTRONIC / DIGITA MECHANICAL / IBIP	SM26B / SM22B	9000	9010 / 20 / 30	9120	9123 / 25	9130 / SM52	SM58	IJ 35	IJ 40	IJ 45	IJ 50	IJ 60	IJ 65	IJ 75	IJ 85	IJ80	IJ90	IJ 105	IJ110	9141	9146 / SM56	9148 / SM78 / SM68	9150 / 51	9165	9180 / Performer / SM94	SM75 / SM85 / SM95
USPS	9212		E		■																								
	9212A	■	E		■																		■	■	■	■	■	■	
3-BANK METER	9252		E																				■	■	■	■	■	■	
0.00	9252A	■	E																				■	■	■	■	■	■	
	9247		E						■	■																			
	9247A	■	E						■	■																			
DECIMAL METER	9647A	■	E							■																			
0.000	9257		E																				■	■	■	■	■	■	
	9257A	■	E																				■	■	■	■	■	■	
	(CPA) 9267		E																				■	■	■	■	■	■	
	(CPA) 9267A	■	E																				■	■	■	■	■	■	
	IJ25A	■	I																										
	9248		E						■	■																			
4-BANK METER	9248A	■	E						■	■																			
00.00	9648A	■	E							■																			
	9258		E																				■	■	■	■	■	■	
	9258A	■	E																				■	■	■	■	■	■	
	(CPA) 9268		E																				■	■	■	■	■	■	
	(CPA) 9268A	■	E																				■	■	■	■	■	■	
	SM26A	■	D	■																									
	IJ35A	■	D								■																		
	IJ40A	■	D									■																	
	IJ45A	■	D										■																
	IJ50A	■	D											■															
5-BANK METER	IJ60A	■	D												■														
	IJ65A	■	D													■													
00.000	IJ75A	■	D														■												
	IJ85A	■	D															■											
	IJ80A	■																	■										
	IJ90A	■																		■									
	IJ105A	■	D																		■								
	IJ110A	■	D																			■							
	9659	■	E																										■
UPS	9223		M			■																							
3-BANK REGISTER W/O P.I.N.#	9233		M				■	■																					
4-BANK REGISTER W/O P.I.N.#	9253		E																				■	■	■	■	■	■	
	9239		M				■	■																					
4-BANK REGISTER W/P.I.N.#	9234		M				■	■																					
	9254		E																				■	■	■	■	■	■	

Federal "Government / Penalty" Meters

	Flat Rate Monthly Rental	WSCA Monthly Rental	Description	Holds	Prints to
SM22 Series Mail Machine Pkgs.					
SM26AG	$12.95	$10.62	D-USPS	99,999.99	99.999
SM22 Advantage Govt.	$32.95	$27.02	D-USPS	99,999.99	99.999
SM22 Lettermate M Govt.	$37.95	$31.12	D-USPS	99,999.99	99.999
SM22 Lettermate Govt.	$37.95	$31.12	D-USPS	99,999.99	99.999
SM22 Lettermate Plus Govt.	$42.95	$35.22	D-USPS	99,999.99	99.999
SM22 Maximiser Govt.	$52.95	$43.42	D-USPS	99,999.99	99.999
SM26AG Series Electronic Meters and Pkgs.					
SM26AG	$12.95	$10.62	D-USPS	99,999.99	99.999
SM26 Advantage Govt.	$36.95	$30.30	D-USPS	99,999.99	99.999
SM26 Lettermate M	$41.95	$34.40	D-USPS	99,999.99	99.999
SM26 Lettermate Govt.	$41.95	$34.40	D-USPS	99,999.99	99.999
SM26 Lettermate Plus Govt.	$46.95	$38.50	D-USPS	99,999.99	99.999
SM26 Maximiser Govt.	$56.95	$46.70	D-USPS	99,999.99	99.999
IJ AG Series IBI Meters					
IJ40AG	$20.00	$16.40	D-USPS	99,999.99	99.999
IJ50AG	$25.00	$20.50	D-USPS	99,999.99	99.999
IJ60AG	$30.00	$24.60	D-USPS	99,999.99	99.999
IJ65BAG	$67.75	$55.56	D-USPS	99,999.99	99.999
IJ75BAG	$67.75	$55.56	D-USPS	99,999.99	99.999
IJ80AG	$67.75	$55.56	D-USPS	99,999.99	99.999
IJ85BAG	$67.75	$55.56	D-USPS	99,999.99	99.999
IJ90AG	$67.75	$55.56	D-USPS	99,999.99	99.999
IJ105AG	$71.75	$58.84	D-USPS	99,999.99	99.999
IJ110AG	$71.75	$58.84	D-USPS	99,999.99	99.999

Notes: G.P.O.C. Fees (Government Postage-On-Call)

Reset Charges:	No Charge (up to 9 resets)
Wire Transfers:	Never Needed
Emergency Advances:	Never Needed
Insufficient Funds: (Bounced Checks)	Never Needed

- To change a G.P.O.C. customer's fixed reset amount, there will be a $135 fee (non-commissionable).
- Government/Penalty meters can be placed in all Federal Government agencies which are required to use meters instead of pre-printed indicia.
- For Federal Government agencies using regular commercial meters, the meter rental charge is a flat mid-rate all through the rental period.
- Postage Meters are shipped free of charge, no shipping and handling charges apply

SM22/26 Components Price List

These items not available from Memphis may only be allocated from Branch/Dealer Stock		Purchase		
		List Price	M/A	WSCA Purchase Price
SM22 Components				
SCLSTD	Scale Stand for SE37/57	$125	na	$79.69
9939SM26	Report Printer and Cables	$545	$97	$347.44
SM26AdPak*	Ad-Pak w/ 1 Advertising Slogan	$49.95	na	$31.84
	Additional Slogans/per slogan	$10		$6.38
SM26 Components				
SM26W	5 lb. Integrated Weighscale			
Zip to Zone				
Rate Changes				
Rate Changes with Zip to Zone				
SCLSTD	Scale Stand for SM26W, SE37/57	$125	na	$79.69
9939SM26	Report Printer and Cables	$545	$97	$347.44
SM26AdPak*	Ad-Pak w/ 1 Advertising Slogan	$49.95	na	$31.84
	Additional Slogans/per slogan	$10		$6.38

Electronic Scales Price List

		Purchase	Purchase	
		List Price	M/A	M/A
SE37 5 lb. Electronic Scale		$845	$50	$538.69
Options/Accessories				
SCLSTD	Scale Stand for SE37 and SM26W	$125	nc	$79.69
8584	UPS Rates	$200	nc	$127.50
8585	FedEx Rates	$200	nc	$127.50
8583	USPS Non-Automation Rates	$200	nc	$127.50
640	Multipiece weighing	$200	nc	$127.50
630	10 lb. upgrade	$400	nc	$255.00
650	15 lb. Upgrade	$400	nc	$255.00
RCP	min 3 yr. Term/year	$139	nc	$88.61

Neopost Leasing Footnotes:

Refer to the Price Protection Program Section to calculate the lease payment including all related service.

Remember to lead with Price Protection.

Special Meter Rental Programs

		Components	Term	Monthly Payment	Subject to Tri-Rate	WSCA Monthly Payment
IJ25 SECTION	IJ25PROA	IJ25A	1 yr	$29.25	Yes	$15.58
	IJ25PROAI (All Inclusive)	IJ25AI	1 yr	$36.25	Yes	$25.08
	Optional WP4P	WP4P	1 yr	$5.00	No	$4.10
IJ35 SECTION	IJ35ADVBA *(Advantage - incl. ALD)*	IJ35R, IJ35BA	1 yr	$47.95	Yes	$39.32
	IJ35ADVBAI *(Advantage - incl. ALD)*	IJ35R, IJ35BAI	1 yr	$52.95	Yes	$43.42
	Optional IJS3 (Moistener)	IJS3	1 yr	$5.00	No	$4.10
	Optional WP5P (5 lbs Scale Platform)	WP5P	1 yr	$5.00	No	$4.10
	IJ35LMBA (Lettermate with WP5)	IJ35R, IJ35BA, WP5P	1 yr	$52.95	Yes	$43.42
	IJ35LMBAI (Lettermate with WP5)	IJ35R, IJ35BAI, WP5P	1 yr	$57.95	Yes	$47.52
	IJ35LMMBA (Lettermate with Moistener)	IJ35R, IJ35BA, IJS3	1 yr	$52.95	Yes	$43.42
	IJ35LMMBAI (Lettermate with Moistener)	IJ35R, IJ35BAI, IJS3	1 yr	$57.95	Yes	$47.52
	IJ35MXBA (Maximiser with Moistener and WP5)	IJ35R, IJ35BA, IJS3, WP5P	1 yr	$57.95	Yes	$47.52
	IJ35MXBAI (Maximiser with Moistener and WP5)	IJ35R, IJ35BAI, IJS3, WP5P	1 yr	$62.95	Yes	$51.62
SE37/57	SE37PR (5 lbs interfaced scale - reconditioned)	SE37PR	1 yr	$7.00	Yes	$5.74
	SE37P (5 lbs interfaced scale - new)	SE37P	1 yr	$10.00	Yes	$8.20
SE37IJ SE57IJ	SE57PR (10 lbs interfaced scale - reconditioned)	SE57PR	1 yr	$10.00	Yes	$8.20
	SE57P (10 lbs interfaced scale - new)	SE57P	1 yr	$15.00	Yes	$12.30
	SE37IJP (5 lbs interfaced scale - new)	SE37IJP	1 yr	$10.00	Yes	$8.20
	SE57IJP (10 lbs interfaced scale - new)	SE57IJP	1 yr	$15.00	Yes	$12.30
SM22 SECTION	SM22 Advantage A	SM26A,SM22BR	1 yr	$31.95	Yes	$26.20
	SM22 Advantage AI (All Inclusive)	SM26AI,SM22BR	1 yr	$39.95	Yes	$32.76
	SM22 Lettermate A Plus (with SE37)	SM26A,SM22BR,SE37P	1 yr	$41.95	Yes	$34.40
	SM22 Lettermate AI Plus (with SE37)	SM26AI,SM22BR,SE37P	1 yr	$49.95	Yes	$40.96

Payment Period for all meters are *semi-annual or annual.*

All Inclusive includes all POC reset fees at no additional charge.

LetterMates: LetterMates are subject to the same terms as standalone meters except the price includes the SE17or SE37 scale.

ALL IJ35 AND SM22 RENTAL PACKAGES WILL BE SHIPPED WITH RECONDITIONED EQUIPMENT

See chart above for specific pricing.

For equipment being sold in or delivered to Chicago, you must refer to the Price Protection Program section for special tax rate calculation.

Postage meters are shipped free of charge, except for the IJ25, shipping and handling charges do not apply

	Neopost Inc. State of AZ/WSCA Discounted Meter Rental		
Group	Mailing Machine Model #	Meter Model	Special AZ/WSCA Rental
			Year 2-5
B	MH40	IJ40A	25.00/mo
C	MH40	IJ40A	25.00/mo
-	MA50	IJ50A	30.00/mo
-	MA60	IJ60A	35.00/mo
D	MA70	IJ70A	45.00/mo
E	MA70	IJ70A	45.00/mo
F	MA80	IJ80A	50.00/mo
G	MM90	IJ90A	60.00/mo
	MM110	IJ110A	65.00/mo
ALL PRICES QUOTED ARE MONTHLY RENTAL RATES			

Meter Rental Programs

Meter and Register Price List

	Monthly Rental			WSCA Monthly Meter Rental			All-Inclusive at Tri-rate (1)			WSCA All-Inclusive at Tri-rate (1)			Notes		
	Min	Mid	Max	WSCA Min Price	WSCA Mid Price	WSCA Max Price	Min	Mid	Max	WSCA Min Price	WSCA Mid Price	WSCA Max Price	Descriptio	Holds	Prints to
IJ25 Series Digital, IBIP Meters															
IJ25A	$29.25	$37.45	$47.45	$23.99	$30.71	$38.91	$36.25	$44.45	$54.45	$29.73	$36.45	$44.65	D-USPS	99,999.99	99.99
SM22/SM26 Series Digital Meters*															
SM26A	$11.95	$22.00	$40.00	$9.80	$18.04	$32.80	$19.95	$30.00	$36.00	$16.36	$24.60	$29.52	D-USPS	99,999.99	99.999
SM22ADVA	$31.95	$42.00	$60.00	$26.20	$34.44	$49.20	$39.95	$50.00	$56.00	$32.76	$41.00	$45.92	D-USPS	99,999.99	99.999
IJ40 Series IBI Digital Meter*															
IJ40A	$25.00	$30.00	$40.00	$20.50	$24.60	$32.80	$30.00	$35.00	$45.00	$24.60	$28.70	$36.90	D-USPS	99,999.99	99.999
IJ50 Series IBI Digital Meter*															
IJ50A	$30.00	$35.00	$50.00	$24.60	$28.70	$41.00	$35.00	$40.00	$55.00	$28.70	$32.80	$45.10	D-USPS	99,999.99	99.999
IJ50X - Expanded Departments							$40.00	$45.00	$60.00	$32.80	$36.90	$49.20	D-USPS	99,999.99	99.999
IJ60 Series IBI Digital Meter*															
IJ60A	$35.00	$45.00	$60.00	$28.70	$36.90	$49.20	$40.00	$50.00	$66.00	$32.80	$41.00	$53.30	D-USPS	99,999.99	99.999
IJ60X - Expanded Departments							$45.00	$55.00	$70.00	$36.90	$45.10	$57.40	D-USPS	99,999.99	99.999
IJ70 Series IBI Digital Meter*															
IJ70A	$45.00	$65.00	$95.00	$36.90	$53.30	$77.90	$50.00	$70.00	$95.00	$41.00	$57.40	$77.90	D-USPS	99,999.99	99.999
IJ80 Series IBI Digital Meter*															
IJ80A	$50.00	$75.00	$105.00	$41.00	$61.50	$86.10	$65.00	$80.00	$110.00	$53.30	$65.60	$90.20	D-USPS	99,999.99	99.999
IJ90 Series IBI Digital Meter*															
IJ90A	$50.00	$75.00	$105.00	$41.00	$61.50	$86.10	$65.00	$80.00	$110.00	$53.30	$65.60	$90.20	D-USPS	99,999.99	99.999
IJ110 Series Digital Meter*															
IJ110A	$55.00	$80.00	$115.00	$45.10	$65.60	$94.30	$70.00	$85.00	$120.00	$57.40	$69.70	$98.40	D-USPS	99,999.99	99.999

Rules:
Purchase: Meter can be locked at Mid-Rate for up-to 5 years
Neopost Lease: Meter can be locked at Min-Rate for total duration of lease

* The SM26, IJ25, IJ35, IJ40, IJ50, IJ60, IJ70, IJ80, IJ90 and IJ110 meters are variable reset meters. The SM26AAH meter works on the SM26and SM22 bases
The maximum reset per day is $999.99 for IJ25A, $3,000 for the SM26A and $5,000 for 964X meters (no-deposit POC only)
Please note on the paperwork if the customer wishes to set a lower maximum reset limit

NOTES:

Postage-On-Call Reset Fees

All meters except IJ25:	$9.50 each (up to 3 setting codes per call)
IJ25 Reset Fees:	$5.00 each
Wire Transfers:	$10.00
Emergency Advances:	$30.00
Insufficient Funds: (Bounced Checks)	$25.00
ACH Transfers	No Charge

To change a P.O.C. customer's fixed reset amount, there will be a $135 fee (non-commissionable).

(1) All-inclusive rates include unlimited resets at no additional charge.

(2) Postage Meters, excluding the IJ25 are shipped free of charge.

Measured TRI-RATE Break Points

SM22/26, IJ25/IJ35/IJ40	IJ40,IJ50/60/70/80/90/110
Monthly Postage Usage	Monthly Postage Usage
Min: $ 00-114.99	$ 00-439.99
Mid: $ 115.00-449.99	$ 440.00-1,799.99
Max: $ 450.00+	$ 1,800.00+

Meter/Register Ad Plates

Model #	Product Description	Product Application	List Price	WSCA Purchase Price
Ad Plates/Shipper I.D. Plates				
Splart		Charge for artwork to customer's applications	$205.00	$168.10
SM26AdPak1	Custom Ad Pak with 1 Advertising Slogan	Use with SM22/26 Mailing Machines	$49.95	$40.96
SM26AdPak2	Custom Ad Pak with 2 Advertising Slogans	Use with SM22/26 Mailing Machines	$59.95	$49.16
SM26AdPak3	Custom Ad Pak with 3 Advertising Slogans	Use with SM22/26 Mailing Machines	$69.95	$57.36
SM26AdPak4	Custom Ad Pak with 4 Advertising Slogans	Use with SM22/26 Mailing Machines	$79.95	$65.56
SM26AdPak5	Custom Ad Pak with 5 Advertising Slogans	Use with SM22/26 Mailing Machines	$89.95	$73.76
SM26AdPak6	Custom Ad Pak with 6 Advertising Slogans	Use with SM22/26 Mailing Machines	$99.95	$81.96
SM26Pak	Six of the most popular advertising images	Use with SM22/26 Mailing Machines	$99.95	$81.96
IJADCARD**	One slogan or mail class die standard per IJADCARD	Use with IJ25 through IJ110 Mailing Machines	$59.95	$49.16
IJX5ADCARD***	One slogan or mail class die standard per IJX5ADCARD	Use with ONLY IJ105 Mailing Machines	$59.95	$49.16
9659MC.	Meter Cassette	Use with 9659 series meter	$155.00	$127.10
9659AP.	Meter Cassette and 1 Custom Plate	Use with 9659 series meter	$199.00	$163.18
9659AP1.*	1 Custom AdPlate	Use with 9659 series meter	$59.95	$49.16
9659MCD01.*	Standard	Mail Class Die, use with 9659 series meter	$31.95	$26.20
9659MCD02.*	Presorted First Class	Mail Class Die, use with 9659 series meter	$31.95	$26.20
9659MCD03.*	Presorted Standard	Mail Class Die, use with 9659 series meter	$31.95	$26.20
9659MCD04.*	Nonprofit Org.	Mail Class Die, use with 9659 series meter	$31.95	$26.20
9659MCD05.*	Priority	Mail Class Die, use with 9659 series meter	$31.95	$26.20
9659MCD06.*	First Class	Mail Class Die, use with 9659 series meter	$31.95	$26.20
9659MCD07.*	First Class Auto	Mail Class Die, use with 9659 series meter	$31.95	$26.20
9659MCD08.*	First Class Auto CR	Mail Class Die, use with 9659 series meter	$31.95	$26.20

*To utilize Mail Class Dies and AdPlates a Meter Cassette is required.

** Must identify base model number when submitting artwork for custom IJADCARDS.

*** Must identify base model number ,customer number and order number to produce an IJXADCARD.

Mailing Equipment Price List

IJ SERIES

		Components	M/A	GSA Purchase Pricing	WSCA Purchase Price
IJ40 Series Mailing Machine					
IJ40B	Handfeed - no moistener	IJ40	$125	NA	$863.81
MH40	Handfeed with Moistener	IJ40, IJS3	$140	$1,189	$974.98
IJ50 Series Mailing Machine					
IJ50B	Handfeed - no Moistener	IJ50	$185	NA	$1,208.06
MH50	Handfeed with Moistener	IJ50, IJS3	$195	$1,598	$1,310.36
MA50	Autofeed with Moistener	IJ50, IJ405060AF, IJS3	$270	NA	$1,756.31
IJ60 Series Mailing Machine					
IJ60B	Handfeed - no Moistener	IJ60	$210	NA	$1,625.63
MA60	Autofeed with Moistener	IJ60, IJ405060AF, IJS3	$365	$3,058	$2,477.22
IJ40/50/60 Components					
IJ405060AF	IJ40 IJ50 IJ60 Automatic Feeder	IJ405060AF	$95	$813	$666.66
IJS3	IJ40 50 60 Moistener		$15	NA	$95.63
IJADCARD*	AD-Card w/ 1 custom Ad Slogan OR mail class die	Memory card IJ25/40/50/60/70/80/90/110		$50	$40.68
9980IJ	IJ40 50 60 Printer Package	Cable, Serial / Parallel converter	$50	$410	$335.88
WP5IJ	5 lbs Weigh Platform for IJ40/50/60	8905 - rate pak	$40	$492	$403.44
MMII	MailManager II Software Only	MMII-SW	$200	$1,651	$1,353.74
MM2-Ijxxx	Neopost MM2 meter interface kit for IJ50/60/70/80/90/110		N/C	$327	$268.03
IJ70 Series Mailing Machine					
MA70	Autofeed	IJ70 AutoFeed	$495	$4,083	$3,348.64
IJ70 Components					
9970IJ	Report Printer w/ interface & parts	Cable, 8857- I/O Board	$55	$658	$539.56
AFUPG	Autofeed upgrade	AF	$175	$1,320	$1,082.40
IJ80 Series Mailing Machine					
MA80	IJ80 with Autofeed	IJ80, AF	$700	$5,718	$4,688.76
IJ80 Components					
IJDS	Dynamic Scale for IJ75, IJ80 (mailing machine must be on the same order)	IJDS	$545	$4,135	$3,390.70
MPR1	Report Printer	8857, Cable	$75	NA	$366.56
DU80-200	200 department upgrade for IJ80		NA	NA	$286.88
DU80-500	500 department upgrade for IJ80		NA	NA	$860.63
IJ90 Series Mailing Machine					
MM90	IJ90 with Mixed Mail Feeder	IJ90, MMF	$1,070	$9,479	$7,772.78
IJ90 Components					
IJDS	Dynamic Scale for IJ85, IJ90 (mailing machine must be on the same order)	IJDS	$545	$4,135	$3,390.70
MPR1	Report Printer	8857, Cable	$75	NA	$366.56
DU80-200	200 department upgrade for IJ80		NA	NA	$286.88
DU80-500	500 department upgrade for IJ80		NA	NA	$860.63
IJ110 Series Mailing Machine					
MM110	IJ110 with Mixed Mail Feeder	IJ110, MMF	$1,400	$12,095	$9,917.90
IJ110 Components					
IJDS	Dynamic Scale for IJ110 (mailing machine must be on the same order)	IJDS	$545	$4,135	$3,390.70
MPR1	Report Printer	8857, Cable	$75	NA	$366.56
DU110-500	500 department upgrade for IJ110		NA	NA	$573.75
Roll Tape Dispenser for IJ65, IJ70, IJ75, IJ80, IJ85, IJ90 and IJ110					
TRTD	Thermal Roll Tape Dispenser	TRTD	$130	$1,072	$936.00
TRTD-ADDON	Roll tape with label Pack (mailing machine must be on the same order)	TRTD, 4122446P	$135	$989	$810.98
IJ Dynamic Scale					
IJDS-UPG	Dynamic Scale Upgrade for IJ65, IJ70, IJ75, IJ80, IJ85, IJ90, IJ110 This price applies for sales with IJ65 and for upgrades to existing installations	IJDS	$545	$4,656	$3,817.92
Stacker					
MST1	Conveyer Stacker for the IJ System	MST1	$180	NA	$1,270.18
MSTI-ADDON	Conveyor Stacker (mailing machine must be on same order)	MSTI	$180	NA	$1,202.94

Priority Series Price List

IJ SERIES PACKAGES

PACKAGE NAME	Components	M/A	GSA Purchase Pricing	WSCA Purchase Pricing
Low End IJ Mailing Systems				
IJ40				
MH40	IJ40B	$140	$1,189	$975.36
MH40-P5	IJ40B,WP5IJ	$150	$1,271	$1,042.39
MH40-37	IJ40B,SE37IJ	$180	$1,516	$1,243.50
MH40-57	IJ40B,SE57IJ	$200	$1,713	$1,404.38
MH40-67	IJ40B,SE67IJ	$245	$2,607	$1,673.00
MH40-IJWP10L	IJ40B,IJS3,IJWP10L	$199	$1,631	$1,337.35
MH40-IJWP30L	IJ40B,IJS3,IJWP30L	$265	$2,166	$1,776.43
IJ50				
MH50	IJ50B	$195	$1,598	$1,310.53
MA50	IJ50B	$270	OM	$1,756.31
MA50-P5	IJ50B,WP5IJ	$280	$2,334	$1,913.85
MA50-37	IJ50B,SE37IJ	$310	$2,579	$2,114.95
MA50-57	IJ50B,SE57IJ	$335	$2,775	$2,275.84
MA50-67	IJ50B,SE67IJ	$375	$3,844	$3,151.86
MA50-IJWP10L	IJ50B,IJS3,IJWP10L	$329	$2,727	$2,235.82
MA50-IJWP30L	IJ50B,IJS3,IJWP30L	$385	$3,223	$2,642.95
IJ60				
MA60	IJ60B	$365	$3,021	$2,476.94
MA60-P5	IJ60B,WP5IJ	$375	$3,102	$2,543.98
MA60-37	IJ60B,SE37IJ	$405	$3,348	$2,745.08
MA60-57	IJ60B,SE57IJ	$435	$3,544	$2,905.97
MA60-67	IJ60B,SE67IJ	$470	$4,460	$3,174.00
MA60-IJWP10L	IJ60B,IJS3,IJWP10L	$423	$3,462	$2,838.93
MA60-IJWP30L	IJ60B,IJS3,IJWP30L	$480	$3,953	$3,241.14
MA60-IJWP70L	IJ60B,IJS3,IJWP70L	$515	$4,198	$3,442.25

• Must be ordered as complete packages. No substitutions or deletions.

Priority Series Price List

IJ SERIES PACKAGES

High End IJ Mailing Systems

PACKAGE NAME	Components	M/A	GSA Purchase Pricing	WSCA Purchase Pricing
IJ70				
MA70	IJ70, AF	$495	4,083	$3,348.06
MA70-37	IJ70,AF, SE37IJ	$550	4,492	$3,683.44
MA70-57	IJ70,AF, SE57IJ	$570	4,656	$3,817.92
MA70-67	IJ70, AF, SE67IJ	$600	4,901	$4,018.82
MA70-IJWP10H	IJ70, AF, IJWP10H	$550	4,574	$3,750.68
MA70-IJWP30H	IJ70, AF, IJWP30H	$630	5,227	$5,227.00
MA70-IJWP70H	IJ70, AF, IJWP70H	$640	5,228	$4,286.96
IJ80				
MA80	IJ80, AF	$700	$5,718	$4,689.10
MA80-37	IJ80, AF, SE37IJ	$745	$6,127	$5,024.27
MA80-57	IJ80, AF, SE57IJ	$765	$6,291	$5,158.34
MA80-67	IJ80, AF, SE67IJ	$795	$7,191	$5,360.00
MA80-IJWP10H	IJ80, AF, IJWP10H	$789	$6,413	$5,258.90
MA80-IJWP30H	IJ80, AF, IJWP30H	$845	$6,904	$5,661.11
MA80-IJWP70H	IJ80 ,AF, IJWP70H	$865	$7,067	$5,795.18
IJ90				
MM90	IJ90, MMF	$1,070	$9,479	$7,772.71
MM90-37	IJ90, MMF, SE37IJ	$1,115	$9,888	$8,107.88
MM90-57	IJ90, MMF, SE57IJ	$1,225	$10,051	$8,241.95
MM90-67	IJ90, MMF, SE67IJ	$1,165	$11,411	$9,357.20
MM90-IJWP10H	IJ90, MMF, IJWP10H	$1,250	$10,296	$8,443.06
MM90-IJWP30H	IJ90, MMF, IJWP30H	$1,320	$10,787	$8,845.27
MM90-IJWP70H	IJ90, MMF, IJWP70H	$1,350	$11,114	$9,113.41
IJ110				
MM110	IJ110, MMF	$1,400	$12,095	$9,917.83
MM110-37	IJ110, MMF, SE37IJ	$1,445	$12,504	$10,253.00
MM110-57	IJ110, MMF, SE57IJ	$1,545	$12,667	$10,387.07
MM110-67	IJ110, MMF, SE67IJ	$1,495	$14,721	$12,071.40
MA110-IJWP10H	IJ110, MMF, IJWP10H	$1,535	$12,626	$10,353.56
MA110-IJWP30H	IJ110, MMF, IJWP30H	$1,605	$13,117	$10,755.77
MA110-IJWP70H	IJ110, MMF, IJWP70H	$1,645	$13,444	$11,023.91

• Must be ordered as complete packages. No substitutions or deletions.

Electronic Scales
Price List

		M/A	RCP	GSA Purchase Pricing	WSCA Purchase Pricing
WP4	4 lb. Integrated Scale (For IJ25 only)	$34		$327	$268.14
	RCP Price per year - minimum 3 yr. Term		$69.00		$56.58
WP5IJ	5 lb Integrated Scale (IJ35,45 Only	$40		$609	$490.38
	RCP Price per year - minimum 3 yr. Term		$99.00		$81.18
FSHIP-IJ105	Friendship IJ105 Interface/Excel expor			$327	$268.14
IJWP10L	10 lb. Integrated Weigh Platform (For IJ40/50/60 Only	$150		OM	$953.06
	RCP Price per year - minimum 3 yr. Term		$69.00		$56.58
IJWP10H	10 lb. Integrated Weigh Platform (For IJ70/80/90/110 Only	$150		OM	$953.06
	RCP Price per year - minimum 3 yr. Term		$69.00		$56.58
IJWP30L	30 lb. Integrated Weigh Platform (For IJ40/50/60 Only	$165		OM	$1,048.88
	RCP Price per year - minimum 3 yr. Term		$69.00		$56.58
IJWP30H	30 lb. Integrated Weigh Platform (For IJ70/80/90/110 Only	$165		OM	$1,048.78
	RCP Price per year - minimum 3 yr. Term		$69.00		$56.58
IJWP70L	70 lb. Integrated Weigh Platform (For IJ40/50/60 Only	$215		OM	$1,366.56
	RCP Price per year - minimum 3 yr. Term		$109.00		$89.38
IJWP70H	70 lb. Integrated Weigh Platform (For IJ70/80/90/110 Only	$215		OM	$1,366.56
	RCP Price per year - minimum 3 yr. Term		$109.00		$89.38
DW-10	10 lb. Weigh Platform - Differential Weighing (IJ40/50/60/70/80/90/110)	$32		OM	$229.60
DW-30	30 lb. Weigh Platform - Differential Weighing (IJ40/50/60/70/80/90/110)	$32		OM	$332.00
DW-70	70 lb. Weigh Platform - Differential Weighing (IJ40/50/60/70/80/90/11(	$32		OM	$453.00
SE37IJ 5 lb. Electronic Scale		$55		$699	$573.18
Options/Accessorie:					
SCLSTD	Scale Stand for SE57 and SM26W	N/A		$107	$87.74
8584	UPS Rates	N/A		165	$135.30
8585	FedEx Rates	N/A		165	$135.30
8583	USPS - other rates(2)	N/A		165	$135.30
640	Multipiece weighing	N/A		165	$135.30
RCP	Price per year - minimum 3 yr. Term		$169.00	OM	$138.58
NTEP Kit for SE37/57 Scales	7465225	N/A			$16.00
SE57IJ 10 lb. Electronic Scale		$55		$1,030	$844.60
Options/Accessorie:					
SCLSTD	Scale Stand for SE57 and SM26W	N/A		$107	$87.74
8584	UPS Rates	N/A		165	$135.30
8585	FedEx Rates	N/A		165	$135.30
8583	USPS - other rates(2)	N/A		165	$135.30
640	Multipiece weighing	N/A		165	$135.30
RCP	Price per year - minimum 3 yr. Term		$169.00	OM	$138.58
NTEP Kit for SE37/57 Scales	7465225	N/A			$16.00
SE67IJ 20 lb. Electronic Scale		$65		$1,030	$844.60
Options/Accessorie:					
SCLSTD	Scale Stand for SE57 and SM26W	N/A		$107	$87.74
8584	UPS Rates	N/A		165	$135.30
8585	FedEx Rates	N/A		165	$135.30
8583	USPS - other rates(2)	N/A		165	$135.30
640	Multipiece weighing	N/A		165	$135.30
RCP	Price per year - minimum 3 yr. Term		$169.00	OM	$138.58
ST77-70 70 lb. Modular Scale		$139		$1,361	$1,116.02
Options/Accessories					
8784	UPS Rates	N/A		165	$135.30
8785	FedEx Rates	N/A		165	$135.30
8783	USPS - other rates (1)	N/A		165	$135.30
648	Mail Accounting	N/A		497	$407.54
9939K	Report Printer	$92		327	$268.14
8125	Barcode Reader	$105		1237	$1,014.34
701	Custom Rates	N/A		165	$135.30
640	Multipiece weighing	N/A		165	$135.30
RCP	Price per year - minimum 3 yr. Term		$189.00	OM	$154.98
IJDS-UPG - Dynamic Scale Upgrade for IJ65/75/85 Systems		$545		$4,549	$3,817.62
RCP			$149.00	OM	$122.18

(1) Other rates include 1st Class Automation, 1st Class non-automation, Library mail, Global Expres
Media Mail Presorted 5 digit, Global Priority - Small & Large Envelope, Global Priority by weigl

(2) Other rates include Presort 1st, 1st Class Automation, Library

	Mail Class / Products	KEY	IJDS	IJ105	WP4 (IJ25)	SE17	WP5 (IJ35/45)	WP30 (IJ40-110)	SE37-57-67	ST77	SE46	SM26	SM75/85/95	7450	8505/10	SE75/85/95	8662	FSWN/ASX
	WEIGHT CAPACITY		2lbs	15-30-100 lbs	4 lbs	2 lbs	5 lbs	30 lbs.	5-10-20 lb	70 lbs	5(25man)	5 lbs	10-30-70 lb	5(25 man)	5-10 lbs	15-30-70 lb	70 lbs	70-150-250
USPS DOMESTIC	1st Class / Priority	752	S	S		to 1 lb	S	S	S	S	S			S	S	S	S	S
	1st Class	852			S							S	S					
	1st Class Automation 3 Digit - Letter	744	S	S					O	O	S	S	S		O	S	O	S
	1st Class Automation 3 Digit -Flat	744	S	S					O	O	S		S		O	S	O	S
	1st Class Automation 5 Digit - Flat	744	S	S					O	O			S			S		S
	1st Class Automation 5 Digit - Letter	744	S	S					O	O	S	S	S		O	S	O	S
	1st Class Automation AADC - Letter	744	S	S					O	O			S		O	S	O	
	1st Class Automation ADC - Flat	744	S	S					O	O			S		O	S	O	
	1st Class Automation Carrier Route	744	S	S						O	S		S		O	S	O	S
	1st Class Automation Mixed AADC - Letter	744	S	S					O	O	S	S	S		O	S	O	S
	1st Class Automation Mixed ADC - Flat	744	S	S					O	O	S	S	S		O	S	O	S
	1st class Postcard	741	S	S			S	S	S	S	S	S	S			S	O	S
	Single Bound Printed Matter- Parcel	750	S	S					S	S	S	S	S		O	S	O	S
	Single Bound Printed Matter-Flat	801		S			S	S	S	S								99
	Custom programmable rate key	701								6								
	Custom programmable value only				2		5	5				2	2					S
	Express Custom Design	782		S														S
	Express PO to Addressee	779	S	S	S		S	S	S	S	S	S	S	S	S	S	S	S
	Express PO to PO	778	S	S						S	S				O	S	S	S
	Library Mail	756	S	S					O	O	S	S	S		O	S	O	S
	Media Mail Single piece	755	S	S					S	S	S				S	S	S	S
	Media Mail 5-digits	758		S						O								
	Parcel Post Inter-BMC	763	S	S			S	S	S	S	S	S	S	S	S	S	S	S
	Parcel Post Intra-BMC	763	S	S			S	S	S	S	S	O	S	O	S	S	S	S
	Parcel Select	840		S														
	Presort 1st Class	757	S	S					O	O	S	S	S		O	S	O	S
	Priority	752	S	S	S							S	S					
	Priority Flat Envelope	800		S			S	S										S
No Discount	Standard Letter Presort: Basic, 3/5	841	S	S														S
	Standard Letter Auto: Mixed AADC, AADC, 3-D and 5-D		S	S														
	ECR Letter: Basic		S	S														S
	ECR Letter: High Density, Saturation, Auto Basic		S	S														
	Standard Nonletter Presort: Basic, 3/5			S														S
	Standard Nonletter Auto: Basic, 3/5			S														
	ECR Nonletter: Basic			S														
	ECR Nonletter: High Density, Saturation			S														
	Nonprofit Letter Presort: Basic, 3/5		S	S														
	Nonprofit Letter Auto: Mixed AADC, AADC, 3-D and 5-D		S	S														
	Nonprofit Nonletter Presort: Basic, 3/5		S	S														
	Nonprofit Nonletter Auto: Basic, 3/5		S	S														
DSCF	Standard Letter Presort: Basic, 3/5		S	S														
	Standard Letter Auto: Mixed AADC, AADC, 3-D and 5-D		S	S														
	ECR Letter: Basic		S	S														
	ECR Letter: High Density, Saturation, Auto Basic		S	S														
	Standard Nonletter Presort: Basic, 3/5			S														
	Standard Nonletter Auto: Basic, 3/5			S														
	ECR Nonletter: Basic			S														
	ECR Nonletter: High Density, Saturation			S														
	Nonprofit Letter Presort: Basic, 3/5		S	S														
	Nonprofit Letter Auto: Mixed AADC, AADC, 3-D and 5-D		S	S														
	Nonprofit Nonletter Presort: Basic, 3/5		S	S														
	Nonprofit Nonletter Auto: Basic, 3/5		S	S														
	Zip-to-Zone		S	S			S	S	S	S	S	O	S	O	S	S	S	S

	Mail Class / Products	KEY	IJDS	IJ105	WP4 (IJ25)	SE17	WP5 (IJ35/45)	WP30 (IJ40-110)	SE37-57-67	ST77	SE46	SM28	SM75/85/95	7450	8505/10	SE75/85/95	8662	FSWN/ASX
USPS INTERNATIONAL	Air Card	762	S	S					S	S								
	Air Letter Post	762	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S
	Air M-Bag			S														
	Air Parcel Post	762		S					S	S	S			S	S	S		S
	Economy Letter Post	761	S	S					S	S	S			S	S	S	S	S
	Economy M-Bag (Printed Matter & Book)			S														
	Economy Book			S														
	Economy Publishers' Periodicals			S														
	Economy Parcel Post	761		S					S	S	S			S	S	S	S	S
	Global Express	783		S						O						O		S
	Global Express Guaranteed	803																S
	Global Priority Mail by Weight	789		S			S	S	S	O		S	S					S
	Global Priority Mail Large Env	788		S			S	S	S	O		S	S					S
	Global Priority Mail Small Env	787		S			S	S	S	O								S
USPS SPECIAL SERVICES	Certificate of Mailing (Int'l)	853														S*	S*	S*
	Certified	765	S	S			S	S	S	S	S	S	S	S	S	S	S	S
	COD	769	S	S			S	S	S	S	S	S	S	S	S	S	S	S
	DC (Delivery Confirmation)	855	S	S			S	S	S	S								O
	Insurance	770	S	S*					S	S*	S			S	S	S*	S*	S*
	Intl Letter Post Nonstandard Surcharge		S	S														
	Merchandise Return Receipt	854		S														
	Nonmachinable Surcharge			S												S	S	S
	Oversize for Parcel Post	764		S						S						S	S	S
	Oversize for 1st class	764	S	S					S	S						S	S	S
	Oversize for Priority	764		S						S								S
	PAL (Parcel AirLift)	772								S								S
	Registered COD			S														
	Registered w / Insurance	771	S	S*			S	S	S	S*	S	S	S	S	S	S*	S*	S*
	Registered w/o Insurance (old)	774	S				S	S	S	S	S	S	S		O	S	S	S
	Restricted Delivery	745	S	S*					S	S						S		S*
	Return Receipt	767	S	S*			S	S	S	S*	S	S	S	S	S	S*	S*	S*
	SC (Signature Confirmation)	851	S	S			S	S	S	S								S
	Special Handling	768	S	S						S					O	S	S	S

Data Systems
Price List

			GSA Purchase M/A	GSA Purchase Price	WSCA Purchase Pricing
Multi-Carrier Package Shipping PS400 Series Systems					
FSHIP-EXPRS70	Friendship Express w/70 lb Scale & small Lbl Ptr Pkg		$450	$3,719	$3,049.58
FSHIP-EXPRS150	Friendship Express w/150 lb Scale & small Lbl Ptr Pkg		$480	$3,967	$3,252.94
FriendShip PS430	Turnkey System w/ 150lb. Scale		$480	$3,967	$3,252.94
FriendShip PS431	Turnkey System w/ 70lb. Scale		$455	$3,765	$3,087.30
Multi-Carrier Package Shipping PS600 Series Systems					
FSHIP-FEDEXMC	Friedship PS630 w/Small Label Printer Package		$585	$5,792	$5,792.00
FriendShip PS630	Turnkey System w/ 150lb. Scale		$770	$6,368	$5,221.76
FriendShip PS631	Turnkey System w/ 250lb. Scale		$800	$6,616	$5,425.12
FriendShip PS632	Turnkey System w/ 70lb. Scale		$733	$6,061	$4,970.02
Mail Accounting MM600 Series Systems (USPS Rates Only)					
MailManager MM610	Turnkey System w/ 150lb. Scale - USPS rates only		$720	$5,954	$4,882.28
MailManager MM611	Turnkey System w/ 70lb. Scale - USPS rates only		$690	$5,706	$4,678.92
FSHIP-ELITE600	Friendship ELITE600 w/70lb Scale Package-No Lbl Pr Included		$370	$3,058	$2,507.24
FSHIP-ELITE6MM2	Friendship ElITE600 + MMII w/70lb Scale Package-No Lbl Pr Include		$520	$4,299	$3,525.07
Mail Manager II Series Data Consolidator System (USPS only)					
MMII-SW	MailManager II Consolidator Software Only w/ Database		$200	$1,651	$1,353.82
MMII-SW-PKG1	MailManager II Consolidator + MMII-IJXXX Interface Kit Package		$200	$1,651	$1,353.82
MMII-LITE	MailManger II LITE Consolidator Software only w/Database		$50	$410	$335.88
MMII-LITE-PKG1	MailManger II LITE + MMII-IJXX Interface Kit Package		$100	$823	$675.16
7690-09	MailManager II Accumulator add-on option to Fship PS/MM600		$200	$1,651	$1,651.00
Rate Options Enabled (PS600 Series only)					
7660-03	Airborne	(provided by carrier)			
7660-04	DHL	(provided by carrier)			
7660-05	Emery	(provided by carrier)			
Communication and Misc. Software Options (PS600 Series only)					
8297	On-Line remote diagnostics software			$186	$152.52
Label Printing Options (Hardware w/ Software Drivers enabled)					
	2-D Thermal Label & Bar Code Printer-Small				
FS7220 P	Pkg ID, Doc and Address Labels		$105	$819	$671.58
	2-D Thermal Label & Bar Code Printer-Industrial				
7265 P	Pkg ID, Doc, and Address Labels		$315	$2,608	$2,138.56
	Flat Bed Document Printer (PS600 series only)				
9943-P4	COD Tag Printing Package		$185	$952	$780.64
9943-P5	Airbill Printing Package		$185	$952	$780.64
9943-P6	Bill of Lading Printing Package		$185	$952	$780.64
9943-P7	AOD/DCR Printing Package		$185	$952	$780.64
Label Printing Options Enabled (Software Only) if ordered separately:					
7670-22	COD Tag	(PS600 Only		$248	$203.36
7670-23	Airbill	(PS600 Only)		$248	$203.36
7670-27	AOD/DCR	(PS600 Only)		$248	$203.36
7670-31	Bill of Lading	(PS600 Only		$248	$203.36
System Features Options Enabled					
7670-03	Multi-shippers - 1 to 20	(PS600 Only)			
7670-04	Dropshipping - 1 to 20	(PS600 Only)			
7670-06	Custom Prog. Rates-1 to 50	(PS600 Only)			
7670-07	Rate Editor (for carrier discounts)				
7670-08	Manual Courier				
MailManager II Option Enabled (PS600MM600 Series only)					
7690-09	MailManager II Accumulator add-on option to FShip PS/MM60		$200	$1,651	$1,353.82
Mail Accounting Options Enabled (PS600/MM600 Series only)					
7690-00	Grahical Reports				
7690-01	Mail Manifesting-Printed only				
7690-02	Department Budgeting				
7690-03	Operator Database				

Refer to the Price Protection Program Section to calculate the lease payment including all related services.

Data Systems

Price List (con't)

Mail Machine Interface Kits		M/A	GSA Purchase Price	WSCA Purchase Pricing
FSHIP-IJXXX	FShip Meter Interface Kit for IJ40/50/60/80/90/110	N/C	$327	$268.14
FSHIP-IJ10[illegible]	FShip Meter Interface Kit for IJ10[illegible]	N/C	$327	$268.14
IJx5-PS/MM60[illegible]	FShip Meter interface Kit for IJ35/45/65/75/8[illegible]	N/C	$327	$268.14
MMII-IJXXX	MMII Meter interface kit for IJ50/60/80/90/11[illegible]	NC	$327	$268.14
IJx5-SCALE-MM2	MMII meter interface kit for IJ65/75/85 w/ I/O Boar	$90	$741	$607.62
IJx5-MM2	MMII meter interface kit for IJ40/50/60/80/90/110 Serie	N/C	$327	$268.14
MM2-EXT	Extension cable (20 feet) for all meter interface kit[illegible]	N/C	$103	$84.46
Multi-RS232*****	Multiport Serial Expander (8 port - RS232) - MMII only	$150	$1,237	$1,014.34
Software Modules* [not available on FriendShip Express]**				
MULTI	Multipiece Weighing			
REPCON	Report Consolidator-order one per system			
FILESHARE	File Sharing for Networks (PS600 Only)	$35	$223	$182.86
DCONFIRM	USPS Delivery Confirmation	$125	$1,816	$1,489.12
FEDEX-RS	Rating Server Module for FedEx Express, Grnd, & Intl	Systems		
UPS-RS	Rating Server Module for UPS Express, Grnd, & Intl	Systems		
QLINK	Airborne QuickLink Module (PS600 Only)	Quote		
DHL-RS	Rating Server Module for DHL International (PS600 Only)	Quote		
WNLK2000***	WinLink 2000 Connectivity Software (PS600 Only	$260	OM	$1,590.56
WLKPRGM***	Integration Programming Charge for WinLink 2000 (PS600 Only)	N/A	OM	$4,781.25
Hardware Options				
FS8129W	Scanner-Corder Bar code wedge laser	$150	$1,117	$915.94
NT3478S	Scanner-Wireless Bar code wedge laser	$180	$1,485	$1,217.70
8202	FShip Network Kit (Three cables & 8-port Hub)	N/C	$161	$132.02
9943	Document Impact Printer (PS600 Series only)	$185	$952	$780.64
FSHIPCON	Console stand for FShip with IJ105 and IJ85	N/C	$823	$674.86
System Hardware Options (if ordered after time of initial sale):				
7600-04	Monitor - VGA Color - 17" Standard	$65	$430	$352.60
7600-04FP15	Monitor - VGA Color - 15" Flat Pane	$50	$575	$471.50
7600-04TS71	Monitor - VGA Color - 17" Touch Screer	$160	$1,320	$1,082.40
SYSTEM CPU	Computer - Series 400 & 600 systems	$281	$2,231	$1,829.42
EXPRESS PC	Computer - Short Tower - for FShip Express & FShip ELITE60[illegible]	$200	OM	$1,271.81
7600-70	Keyboard - Standard	NA	$29	$23.78
7600-70MR	Keyboard - Mini, Black w/ Touch Pad Mouse	$10	$112	$91.84
WP150FS	150 lb. Weighing Platform for FriendShip	$150	$1,238	$1,015.16
WP250FS*	250 lb. Weighing Platform for FriendShip	$109	$870	$713.40
WP250BT	Ball Top only for 250 lb scale	n/c	$269	$220.58
WP150BT	ball Top only for 150 lb scale	n/c	$269	$220.58
WP70FS	70 lb. Weighing Platform for FriendShip	$146	$1,155	$947.10
WP30FS	30 lb. Weighing Platform for FriendShip	$125	$989	$810.98
FS9947P	Report Printer-Inkjet	$35	$265	$217.30
9940-P	Printer-High speed report & USPS manifest	$96	$409	$335.38
Software Maintenance				
7900RCF	FriendShip Software Reconfiguration Charge		OM	$92.44
7906UPG	FriendShip PS600 Series Software Upgrade Only		OM	$1,399.31
7906FP**	Software Advantage for All FriendShip Systems/yea		OM	$405.90
NeoTrak Parcel Receiving System				
NTNSS-ACC	NeoTrak Network Serve Software, Includes MS-Access Databas[illegible]	$900	$4,965	$4,071.30
NTNSS-CLT	Neotrak Client Workstation Sogtware for additional Stations	$150	$828	$678.96
NT1800S-CLT	NeoTrak Handheld Delivery & Signature Capture Device	$250	$2,069	$1,696.58
Add- On Options				
NTNSS-GI	NeoTrak Server- Digital Graphics Import Utility	$50	$410	$336.20
NTNSS-PA	NeoTrak Server- Palm PDA Employee Database Imort Utilit[illegible]	$150	$1,237	$1,014.34
Labor				
NTNSS I&T	NeoTrak Installation & Training	N/A	OM	$820.00
Peripherals				
NT3100SP	Signature Pad For NeoTrak Receiving System	$190	$1,573	$1,289.86
FS8129W	Bar Code Laser Scanner	$150	$1,110	$910.20
NT370S	Wireless Bar Code Laser Scanner	$250	$2,075	$1,701.50
NT9020H-PKG	Headset-Wireless For NeoTrak Workstation w/ Sound Card	$100	$828	$678.96
NT1800C-4	Cradle 4-Slot for NeoTrak Workstation (used w/NT1800S Scanne	$100	$1,051	$861.82
SYSTEM CPU	Workstation PC -Computer- Standard	$281	$2,230	$1,828.60
EXPRESS -PC	Workstation PC -Computer- Short Tower	$200	$1,656	$1,357.92
7600-04FP15	15" Flat Panel Color Monito[illegible]	$50	$575	$471.50
7600-70	Standard Computer Keyboard	N/A	$29	$23.78
FS9947P	Inkjet Report Printer	$35	$265	$217.30
FS7220P	Small Delivery Label Printer	$105	$819	$671.58

* Non-Stock Item - 60 day minimum lead time

** Software Advantage includes Rate Change Protection which applies only to USPS & UPS rates

*** All WinLink integration applications must be approved by Neopost Pre-Sales Technical Support prior to ordering.

**** Requires IJ65/75 version 7.5 or higher. See meter pricing page 2.1 for IJ65-75UPG upgrade

***** Required for interfacing more than one mail machines to a single MMII computer

Addressing Systems
Price List

		M/A Price	GSA Purchase Price	WSCA Purchase Price
Addressing Systems Packages				
AS 73PI	Address printer, 7,200 p/h, 3 printheads, PCL	$605	$4,961	$4,068
AS 223PI	Address printer, 22,000 p/h, 3 printheads, PCL	$706	$5,788	$4,746
AS 225PI	Address printer, 22,000 p/h, 5 printheads, PCL	$1,009	$8,271	$6,782
AS 226PI	Address printer, 22,000 p/h, 6 printheads, PCL	$1,311	$10,753	$8,817
AS 268NJI	Address printer, 26,000 p/h, 8 printheads, NeoJet	$1,513	$12,408	$10,175
Addressing System Option				
AS Drop tray	AS Drop tray	$30	$248	$203
AS Conveyor	AS Conveyor stacker	$161	$1,320	$1,082
AS DCS	AS dryer + conveyor stacker	$270	$2,226	$1,825
Neopost Business Mailer Software CASS & PAVE Postal Certified				
NBMS	Includes database software, presort module, duplicate detection, postal reports, Fast Forward program, Dazzle mailpiece design software, FREE 1-year CASS CD subscription (6 upgrades), all database upgrades and technical support	*	$1,403	$1,150
NCD6	Renewal of CASS CD subscription (6 upgrades), upgrades to database software and technical support	$1,195	$989	$811

NOTE Special Neopost Software Leasing Price (includes software and subscription)

*Requires NCD6 CASS CD subscription year two and onward

Tabbing & Labeling Systems
Price List

			GSA Purchase	WSCA
Tabbing Systems		**M/A**	**Price**	**Purchase**
TA40	Entry-Level Single Tabber with Integrated Feeder	$325	$2,600	$2,132.00
TA50	Single Tabber with Std Feeder	$425	$3,471	$2,846.22
TA50HS	Single Tabber with High Speed, High Capacity Feeder	$515	$4,216	$3,457.12
TA60HS	Double Tabber with High Speed, High Capacity Feeder	$705	$5,788	$4,746.16
Tabbing System Packages				
TA50C	Single Tabber with Std Feeder with Conveyor	$535	$4,382	$3,593.24
TA50HSC	Single Tabber w/High Speed, High Capacity Feeder and Conveyor	$615	$5,044	$4,136.08
TA60HSC	Double Tabber w/High Speed, High Capacity Feeder and Conveyor	$825	$6,781	$5,560.42
Tabbing & Labeling Packages				
TA50TL	Single Tabber and Labeler	$785	$6,450	$5,289.00
TA50TLC	Single Tabber and Labeler with Conveyor	$905	$7,443	$6,103.26
TA60TL	Double Tabber and Labeler	$985	$8,105	$6,646.10
TA60TLC	Double Tabber and Labeler with Conveyor	$1,105	$9,098	$7,460.36
Labeling System				
SL	High Speed Labeler with Integrated Feeder	$435	$3,554	$2,914.28
SLC	High Speed Labeler with Integrated Feeder and conveyor	$545	$4,464	$3,660.48
Tabber Options				
CT36	36" Tabber Conveyor	$135	$1,072	$879.04
CT36STD	Conveyor Stand for Use with TA60	N/A	$177	$145.14
SLLINK	Sliding Stand for Interfacing SL to TA50/60[2]	N/A	$244	$200.08
HSTFUPG	High Speed, High Capacity Tabber Feeder Upgrade	$185	$1,450	$1,189.00
[2] *Included w/ TA50TL & TA60TL Packages*				
Labeler Option				
SLSTMP	Stamp Kit Attachment for SL Labeler	$25		$98.18

PrintMachine
Price List

MODEL	DESCRIPTION/COMPONENTS	Purchase		WSCA
		List Price	M/A	Purchase Price
PrintMachine Enterprise				
PM3.51-UNLIMITED	Output Speed Unlimited PPM	$54,000	$6,204	$34,425.00
PM3.51-250PPM	Output Speed up to 250 PPM	$43,900	$5,042	$27,986.25
PM3.51-120PPM	Output Speed up to 120 PPM	$28,300	$3,247	$18,041.25
PrintMachine Professional				
PM3.51-60PPM	Output Speed up to 60 PPM	$21,500	$2,468	$13,706.25
PM3.51-20PPM	Output Speed up to 20 PPM	$15,750	$1,808	$10,040.63
PrintMachine Ent/Prof Options				
PM OUTPUT MOD	Logical Output Device Module	$2,360	$275	$1,504.50
PM FAXEMAIL MOD	Fax / Email Merge Module	$1,955	$231	$1,246.31
PM ARC/WEB MOD	Archiving/Web Publishing Module	$6,325	$726	$4,032.19
PM DAZZLE EXPRESS	Postal Discounting Module	$345	$1,350	$219.94
PrintMachine Business				
PM3.4-BUSINESS	Output Speed up to 25 PPM	$6,500	$935	$4,143.75
PrintMachine Business Options				
PM DAZZLE EXPRESS	Postal Discounting Module	$345	$1,350	$219.94
PrintMachine Project Mgmt				
PROJMGT	Project Management (per hour)	$200		$127.50
PM Document	PrintMachine document programming	$2500*		$1,543.75
PM Installation	PrintMachine installation (off-site)	$2,500		$1,593.75
PM Installation on-site	PrintMachine installation (on-site)	$6,500		$4,143.75
PM Developer licensing fee	PrintMachine licensing fee	$25,000		$15,937.50
PM upgrade	PrintMachine upgrade	1.2 X difference^		

Pre-Sales Support approved required prior to accepting order

PPM = Pages Per Minute

*= Per Document

^=1.2xdifference is the difference between a lower level PM * 1.2. E.g. PM3.51-250ppm to PM3.51-Unlimited = (47,000-38,200)*1.2 = $10,560
^=1.2xdifference is the difference between an older version of PM to the current one, I.e. from PM3.4 to 3.51 = (47,000-45,805)*1.2 = $1,434
Please refer to old price book for details on prices for previous version

SI-30 SI-62 DS-70
Desktop Systems Packages
Price List

MODEL	DESCRIPTION/COMPONENTS	M/A	GSA Purchase Price	WSCA Purchase Price
SI 30 Packages				
SI30	Discovery - Three Station System 2 Sheet feeders and 1 insert/BRE feeder (A+B+C)	$445	Open	$2,425.69
SI 30 System Options				
FC60	SI30 Mail Machine Interface (to IJ35/45/65)	$55	Open	$427.13
TABLE CART	Cart with storage shelf and castors (30"L x 24"W x 30"H)	N/A	$413	$338.66
SI 62 Folding/inserting system				
SI 62 Starter	SI 62 1.5 stations folding/inserting system (launch 10/01/2004	$768	$5,296	$4,290.00
SI 62 Special	SI 62 2 stations folding/inserting system	$948	$6,537	$5,296.00
SI 62 Professional	SI 62 2.5 stations folding/inserting system	$1,128	$7,779	$6,302.00
SI 62 options				
SI62SELEFT	SI62 left-handed side exit	$40	$405	$332.10
SI62SERIGHT	SI62 right-handed side exit (for connection to a meter)	$40	$405	$332.10
SI62-SFTRAY	SI 62/68/76 short tray feeder (1 unit)	N/A	$257	$210.74
SI 62 OMR option (2.5 stations only)				
SI 62OMRL 1-FA	SI 62 OMR base + dongle level, factory installed	$180	$641	$525.62
SI 62OMRL 1-FD	SI 62 OMR base + dongle level, field installed	$180	$641	$525.62
SI62 Interface				
INT-62/405060	SI62 to IJ40/50/60 interface package	n/c	$341	$278.00
DS-70 Packages & Options				
DS70 EXPERT	DS70 Expert 3 station system w/ standard feeders	$1,395	$11,404	$9,351.28
DS70 SPECIAL	DS70 Special 3 station system w/ 2 standard feeders (auto separation) and 1 special feeder (manual separation)	$1,495	$12,221	$10,021.22
DS70PFDR-FAC	DS70 Production feeder (up to 6" documents) Factory installed	$200	$1,651	$1,353.82
DS70PFDR-FLD	DS70 Production feeder (up to 6" documents) Field installed	$250	$2,069	$1,696.58
DS70-TCS	timed conveyor Stacker (for DS70 only)	$40	$401	$329.00
DS 70 OMR				
DS70OMRBASIC-FAC	DS70 OMR base + software level 0 - factory installed	$105	$286	$234.52
DS70OMRBASIC-FLD	DS70 OMR base + software level 0 - field installed	$105	$245	$200.90
DS70OMRPLUS-FAC	DS70 OMR base + software level 3- factory installed	$155	$1,287	$1,055.34
DS70OMRPLUS-FLD	DS70 OMR base + software level 3- field installed	$175	$1,442	$1,182.44
DS70OMRFLEX	DS70 OMR base + Flex dongle (1 code) field fitted	$175	$1,398	$1,146.36
DS70ADDFLEXCODE	DS70 Each additonal flex code	$100	$932	$764.24
DS70AOMRFLEXDON	DS70 Flex dongle (includes 1 code)- Requires a package which includes an OMR base	$120	$1,042	$854.44
DS 70 Interface				
INT-DS70/40/50/60	DS70 - IJ40/50/60 interface Package	N/C	$1,022	$838.00
INT-DS70/65/70/80/90	DS70 - IJ65/70/80/90 interface Package	N/C	$1,185	$971.00
INT-EXT-DS70-MMFDS	DS70 FC Extension Package 2 for MMF/DS	N/C	$286	$235.00

Options cannot be rented without rental of base unit

[2] Furniture packages are shown for compatibility only, they are not included in the System package pricing. See Furniture pages for s&h.

5-Feb

SI 76, SI 76B, SI 76C
Vertical Systems Packages
Price List

MODEL	DESCRIPTION/COMPONENTS	M/A	Notes	GSA Purchase Price	Furniture package[2]	WSCA Purchase Price
SI76 Packages & Options						
SI76 EXPERT 2	SI76 Expert 2 Station System With 2 Standard Feeders	$1,845		$14,715	VS-CON	$12,066.30
SI76 SPECIAL 2	SI76 Special 2 Station System with 1 Standard and 1 Special Feeder	$1,945		$15,635	VS-CON	$12,820.44
SI76 CUSTOM 2	SI76 Custom 2 Station System with X Standard and X Special Feeder	$2,055	4	$18,394	VS-CON	$12,408.00
SI76 EXPERT 4	SI76 Expert 4 Station System With 4 Standard Feeders	$2,155		$17,548	VS-CON	$14,389.06
SI76 SPECIAL 4	SI76 Special 4 Station System with 3 Standard and 1 Special Feeders	$2,265		$18,283	VS-CON	$14,992.37
SI76 CUSTOM 4	SI76 Custom 4 Station System with X Standard and X Special Feeders	$2,485	4	$21,746	VS-CON	$15,427.00
SI76 EXPERT 6	SI76 Expert 6 Station System With 6 Standard Feeders	$2,585		$20,601	VS-CON	$16,892.82
SI76 SPECIAL 6	SI76 Special 6 Station System with 5 Standard and 1 Special Feeders	$2,695		$21,521	VS-CON	$17,646.96
SI76 CUSTOM 6	SI76 Custom 6 Station System with X Standard and X Special Feeders	$3,015	4	$26,773	VS-CON	$19,116.00
SI76B BASIC 2	Bottom Address w/2 Stnd Fdrs, no IntelliDeck, no DDD Fdr, OMR n/a	$1,575		$14,096	VS-CON	$11,558.72
SI76B BASIC 2I	Bottom Address w/2 Stnd Fdrs + IntelliDeck + DDD Fdr, OMR n/a	$1,715		$13,064	VS-CON	$10,712.19
SI76C Expert2	SI76C Expert, 2 standard stations with bottom address capability	$2,030		$16,113	VS-CON	$13,212.66
SI76C Special2	SI76C Special, 2 stations (1 standard, 1 special) with bottom address capability	$2,152		$17,106	VS-CON	$14,026.92
SI76C Custom2	SI76C Custom, 2 stations (x standard, x special) with bottom address capability	$2,295		$20,274	VS-CON	$16,624.68
SI76C Expert4	SI76C Expert, 4 standard stations with bottom address capability	$2,423		$19,130	VS-CON	$15,686.19
SI76C Special4	SI76C Special, 4 stations (3 standard, 1 special) with bottom address capability	$2,525		$20,049	VS-CON	$16,440.18
SI76C Custom4	SI76C Custom, 4 stations (x standard, x special) with bottom address capability	$2,754		$23,953	VS-CON	$19,641.46
SI76C Expert6	SI76C Expert, 6 standard stations with bottom address capability	$2,856		$22,551	VS-CON	$18,491.60
SI76C Special6	SI76C Special, 6 stations (5 standard, 1 special) with bottom address capability	$2,984		$23,544	VS-CON	$19,306.08
SI76C Custom6	SI76C Custom, 6 stations (x standard, x special) with bottom address capability	$3,315		$29,021	VS-CON	$23,797.22
SI76/SI72 Feeder Expansion Kits (2 to 4, up to 6 Stations)						
ST-ST FDRKIT	2 Feeder Upgrade Kit (2 Standard Automatic Feeders)	$545	1	$4,135		$3,390.70
ST-SP FDRKIT	2 Feeder Upgrade Kit (1 Standard Feeder on top & 1 Special on bottom)	$645	1	$4,963		$4,069.66
SP-ST FDRKIT	2 Feeder Upgrade Kit (1 Special Feeder on top & 1 Standard on bottom)	$645	1	$4,963		$4,069.66
SP-SP FDRKIT	2 Feeder Upgrade Kit (2 Special Feeders)	$695	1	$5,377		$4,409.14
SI76/SI72 Feeder Expansion Kits (2 to 4, up to 6 Stations) For Towers WITH SERIAL NUMBER xxCYxxxx						
AA-FDKIT	2 feeder upgrade kit (2 automatic feeders)	$545	1	$4,758		$3,901.56
AS-FDKIT	2 feeder upgrade kit (1 automatic (top) and one special feeder)	$645	1	$5,355		$4,391.10
SA-FDKIT	2 feeder upgrade kit (1 special (top) and 1 automatic feeder)	$645	1	$5,355		$4,391.10
SS-FDKIT	2 feeder upgrade kit (2 special feeders)	$695	1	$5,927		$4,860.14
SI76						
SI76PROFDR	Pro feeder for SI76 (holds 325 BRE's or 1,200 sheets)	$385		$2,044		$1,676.08
SI76/SI72 OMR						
OMRSI76LO-FA	SI 76 OMR base + dongle level 0 - factory installed	$155		$1,365		$1,119.30
OMRSI76L3-FA	SI 76 OMR base + dongle level 3 - factory installed	$155		$1,982		$1,625.24
OMRSI76LO-FD	SI 76 OMR base + dongle level 0 - field installed	$225		$1,303		$1,068.46
OMRSI76L3-FD	SI 76 OMR base + dongle level 3 - field installed	$245		$2,126		$1,743.32
OMRSI76RR-FA	SI 76 OMR base + dongle level 3 and reverse reading, factory installed	$55		$2,784		$2,282.88
OMRSI76RR-FD	SI 76 OMR base + dongle level 3 and reverse reading, field installed	$55		$2,861		$2,346.02
OMRSI76Flex - FD	SI 76 OMR base + flex dongle (1 code) - Field installed	$55		2453		$2,011.46
OMRSI76Flexp - FD	SI 76 OMR base + flex dongle 2 codes, add $1075 for any additional codes	$55		$2,816		$2,309.12
SI76COMRBASE-FAC	OMR base for SI 76C installed in the factory (Do not forget to order a dongle!)	$124		OM		$796.88
SI76COMRBASE-FLD	OMR base for SI 76C installed in the field (Do not forget to order a dongle!)	$117		OM		$733.13
SI76COMRDON0	End of collation dongle (level 0) for SI 76C	$41		OM		$255.00
SI76COMRDON3	SI76C OMR level 3	$117		OM		$749.06
SI76COMRDON3 REV	SI 76C OMR level 3 with reverse reading	$214		OM		$1,434.38
SI76COMRFLEX	SI76C OMR Flex OMR dongle including 1 code	$118		OM		$765.00
SI76COMRFLEXPL	Additional FLEXOMR reading code for SI76C	$107		OM		$701.25
Vertical System Options (SI68, SI72, or SI76)						
VS-SET[1]	Side Exit & Tray	$40		$447		$366.54
SI76B/C-CS	Precision Advance Conveyor Stacker *(for SI76B only)*	$45		$455		$373.10
VS-CS	Conveyor Stacker *(for any VS: SI68, SI72, SI76, SI76B)*	$30		$331		$271.42
VS-CSEXT	Conveyor Stacker Extension *(for any VS)*	N/A		$99		$81.18
SI62/68/76 short tray	SI 62/68/76 short tray feeder (1 unit)			$257		$210.74
VS-SFDTRAYS	Set of 2 Short Feed trays for any Vertical folder inserter system feeder	N/A	1	$422		$346.04
VS-CON	Adj. height console w/shelf (recommended for 6 station systems)	N/A		$1,614		$1,323.48

[1] installation fee if ordered after initial install of SI68/76 point of sale

[2] Furniture packages are shown for compatibility only, they are not included in the System package pricing. See Furniture pages for s&h.

[3] Requires a 2 hour Service installation charge for adding a Pro Feeder to an existing SI72

[4] Note about Custom Feeder X's stand for 1-6 (must add up to 2, 4, or 6)

Although the model number reflects the name of SI76 these are compatible with SI72.

Options cannot be rented without rental of base unit

SI 82 and SI 82C
Vertical Systems Packages

MODEL	DESCRIPTION/COMPONENTS	M/A	Notes	GSA Price	WSCA Purchase Price
SI 82 Packages & Options					
SI82exp	SI82 Expert 2 Station w/2 Standard Feeders	$2,756		$18,778	$15,397.96
SI82spe2	SI82 Special 2 Station System w/1 standard, 1 special feeder	$2,892		$19,702	$16,155.64
SI82cus2	SI82 Custom 2 Station System w/X standard & x special feeder	$2,992	1	$20,384	$16,714.88
SI82exp4	SI 82 Expert 4 Station System w/4 standard feeders	$3,187		$21,713	$17,804.66
SI82spe4	SI 82 Special 4 Station System w/3 Standard & 1 special feeder	$3,304		$22,510	$18,458.20
SI82cus4	SI 82 Custom 4 Station System w/ x standard & x special feeders	$3,505	1	$23,875	$19,577.50
SI82exp6	SI 82 Expert 6 Station System w/6 standard feeders	$3,661		$24,938	$20,449.16
SI82spe6	SI 82 Special 6 Station System w/5 standard & 1 special feeder	$3,793		$25,841	$21,189.62
SI82cus6	SI 82 Custom 6 Station System w/x standard & x special feeders	$4,194	1	$28,572	$23,429.04
SI82Cexp	SI82C Expert 2 standard stations w/bottom address capability	$2,969		$20,225	$16,584.50
SI82Cspe2	capability	$3,118		$21,239	$17,415.98
SI82Ccus2	capability	$3,298		$22,469	$18,424.58
SI82Cexp4	SI82C Expert 4 stations w/bottom address capability	$3,440		$23,438	$19,219.16
SI82Cspe4	capability	$3,571		$24,329	$19,949.78
SI82Ccus4	capability	$3,811		$25,960	$21,287.20
SI82Cexp6	SI82C Expert 6 standard stations w/bottom address capability	$3,963		$26,998	$22,138.36
SI82Cspe6	capability	$4,109		$27,991	$22,952.62
SI82Ccus6	capability	$4,500		$30,656	$25,137.92
SI 82 Feeder Expansion Kits (2 to 4, up to 6 Stations)					
AA-FDRKIT	2 Feeder Upgrade Kit (2 Standard Automatic Feeders)	$545		$4,758	$3,901.56
AS-FDRKIT	2 Feeder Upgrade Kit (1 Standard Feeder on top & 1 Special on bottom)	$645		$5,355	$4,391.10
SA-FDRKIT	2 Feeder Upgrade Kit (1 Special Feeder on top & 1 Standard on bottom)	$645		$5,355	$4,391.10
SS-FDRKIT	2 Feeder Upgrade Kit (2 Special Feeders)	$695		$5,927	$4,860.14
SI82 ProFeeder					
SI82Profdr	Pro feeder for SI76 (holds 325 BRE's or 1,200 sheets)	$385		$2,044	$1,675.88
SI 82 OMR					
OMRSI82LO-FA	SI 82 OMR base + dongle level 0-Factory installed	$155		$1,365	$1,119.30
OMRSI82L3-FA	SI 82 OMR base + dongle level 3-Factory installed	$155		$1,982	$1,625.24
OMRSI82LO-FD	SI 82 OMR base + dongle level 0-Field installed	$225		$1,303	$1,068.46
OMRSI8213-FD	SI 82 OMR base + dongle level 3-Field installed	$245		$2,126	$1,743.32
OMRSI82RR-FA	SI 82 OMR base + dongle level 3 & reverse reading-Factory installed	$420		$2,784	$2,282.88
OMRSI82RR-FD	SI 82 OMR base + dongle level 3 & reverse reading-Field installed	$408		$2,861	$2,346.02
OMRSI82Flex	SI 82 OMR base + flex dongle (1 code) -Field installed	$132		$2,453	$2,011.46
OMRSI82Flexp	SI 82 OMR base + flex dongle 2 codes, add $1,075 for additional codes	$132		$2,816	$2,309.12
SI82 Interfaces					
INT82-65/70/80/9	(89.52.12) Si82 to IJ65/70/80/90	NA		$1,595	$1,308.00
Vertical System Options (SI68, SI76 or SI82)					
SI62/68/76/82	SI 62/68/76 short tray feeder (1 unit)	NA		$257	$210.74
VS-SFDTRAYS	Set of 2 Short Feed trays for any Vertical folder inserter system feeder	NA		$422	$346.04
VS-CON	Adj. height console w/shelf (recommended for 6 station systems)	NA		$1,614	$1,323.48

Feb 2005

System 7
Horizontal Systems Packages

MODEL	DESCRIPTION/COMPONENTS	M/A	Notes	GSA Purchase Price	WSCA Purchase Price
Horizontal Systems Packages					
SI65 AdvancedPro Mailer Packages					
ADVPRO1	IN1AS, FO2S, EBOX, FE7S	$1,765	1, 32	$11,352	$9,309
ADVPRO2a	IN1AS, TR7S, FO2S, 2 (FE1MS)	$2,125	1, 32	$15,650	$12,833
ADVPRO2b	IN1AS, TR7S, FO2S, FE7S, FE1MS	$2,195	1, 32	$16,149	$13,242
ADVPRO3	IN1AS, TR7S, FO2S, 2 (FE7S), FE1MS, TE7S	$2,615	1, 32	$19,266	$15,798
ADVPRO4	IN1AS, TR7S, FO2S, 2 (FE7S), 2 (FE1MS), 2 (TE7S)	$2,955	1, 32	$21,883	$17,944
SI65 AdvancedPro Mailer Packages Without Feed Units					
ADVPRO2-NFE	IN1AS, TR7S, FO2S (No Feeders included)	$1,745	1, 32	$12,815	$10,508
ADVPRO3-NFE	IN1AS, TR7S, FO2S, TE7S (No Feeders included)	$1,905	1, 32	$14,014	$11,491
ADVPRO4-NFE	IN1AS, TR7S, FO2S, (2) TE7S's (No Feeders included)	$2,065	1, 32	$15,215	$12,476
EZ2-RXIT	Rear exit kit for SI66 & SI65	NC	1	$153	$125
SI78 Production Mailer Packages[1]					
PROMAIL1S	IN2C, FO2S, FE7S, E-BOX	$1,845	1, 32	$13,600	$11,152
PROMAIL2S	IN2C, TR7S, FO2S, FE7S, FE1MS	$2,505	1, 32	$18,348	$15,045
PROMAIL3S	IN2C, TR7S, TE7S, FO2S, (2) FE7S's, FE1MS	$2,905	1, 32	$21,432	$17,574
PROMAIL4S	IN2C, TR7S, (2) TE7S's , FO2S, (3) FE7S's, FE1MS	$3,275	1, 32	$24,516	$20,103
SI78 Production Mailer Packages Without Feed Units[1]					
PROMAIL2S-NFE	IN2C, TR7S, FO2S (No Feeders included)	$2,065	1, 32	$15,047	$12,339
PROMAIL3S-NFE	IN2C, TR7S, TE7S, FO2S (No Feeders included)	$2,215	1, 32	$16,234	$13,312
PROMAIL4S-NFE	IN2C, TR7S, (2) TE7S's, FO2S (No Feeders included)	$2,365	1, 32	$17,422	$14,286
SI92 VersaMailer Packages[1]					
V92MAIL1C	IN3-92, FO3, FE7-92, E-BOX-92, CS1APS	$2,975	1, 32	$21,653	$17,755
V92MAIL2C	IN3-92, TR7-92, FO3, FE7-92, FE1-92, CS1APS	$3,635	1, 32	$26,352	$21,609
V92MAIL3C	IN3-92, TR7-92, TE7S, FO3, (2) FE7-92, FE1-92, CS1APS	$4,045	1, 32	$29,404	$24,111
V92MAIL4C	IN3-92, TR7-92, (2) TE7S's, FO3, (3) FE7-92's, FE1-92, CS1APS	$4,405	1, 32	$32,456	$26,614
SI92 VersaMailer Packages Without Feed Units[1]					
V92MAIL2C-NFE	IN3-92, TR7-92, FO3, CS1APS (No Feeders included)	$3,195	1, 32	$23,086	$18,931
V92MAIL3C-NFE	IN3-92, TR7-92, TE7S, FO3, CS1APS (No Feeders included)	$3,345	1, 32	$24,261	$19,894
V92MAIL4C-NFE	IN3-92, TR7-92, (2) TE7S's, FO3, CS1APS (No Feeders included)	$3,505	1, 32	$25,413	$20,839
Productivity Packages (Mix'N Go packages for SI92 only)					
SI92PRODPK1	SI92DON3, EF3 (Mix'N Go w/ 2nd envelope feeder)	$495		$6,375	$5,228
SI92PRODPK2	SI92DON3, EF3, SO3, PS3, IN3CT, SO3 Furniture	$895		$10,349	$8,486

[1] IN2C, IN3-92 and all ProMail and Vmail packages include ILC-1000B Power Line Conditioner at no additional charge

[2] Furniture packages are shown for compatibility only, they are not included in the System package pricing. See Furniture pages for s&h.

System 7
Horizontal Systems Components
Price List

	MODEL	DESCRIPTION/COMPONENTS	M/A	Notes	GSA Purchase Price	WSCA Purchase Price
Inserters Heads						
	IN1AS	SI65 Inserter	$1,115	1, 32	$7,016	$5,753.12
	IN2C	SI78 Inserter (Includes ILC-1000B)	$1,265	1, 32	$9,480	$7,773.60
92	IN3-92	SI92 Inserter (Includes ILC-1000B)	$2,135	1, 32	$16,045	$13,156.90
Transport Units and Accessories						
	TR7S	2 Station - High Speed Transport - PFK2 not used	$625	1	$4,167	$3,416.94
92	TR7-92	2 Station - High Speed Transport for SI92 only	$625	1	$4,222	$3,462.04
	TE7S	Transport Extension Unit for TR7 & TR7-92	$175	1	$1,237	$1,014.34
	PED10	Foot Pedal for TR7, TR7-92, FE7S or TR2B (SCS	NC		$96	$78.72
	SCS Interface	Side feed application interface (or PED10)	NC		$406	$332.92
	TR7-TCK	Twin Cycle Kit for TR7 only (included w/ TR7-92)	NC		$304	$249.28
Feeders and Accessories						
	FE1MS	Feeder (for use on TR7S)	$195	1, 50	$1,461	$1,198.02
	FE7S	Feeder, Auto Thickness Adj., Multi-Sheet Feed , &	$275	1	$1,976	$1,620.32
92	VersaFdr-92	VersaFeeder for new SI 92 installations	$715		$6,297	$5,163.54
92	VersaFdrUPG-	VersaFeeder for existing SI 92 installations	$715		$6,744	$5,530.08
Folders and Accessories						
	FO2S	Heavy Duty Folder Unit	$275	1, 51	$2,027	$1,662.14
92	FO3	Heavy Duty Folder Unit	$275	1, 51	$2,029	$1,663.78
	E-BOX	For single-station use with FO2S only	NC		$684	$560.88
	FPFOG	Spare Fold (Tower) Plate	NC	34	$295	$241.90
	TSF01	Turnover Springs (for single fold bottom adress a	NC	34	$21	$17.22
Optical Mark Reading Devices and Accessories						
	AS1AS	Accumulating Station / OMR	$1,055	1	$7,865	$6,449.30
	FE8	Intelli-Feeder™ level 1 software (FE8CK req'd for	$555	1	$4,135	$3,390.70
	FE8Plus	Intelli-Feeder™ level 2 & 3 software	$665	1	$4,963	$4,069.66
	FE8OMRDON	FE8 level 2/3 OMR software	NC		$1,320	$1,082.40
	BC Reader	1D bar code reader for AS-1A (for SI78 & SI92)	$675		OM	$2,868.75
	2DBCReadr	2D Bar code reader for AS-1A (for SI78 & SI92)	$1,740		OM	$9,243.75
92	SI92DON2	Mix 'N Go based on OMR	NC		$1,656	$1,357.92
92	SI92DON3	Mix 'N Go based on OMR or thickness	NC		$3,063	$2,511.66
	FLEXOMR	Software Option to read other marks-Contact Bob	NC		$1,205	$988.10
SI90/SI92 Versamailer Options						
	CS1APS	Conveyor Stacker (w/ power supply) for SI90 & S	$180	1	$2,062	$1,690.84
	EF-3	2nd Hopper Kit for IN3 & IN3-92	$515		$3,804	$3,119.28
	IN3 CT	IN3 Catch Tray	NC		$161	$132.02
	SO3	SO3 Sorting System (requires PS3)	$375		$2,774	$2,274.68
92	SO3-92	SO3 Sorting System for SI92 (requires PS3)	$375		$2,774	$2,274.68
	PS3	Power Supply for SO3 & SO3-92	$55		$455	$373.10
92	FC3-92	SI92 Mail Machine Interface (requires SO3-92 an	$335		$2,479	$2,032.78
	BA-SO3	Bracket Assembly for SO3 (Required for DHCON	NC		$20	$16.40
	SK-SO3	Spacer Kit for SO3 (Required for new DHCON's v	NC		$68	$55.76
	Furniture	LT62H, ST37H, SL3762H2, LL3762H (see page 7.5)				

NOTE:*92* for SI92 only

System 7
Horizontal Systems Components
Price List (con't)

MODEL	DESCRIPTION/COMPONENTS	M/A	GSA Purchase Price	WSCA Purchase Price
Standalone and Cross Folders				
PF45A	Folder	$205	$1,478	$1,211.96
SF4G	PF45 Side Feed (SCS Interface required for TR7S)	$145	$1,030	$844.60
CS45G	PF45 Conveyor Stacker	$35	$115	$94.30
PF65A	Oversize Folder	$345	$2,492	$2,043.44
CS65G	PF65 Conveyor Stacker	$40	$190	$155.80
SF6G	PF65 Side Feed (SCS Interface required for TR7S)	$165	$1,204	$987.28
SCS Interface	Side Feed Application Interface	NC	$406	$332.92
Miscellaneous Accessories				
FC-2G	Mailing Machine Interface for IN2A/B/C and EZMailer II w/	$135	$798	$654.36
92 FC3-92	Mailing Machine Interface for IN3-92 (requires SO3 & PS3	$335	$2,479	$2,032.78
IJX5-FI-AUTO	Mail Machine Interface Envelope Guide for Autofeed IJ65	N/A	$248	$203.36
IJX5-FI-HAND	Mail Machine Interface Envelope Guide for Handfeed IJ65	N/A	$248	$203.36
400	Paper Jogger	$80	$380	$311.60
ILC-1000B	Power Line Conditioner	N/A	$308	$252.56
IN2BRP	Reverse Panel for IN2B/C (Turns control panel around)	N/A	$114	$93.48
Bursters				
4850	Burster with Slitter and Tractor Feed (Exit device/spacer required)	$580	$6,147	$5,040.54
4852	Burster with Slitter, Tractor Feed and Imprinter* (Exit device/spacer required)	$710	$6,953	$5,701.46
Burster Options/Exit Devices				
4860	I/O for 7" to 11" documents (correct spacer and bracket required)	NC	$325	$266.50
4807	Spacer and Bracket, FE7 interface	NC	$223	$182.86
4810	Spacer and Bracket, AS1A/FE7 interface	NC	$236	$193.52
4819	Sequence Stacker for Stand alone use	$55	$452	$370.64
4801	Burster Stand. (Appropriate spacer/ bracket required if interfacing to 4860- inserter height should=burster stand height	NC	$645	$528.90
Other Burster Accessories				
4811	Signature Mat for 4852	NC	$53	$43.46
4813	Dual Signature Mat for 4852	NC	$78	$63.96
4817	Center Slitter	$70	$331	$271.42
DH Furniture				
CON19	19" F/I Console Cabinet with doors, pullout shelf, and cas	NC	$517	$423.94
CON36	36" F/I Console Cabinet with doors, & castors	NC	$517	$423.94
LT62H	Large Top 62.5" Console Top (Requires (2) SL3762H Leg	NC	$393	$322.26
ST37H	Small Top 37" Console Top (Requires (1) LL3762H Leg	NC	$335	$274.70
SL3762H2	Small Console Legs (set of 2) for LT62H Console Top	NC	$658	$539.56
LL3762H	Large Console Leg (1) required for ST37H Console Top	NC	$434	$355.88
LSH	Long Shelf	NC	$129	$105.78
DH Furniture Packages	(CON36=36" Console/CON19=19" Console, add for total length)			
CONPK11	(1) CON36, (1) CON19	NC	$939	$769.98
CONPK20	(2) CON36	NC	$927	$760.14
CONPK21	(2) CON36, (1) CON19	NC	$1,399	$1,147.18
CONPK30	(3) CON36	NC	$1,386	$1,136.52
CONPK31	(3) CON36, (1) CON19	NC	$1,863	$1,527.66
CONPK32	(3) CON36, (2) CON19	NC	$2,335	$1,914.70
CONPK40	(4) CON36	NC	$1,846	$1,513.72
CONPK41	(4) CON36, (1) CON19	NC	$2,318	$1,900.76

* Burster can sign and count only 3 1/2" and 7" documents.

Folding/Inserting Equipment
Reference Guide

Model	Description	Application
Horizontal modules		Most '92' modules have been removed from the price list as this these modules work on a SI 65, 78 and 92 as well. This was purely done to create more space on the pages. The modules with '92' can only be used on a SI 92.
IN1AS	Inserter (SI65)	For one, two, three or four station table top automatic inserting system. Recommended average volume of 60,000 inserts per month. Features available include: automatic set double document detector, rear exit only, seal or non seal, fold only, resettable item counter standard.
IN2C	Inserter (SI78)	For one, two, three or four station table top automatic inserting system. Average volume is recommended at 100,000 cycles per month. Features include 10 programmable job settings, auto setting, double and miss detection, 4,000 inserts per hour and two envelope exits. Utilizes serial communication and has automatic sealing function as well as automatic flap sealing.
IN3-92	Inserter (SI92)	The IN3 is a high end table top inserter that can be configured as single 2, 3 or 4 station automatic inserting system. It processes both standard mail and flats (catalog style envelopes). The IN3 is intended for production use. Recommended average volume of 120,000 inserts per month. Standard features include central control station, electronic fold setting, Secure'N Sert
IN2BRP	Reverse Panel for IN2B/C	Reverses the control panel so machine can be operated from the opposite side.
AS1AS	Optical Mark Recognition (OMR) Accumulating Station	The unit reads marks on a document and can determine which pages are part of a set and belong together. Unit can also selectively feed from other feeders, select the proper inserter exit and other tasks, all by the proper marks placed on documents.
FE1MS	Motorized Feeder	Automatically sends sheets/inserts to the transport unit, folder, or inserter. Inserts can be folded or unfolded. For use on TR7/TR7S. FE1-92 for use on TR7-92.
FE7S	Feeder	Automatic thickness adjustment, auto double document detector and multi-sheet feeding. Can feed collated documents from station 1 or 2 on TR2 or any station on TR7. Will not work with TR2 serial number below 87N6200. When TE2 is ordered in a four station system, the FE7 must be in station four. However, it can only feed one document at a time from that station.
FE8 / FE8-92	SCS Feeder	Auto-thickness adjustment, multiple-sheet feeding and Optical Mark Reading level 1 capabilities. Operates in position 2, 3 or 4 with a TR7S. If unit is converted from serial to parallel, the FE8 will operate on the TR2AG and in station 2 only. Unit will not work on parallel TR7, only serial.
FE8Plus	SCS Feeder	Same as above with Optical Mark Reading software level 2 & 3
FO2S	Folder	Heavy duty folder. Operates faster than FO1 in one station configuration. Can fold 1 - 7 pieces 20 lb. paper in a tri-fold. This folder is required for TR7 applications.
FO3	Folder	Heavy duty folder. Electronic fold settings from IN3-92. Can fold 1 - 8 pieces 20 lb. paper in a tri-fold. This folder is required for TR7-92 applications.
FPFOG	Fold Plate	Spare fold plate.

Folding/Inserting Equipment
Reference Guide

Model	Description	Application
		and double parallel fold.
PF65A	Folder	Same as PF45 but handles larger documents. (Requires CS65 for stand alone operation).
SF4G	Side Feed	Requires SF6 when in a cross fold configuration. Scoring wheels are provided.
SF6G	Side Feed	Used as an attachment to the PF65 to transport documents from the folder to the side of a TR7, TR2, TE1, and TE2 transport units. Required for crossfold and endfold (east/west) applications.
CS1S	Conveyor Stacker	Same as the SF4 but used with the PF65 large folder. (Will not function with TE2 in fourth station).
CS45G	Conveyor Stacker	Conveyor stacker that comes with IN3
CS65G	Conveyer Stacker	Required in conjunction with the PF45 when they are used as stand alone folders. Stacks the documents as they exit the folder.
TSFO1	Turnover Springs	Same as CS45 but used with the PF65 large folder.
TR7S / TR7-92	Transport Unit	Required in conjunction with the FO1 or FO2 when folding a 7" document with a bottom address in half and inserting it into a window envelope.
TE7S	Transport Extension	Designed for two station high speed, intelligent transport. Features include four programmable operating modes, expandable to three or four stations, self adjusting collator. Uses FE7, FE1M or FE9 feeders and FO2A folder. FE8 can also work on serial TR7S. TR7-92 comes standard with TCK
4850	Burster	Provides a third station capability to the TR7 (additional compatible FE is also required). For fourth station, a second TE7 is added with another FE7G. (Total of four FE7G's/two TE7's)
4852	Burster	Burster with tractor feed and slitters (not upgradeable to 4852).
4801	Base	Burster with tractor feed, slitters and imprinter for 3 1/2" or 7" documents only.
4803	FE3/FE4 Spacer/Bracket	Base console for burster with casters, doors and receptacle to catch slittings.
4807	FE7G Spacer/Bracket	Used when interfacing burster to folder inserter with 4860 and FE3 or FE4.
4810	AS1AG-FE7G Spacer/Bracket	Used when interfacing burster to folder inserter with 4860 and FE7.
4811	Signature Mat	Used when interfacing burster to AS1A with 4860 and FE7.
4813	Custom Signature Mat	Provides room for one signature or imprint. A duplicate is provided. Follow special instructions for ordering provided in the note section.
4820	Old Interface	Provides room for custom signatures or imprints. A duplicate is provided. Follow special instructions for ordering provided in the note section, i. e., used for 2 or 3 signatures. Replaces exit system on burster for off-line operation. Allows unit to run at 170 feet per minute. Includes catch tray-wire rack style.
4821	Stand Alone Catch Tray	For interfacing a burster to a folder inserter when documents are smaller than 7" (3 1/2" check, E-W). Only for older FE3 or FE4 feeders (not FE7).
4860	New Interface	Required when burster is not interfaced to a folder inserter. Box type catch tray for 4820. (simplistic stacker in lieu of 4819) For interfacing 4850/4852 to folder inserter. Correct feeder and bracket/spacer required. 7" to 11" size documents only.

Letter Extractor/Letter Opener
Price List

MODEL	DESCRIPTION/COMPONENTS	M/A	GSA Purchase Price	WSCA Purchase Price
Letter Openers				
5001	Letter Protector	$165	$1,338	$1,097
5060	Hi-speed Letter Opener with Workstation	$465	$3,721	$3,051
5070	Hi-speed Letter Opener with Conveyor Stacke	$605	$4,963	$4,070
5060CNT	Counter for 5060/5070	N/A	$695	$570
5060VSC	Variable speed & Counter for 5060/5070	N/A	$803	$658
IM Letter Opener / Extractors				
IM30	3-Sided Letter Opener, includes catch tray	$665	4963	$4,070
IM35	IM35 MK II Extractor	$885	6619	$5,428
9418A	Conveyor For IM35	$165	1238	$1,015
EED	Empty Envelope Detection	N/A	658	$540
Optional Accessories				
DS2	Date Time Stamper	* $55 *(return repair charge)	393	$322

* One hour labor charged on a POSI (service invoice) when adding to an existing IM35.

Modular Furniture Systems

		GSA Purchase Price	WSCA Purchase Price
68" Furniture Systems			
MT6833	Modular Table 68 x 33 x 29-36"H	$616	$505
MTSS6833	Modular 68" Table with Storage Shelf	$782	$641
MTSD6833	Modular 68" Table with Storage Shelf and Doors	$893	$732
MTSP6833	Modular 68" Table with Splasher Assembly	$708	$581
MPDV68	Plexiglass Display for 68" Sorter	$117	$96
MST6833	68" STANDARD TABLE	$426	$349
MR68156	Riser 68 x 15 x 6"	$138	$113
MR681513	Riser 68 x 15 x 13"	$177	$145
MR681522	Riser 68 x 15 x 22"	$207	$170
TR68156	Thru Riser 68 x 15 x 6"	$161	$132
TR681513	Thru Riser 68 x 15 x 13"	$186	$153
TR681522	Thru Riser 68 x 15 x 22"	$211	$173
CS681530	30 Bin Sorter with 24 Shelves	$459	$376
CT681530	30 Bin Thru Sorter with 24 Shelves	$517	$424
CVS6815	Vertical Sorter with 15 Dividers	$450	$369
MSH1511	Shelves for all horizontal sorters	$7	$6
MTSH1511	Thru Sorter Shelf	$8	$7
MVD15	Vertical Divider	$8	$7
MVHP15	Vertical/Horizontal Post	$18	$15
MSD2	12 1/2 x 2 1/2" Horizontal Shelf Divider (Pigeon Shelf)	$8	$7
MSD4	12 1/2 x 4 3/8" Horizontal Shelf Divider (Pigeon Shelf)	$10	$8
45 1/2" Furniture Systems			
MT4533	Modular Table 45 1/2 x 33 x 29-36"	$456	$374
MTSS4533	Modular 45 1/2 x 33 table with Storage Shelf	$567	$465
MTSD4533	Modular 45 1/2 x 33 table with Storage Shelf and Doors	$650	$533
MTSP4533	Modular 45 1/2 x 33 table with Splasher Assembly	$525	$431
MPDV45	Plexiglass Display for 45 1/2" sort	$103	$84
MST4533	45" STANDARD TABLE	$314	$257
MR45156	Riser 45 1/2 x 15 x 6"	$103	$84
MR451513	Riser 45 1/2 x 15 x 13"	$120	$98
MR451522	Riser 45 1/2 x 15 x 22"	$145	$119
TR45156	Thru Riser 45 1/2 x 15 x 6"	$113	$93
TR451513	Thru Riser 45 1/2 x 15 x 13"	$130	$107
TR451522	Thru Riser 45 1/2 x 15 x 22"	$155	$127
CS451520	45 1/2" 20-bin Sorter with 16 Shelves (MSH1511)	$352	$289
CT451520	45 1/2" 20-bin Thru Sorter with 16 Shelves (MTSH1511)	$400	$328
CVS4515	Vertical Sorter with 10 Dividers	$363	$298
MSH1511	Sorter Shelf	$7	$6
MTSH1511	Thru Sorter Shelf	$8	$7
MVD15	Vertical Divider	$8	$7
MVHP15	Vertical/Horizontal Post	$18	$15
MSD2	12 1/2 x 2 1/2" Horizontal Shelf Divider (Pigeon Shelf)	$8	$7
MSD4	12 1/2 x 4 3/8" Horizontal Shelf Divider (Pigeon Shelf)	$10	$8

Modular Furniture Systems

		GSA Purchase Price	WSCA Purchase Price
33" Furniture Systems			
MT3333	Modular Table 33 x 33 x 29-36"H	$417	$342
MTSS3333	33" table with Storage Shelf	$520	$426
MTSD3333	33" table with Storage Shelf and Doors	$586	$481
MTSP3333	33" table with Splasher Assembly	$477	$391
MST3333	33" STANDARD TABLE	$260	$213
MR22156	Corner Riser 22 5/8 x 15 x 6"	$85	$70
MR221513	Corner Riser 22 5/8 x 15 x 13"	$101	$83
MR221522	Corner Riser 22 5/8 x 15 x 22"	$120	$98
CS221510	10 bin sorter with 8 shelves (MSH1511)	$245	$201
CVS2215	Vertical Sorter with 5 Dividers	$271	$222
MSH1511	Sorter Shelf	$7	$6
MTSH1511	Thru Sorter Shelf	$8	$7
MVD15	Vertical Divider	$8	$7
MVHP15	Vertical/Horizontal Post	$18	$15
MSD2	12 1/2 x 2 1/2" Horizontal Shelf Divider (Pigeon Shelf)	$8	$7
MSD4	12 1/2 x 4 3/8" Horizontal Shelf Divider (Pigeon Shelf)	$10	$8
Specialty Workstations and Consoles:			
FSHIPCON	Console for Fship/AMS with IJ85 or IJ105	$824	$676
IJCONSOLE	Console for 9419 with IJ65/75/85. Need 2 consoles; 3 with a DS	$78	$64
TABLE CART	Cart with storage shelf and castors (30"L x 24"W x 30"H)	$410	$336
MTPK3333	33" Remote Distribution System	$923	$757
MTPK4533	45" Remote Distribution System	$1,109	$909
MTPK6833	68" Remote Distribution System	$1,374	$1,127
SST3333	33" F-Ship Shipping Station	$1,308	$1,073
SST4533	45 1/2" F-Ship Shipping Station	$1,357	$1,113
SST6833	68"F-Ship Shipping Station	$1,556	$1,276
CON19	19" console with door, pullout shelf and castors	$517	$424
CON36	36" console with doors, fixed storage shelf and castors	$517	$424
CONPK11	F/I Furniture Package - (1) CON36, (1) CON19	$939	$770
CONPK20	F/I Furniture Package - (2) CON36	$927	$760
CONPK21	F/I Furniture Package - (2) CON36, (1) CON19	$1,399	$1,147
CONPK30	F/I Furniture Package - (3) CON36	$1,386	$1,137
CONPK31	F/I Furniture Package - (3) CON36, (1) CON19	$1,863	$1,528
CONPK32	F/I Furniture Package - (3) CON36, (2) CON19	$2,335	$1,915
CONPK40	F/I Furniture Package - (4) CON36	$1,876	$1,538
CONPK41	F/I Furniture Package - (4) CON36, (1) CON19	$2,318	$1,901
Accessories			
F2001	Printer Shelf Unit for FriendShip/Mail Accounting	$295	$242
F2002	CRT Unit for Monitor and Keyboard	$320	$262
MTBP	Modular Back Panel	$173	$142
MTC-3	Casters for Modular Tables	$115	$94
MP22	Drawer Pedestal for Modular Table	$395	$324
MTSB15	Table Top Sorter Bracket	$10	$8
LH810	10 Pack of Label Holders w/Inserts 8"x1/2"	$10	$8
LH410	10 Pack of Label Holders w/Inserts 4"x1/2"	$5	$4
MSS3333	33" Storage Shelf	$103	$84
MSS4533	45 1/2" Storage Shelf	$113	$93
MSS6833	68" Storage Shelf	$149	$122
MSD3333	33" Sliding Doors	$65	$53
MSD4533	45 1/2" Sliding Doors	$79	$65
MSD6833	68" Sliding Doors	$93	$76
MSP3333	33" Splasher Assembly	$59	$48
MSP4533	45 1/2" Splasher Assembly	$70	$57
MSP6833	68" Splasher Assembly	$82	$67
MSSP33	Metal Side Splashers	$47	$39
MPDV22	Display Visors	$84	$69
MPDV45	Display Visors	$103	$84
MPDV68	Display Visors	$117	$96

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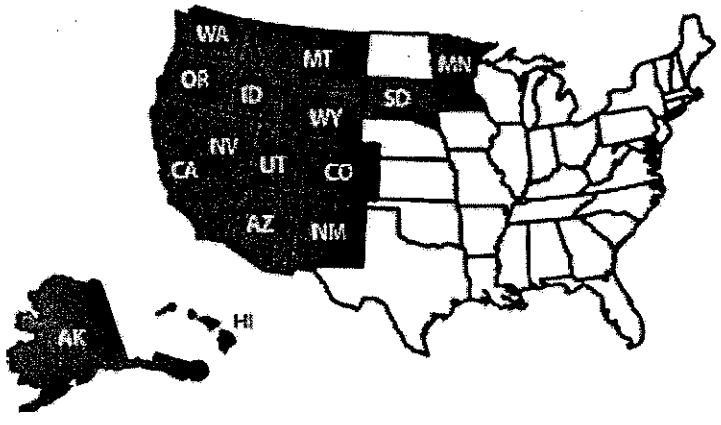
Product and Price Catalog for

WSCA

Western State Contracting Alliance



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Ordering Address:

Hasler, Inc.
Attn: Government Sales
19 Forest Parkway
Shelton, CT 06484
Tel: (203)926-1087
Fax: (203)925-2446

Or any participating Hasler authorized dealer listed in the directory located in the back of this catalog in care of: **Hasler, Inc.** Hasler, Inc. will process, ship and invoice all delivery orders to State agencies placed against this contract.

Payment Address:

Hasler, Inc.
Attn: Government Sales
19 Forest Parkway
Shelton, CT 06484
Tel: (203)926-1087
Fax: (203)925-2446

Key Contact/ Information:

Inbound – Hasler Main Number	800-237-9154
Service/Tech Support	800-937-2467
TMS/Meter Resets	800-248-8013
Postal Compliance	800-237-9157
Customer Care	800-446-6027

Website: www.haslerinc.com

Key Contacts:

John Winslow
Government Director West
Tel: (800) 237-9154 x2519
Fax: (203)925-5394
jwinslow@haslerinc.com

Robert Grant
Government Director East
Tel: (800) 237-9154 x2112
Fax: (203) 925-5427
rgrant@haslerinc.com

Additional Contacts:

Lisa Hunt – National Manager Government Contract – Mailing Services, Inc. /Ext. 2320
Lisa Cerkez – Marketing Support Manager – Hasler, Inc. /Ext. 2319

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SECTION 1

METER RENTAL ALL UNITS

HASLER, INC
STATE OF AZ/WSCA
DISCOUNTED METER RENTAL

Group	Mailing Machine Model #	Meter Model	Cost/Month Year 1	Special AZ/WSCA Rental
B	WJ65	TN155	$0.00 - First Year Free	$25.00
C	WJ65	TN155	$0.00 - First Year Free	$25.00
--	WJ95	TN155	$0.00 - First Year Free	$30.00
--	WJ110	TN155	$0.00 - First Year Free	$35.00
D	WJ150	TN165	$0.00 - First Year Free	$45.00
E	WJ150	TN165	$0.00 - First Year Free	$45.00
F	WJ185	TN165	$0.00 - First Year Free	$55.00
G	WJ220SYSM	TN165	$0.00 - First Year Free	$60.00
--	WJ250SYSM	TN165	$0.00 - First Year Free	$65.00
ALL PRICES QUOTED ARE MONTHLY RENTAL RATES				

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SECTION 2

ULTRA LOW VOLUME

STAND ALONE METERS

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State of Arizona/WSCA
Product Catalogue/Pricelist # 090105
Mailing Systems – Meter Rentals
Dated: March 01, 2006

Ultra Low Volume Stand Alone Meter

WJ20

Product #	Description	Monthly rate	WSCA	MAINTENANCE
T141	Model WJ20BM Meter & Base Combo – Resets Included	**$ 19.00**	**$15.58**	**n/a**

NOTE: IWP4 Scale Rental is $4.00

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SECTION 3

LOW VOLUME

MAILING MACHINES AND OPTIONS

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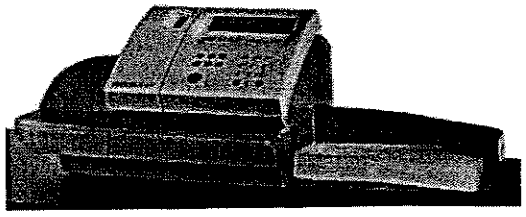
State of Arizona/WSCA
Product Catalogue/Pricelist # 090105
Mailing Systems
Date: March 01, 2006

WJ65

Product Features

- Processing speed of 65 Letters per minute with auto feed
- Automatic date change
- Integrated departmental accounting
- Simple postage replenishment though Hasler TMS
- 5 Memory jobs-programmable presets
- Large, easy-to-read LCD display
- Centralized control panel for mail machine and weight platform
- Automatic label dispenser
- 4 Digit password security
- Automatic thickness adjustment
- Pre-loaded Mail Class dies and ad slogans
- Interfaced scale or weight platform option



Base

Product #	Description	Price	WSCA	MAINTENANCE
WJ65	WJ65 Mailing Machine with Moistener	$1,189	$ 975	$ 140

Combination Package

Product #	Description	Price	WSCA	MAINTENANCE
WJTFEED	Feeder for the WJ65, WJ95 and WJ110	$ 813	$ 667	$ 95

Combination Packages

Product #	Description	Price	WSCA	MAINTENANCE
GWJ65LPP5	WJ65 Base, Moistener, IWP5G	$ 1,271	$ 1,042	$ 150
GWJ65LPS5	WJ65 Base, Moistener, WJS5	$ 1,516	$ 1,243	$ 180
GWJ65LPS10	WJ65 Base, Moistener, WJS10	$ 1,713	$ 1,405	$ 200
GWJ65WP10	WJ65 Base, Moistener, WJWP10	$ 1,598	$ 1,310	$ 200
GWJ65WJS20	WJ65 Base, Moistener, WJS20G	$ 2,040	$ 1,673	$ 245
GWJ65LPP30	WJ65 Base, Moistener, IWP30	$ 2,121	$ 1,739	$ 255

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State of Arizona/WSCA
Product Catalogue/Pricelist # 090105
Mailing Systems
Date: March 01, 2006

WJ65

Software Options

Product #	Description	Price	WSCA	MAINTENANCE
GBLT	Global Lite Accounting Software	$ 487	$ 399	n/a
PCON1	Postal Consultant Level 1 – includes Postal Consultant Software, Security Key, 10# Capacity scale platform	$ 650	$ 533	n/a
PCON2	Postal Consultant Level 2 – includes Postal Consultant Software, Security Key, 10# Capacity scale platform, Level 3 Accounting	$ 814	$ 667	n/a
PCON3	Postal Consultant Level 3 - Includes: Postal Consultant Software, Security Key, 10# Capacity Scale Platform Includes All Features From Level 1 & 2 and Certified Receipt Forms Printing	$ 1,795	$ 1,472	n/a
HSWJ	iMCM Interface to WhisperJet Series Mailing Machines. (Please refer to the "iMCM" section of Pricebook located under the Outbound Solutions section for iMCM Systems)	$ 405	$ 332	n/a

Printer Options

Product #	Description	Price	WSCA	MAINTENANCE
WJPRNSYS6090	WJ Printer Kit for WJ65/95/110	$ 323	$ 265	$ 55

Ad Dies

Product #	Description	Price	WSCA	MAINTENANCE
WJ60ADV	Ad Dies for the WJ60/WJ65	$ 55	$ 45	n/a

Supplies

Product #	Description	Price	WSCA	MAINTENANCE
WJ69INK	WJ60/65/90/95/110 Ink Cartridge	$ 125	$ 103	n/a
9004010	Pack of 1000 Single Tapes – WJ60/65/90/95/110/135/150/180/185/215/220/250	$ 20	$ 16	n/a
9004020	Pack of 1000 Double Tapes – WJ60/65/90/95/110/135/150/180/185/215/220/250	$ 24	$ 20	n/a

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WJ65

Specifications

Item	Weight	Depth	Width	Height
Base	16.8 lbs	14 ¼"	10 7/16"	9 7/8"
Manual Feed Platform		9 ½"	4 ¾"	6 5/8"

Note

1. Maintenance prices quoted are for within a 50-mile radius of the local dealership. Distances beyond 50 miles are subject to a surcharge based on distance and service requirements. (Quotes must be obtained by a local Hasler dealership.) Please refer to Maintenence Plan Details

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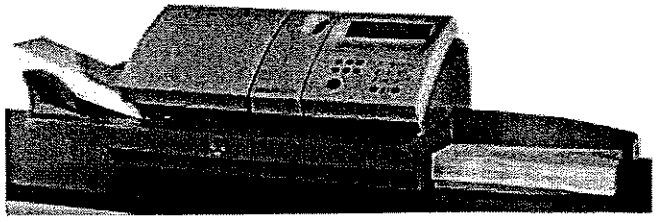
State of Arizona/WSCA
Product Catalogue/Pricelist # 090105
Mailing Systems
Date: March 01, 2006

WJ95

Product Features

- Processing speed of 95 Letters per minute with auto feed
- Automatic date change
- Integrated departmental accounting
- Simple postage replenishment though Hasler TMS
- 5 Memory jobs-programmable presets
- Large, easy-to-read LCD display
- Centralized control panel for mail machine and weight platform
- Automatic label dispenser
- 4 Digit password security
- Automatic thickness adjustment
- Pre-loaded Mail Class dies and ad slogans
- Interfaced scale or weight platform option



Base

Product #	Description	Price	WSCA	MAINTENANCE
WJ95	WJ95 Mailing Machine with Moistener	$ 1,598	$ 1,310	$ 195

Combination Package

Product #	Description	Price	WSCA	MAINTENANCE
WJTFEED	Feeder for the WJ65, WJ95 and WJ110	$ 813	$ 667	$ 95

Accounting Packages

Product #	Description	Price	WSCA	MAINTENANCE
WJ95AP	WJ95 Accounting Package of 100 Accounts	$ 164	$ 134	n/a

Combination Packages

Product #	Description	Price	WSCA	MAINTENANCE
GWJ95SLPP5	WJ95 Base, Moistener, Feeder, IWP5G	$ 2,334	$ 1,914	$ 280
GWJ95SLPS5	WJ95 Base, Moistener, Feeder, WJS5	$ 2,579	$ 2,115	$ 310
GWJ95SLPS10	WJ95 Base, Moistener, Feeder, WJS10	$ 2,775	$ 2,276	$ 335
GWJ95WP10	WJ95 Base, Moistener, Feeder, WJWP10	$ 2,694	$ 2,209	$ 335
GWJ95WJS20	WJ95 Base, Moistener, Feeder, WJS20G	$ 3,102	$ 2,543	$ 375
GWJ95SLPP30	WJ95 Base, Moistener, Feeder, IWP30	$ 3,184	$ 2,611	$ 385

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State of Arizona/WSCA
Product Catalogue/Pricelist # 090105
Mailing Systems
Date: March 01, 2006

WJ95

Software Options

Product #	Description	Price	WSCA	MAINTENANCE
GBLT	Global Lite Accounting Software	$ 487	$ 399	n/a
PCON1	Postal Consultant Level 1 – includes Postal Consultant Software, Security Key, 10# Capacity scale platform	$ 650	$ 533	n/a
PCON2	Postal Consultant Level 2 – includes Postal Consultant Software, Security Key, 10# Capacity scale platform, Level 3 Accounting	$ 814	$ 667	n/a
PCON3	Postal Consultant Level 3 - Includes: Postal Consultant Software, Security Key, 10# Capacity Scale Platform Includes All Features From Level 1 & 2 and Certified Receipt Forms Printing	$ 1,795	$ 1,472	n/a
HSWJ	iMCM Interface to WhisperJet Series Mailing Machines. (Please refer to the "iMCM" section of Pricebook located under the Outbound Solutions section for iMCM Systems)	$ 405	$ 332	n/a

Printer Options

Product #	Description	Price	WSCA	MAINTENANCE
WJPRNSYS6090	WJ Printer Kit for WJ65/95/110	$ 323	$ 265	$ 55

Ad Dies

Product #	Description	Price	WSCA	MAINTENANCE
WJ90ADV	Ad Dies for the WJ90/WJ95	$ 55	$ 45	n/a

Supplies

Product #	Description	Price	WSCA	MAINTENANCE
WJ69INK	WJ60/65/90/95/110 Ink Cartridge	$ 125	$ 103	n/a
9004010	Pack of 1000 Single Tapes – WJ60/65/90/95/110/135/150/180/185/215/220/250	$ 20	$ 16	n/a
9004020	Pack of 1000 Double Tapes – WJ60/65/90/95/110/135/150/180/185/215/220/250	$ 24	$ 20	n/a

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WJ95

Specifications

Item	Weight	Depth	Width	Height
Base	16.8 lbs	14 ¼"	10 7/16"	9 7/8"
Auto Feed Platform		14 ¼"	12 13/16"	9 7/8"

Note

1. Maintenance prices quoted are for within a 50-mile radius of the local dealership. Distances beyond 50 miles are subject to a surcharge based on distance and service requirements. (Quotes must be obtained by a local Hasler dealership.)

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SECTION 4

MEDIUM VOLUME

MAILING MACHINES AND OPTIONS

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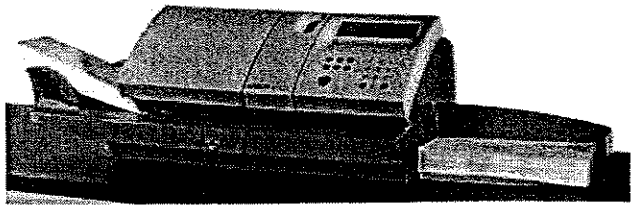
State of Arizona/WSCA
Product Catalogue/Pricelist # 090105
Mailing Systems
Date: March 01, 2006

WJ110

Product Features

- Processing speed of 110 Letters per minute with auto feed
- Automatic date change
- Integrated departmental accounting
- Simple postage replenishment though Hasler TMS
- 5 Memory jobs-programmable presets
- Large, easy-to-read LCD display
- Centralized control panel for mail machine and weight platform
- Automatic label dispenser
- 4 Digit password security
- Automatic thickness adjustment
- Pre-loaded Mail Class dies and ad slogans
- Interfaced scale or weight platform option



Base

Product #	Description	Price	WSCA	MAINTENANCE
WJ110SYS	WJ110 Mailing Machine with Moistener and Feeder	$3,021	$ 2,477	$ 365

Accounting Packages

Product #	Description	Price	WSCA	MAINTENANCE
WJ110AP	WJ110 Accounting Package of 150 Accounts	$ 245	$ 201	n/a

Combination Packages

Product #	Description	Price	WSCA	MAINTENANCE
GWJ110SLPP5	WJ110 Base, Moistener, Feeder, IWP5G	$ 3,102	$ 2,544	$ 375
GWJ110SLPS5	WJ110 Base, Moistener, Feeder, WJS5	$ 3,348	$ 2,745	$ 405
GWJ110SLPS10	WJ110 Base, Moistener, Feeder, WJS10	$ 3,544	$ 2,906	$ 435
GWJ110WP10	WJ110 Base, Moistener, Feeder, WJWP10	$ 3,462	$ 2,839	$ 435
GWJ110WJS20	WJ110 Base, Moistener, Feeder, WJS20G	$ 3,871	$ 3,174	$ 470
GWJ110SLPP30	WJ110 Base, Moistener, Feeder, IWP30	$ 3,953	$ 3,241	$ 480

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State of Arizona/WSCA
Product Catalogue/Pricelist # 090105
Mailing Systems
Date: March 01, 2006

WJ110

Software Options

Product #	Description	Price	WSCA	MAINTENANCE
GBLT	Global Lite Accounting Software	$ 487	$ 399	n/a
PCON1	Postal Consultant Level 1 – includes Postal Consultant Software, Security Key, 10# Capacity scale platform	$ 650	$ 533	n/a
PCON2	Postal Consultant Level 2 – includes Postal Consultant Software, Security Key, 10# Capacity scale platform, Level 3 Accounting	$ 814	$ 667	n/a
PCON3	Postal Consultant Level 3 - Includes: Postal Consultant Software, Security Key, 10# Capacity Scale Platform Includes All Features From Level 1 & 2 and Certified Receipt Forms Printing	$ 1,795	$ 1,472	n/a
HSWJ	iMCM Interface to WhisperJet Series Mailing Machines. (Please refer to the "iMCM" section of Pricebook located under the Outbound Solutions section for iMCM Systems)	$ 405	$ 332	n/a

Printer Options

Product #	Description	Price	WSCA	MAINTENANCE
WJPRNSYS6090	WJ Printer Kit for WJ65/95/110	$ 323	$ 265	$ 55

Ad Dies

Product #	Description	Price	WSCA	MAINTENANCE
WJ110ADV	Ad Dies for the WJ110	$ 55	$ 45	n/a

Supplies

Product #	Description	Price	WSCA	MAINTENANCE
WJ69INK	WJ60/65/90/95/110 Ink Cartridge	$ 125	$ 103	n/a
9004010	Pack of 1000 Single Tapes – WJ60/65/90/95/110/135/150/180/185/215/220/250	$ 20	$ 16	n/a
9004020	Pack of 1000 Double Tapes – WJ60/65/90/95/110/135/150/180/185/215/220/250	$ 24	$ 20	n/a

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State of Arizona/WSCA
Product Catalogue/Pricelist # 090105
Mailing Systems
Date: March 01, 2006

WJ110

Specifications

Item	Weight	Depth	Width	Height
Base	16.8 lbs	14 ¼"	10 7/16"	9 7/8"
Auto Feed Platform		14 ¼"	12 13/16"	9 7/8"

Note

1. Maintenance prices quoted are for within a 50-mile radius of the local dealership. Distances beyond 50 miles are subject to a surcharge based on distance and service requirements. (Quotes must be obtained by a local Hasler dealership.)

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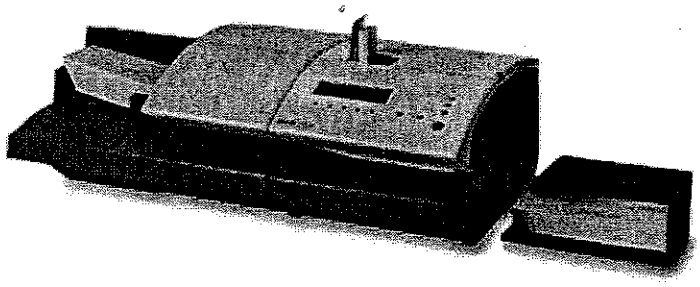
State of Arizona/WSCA
Product Catalogue/Pricelist # 090105
Mailing Systems
Date: March 01, 2006

WJ150

Product Features

- Processes up to 150 letters per minute
- Handles mail up to 5/8" thick
- Digital inkjet technology
- Fast, quiet and easy to use
- Postage accounting for up to 200 departments/accounts (50 Standard)
- Automatic date advance, envelope sealing and mail feeder
- Information Based Indicia (IBI) technology protects postal funds
- 10 memory job presets
- Automatic, pre-adhesive, pressure sensitive tape advance



Base

Product #	Description	Price	WSCA	MAINTENANCE
WJ150SYSA	WJ150 Mailing Machine with Feeder	$ 4,083	$ 3,348	$ 495

Accounting Packages

Product #	Description	Price	WSCA	MAINTENANCE
WJ150AP2	WJ150 Accounting Package of 200 Accounts	$ 462	$ 379	n/a

Attachments

Product #	Description	Price	WSCA	MAINTENANCE
WJR30	Roll Tape Dispenser (WJ135/150/185/220/250 only)	$ 1,141	$ 936	$ 130
WJSTKR	WJ Conveyor Stacker	$ 1,549	$ 1,270	$ 180

Combination Packages

Product #	Description	Price	WSCA	MAINTENANCE
GWJS5150	WJ150 Base, Feeder, WJS5	$ 4,492	$ 3,683	$ 550
GWJS10150	WJ150 Base, Feeder, WJS10	$ 4,656	$ 3,818	$ 570
GWJ150WJS20	WJ150 Base, Feeder and WJS20	$ 4,901	$ 4,019	$ 600
GWJ150WJS70	WJ150 Base, Feeder and WJS70	$ 5,391	$ 4,421	$ 660
GWJ150IWP30	WJ150 Base, Feeder and IWP30	$ 5,064	$ 4,152	$ 640
GWJ150WP10	WJ150 Base, Feeder and WJWP10	$ 4,574	$ 3,751	$ 550
GWJ150WP70	WJ150 Base, Feeder and WJWP70	$ 5,228	$ 4,287	$ 640

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State of Arizona/WSCA
Product Catalogue/Pricelist # 090105
Mailing Systems
Date: March 01, 2006

WJ150

Printer Options

Product #	Description	Price	WSCA	MAINTENANCE
WJPRNSYS	WJ Printer Kit for WJ135/150/180/215 (includes printer and IO board)	$ 323	$ 265	$ 55

Ad Dies

Product #	Description	Price	WSCA	MAINTENANCE
WJ150ADV	WJ150 Ad Die	$ 55	$ 45	n/a

Supplies

Product #	Description	Price	WSCA	MAINTENANCE
WJINK-1	WJ135/150/180/185/215 Ink Cartridge	$ 125	$ 103	n/a
WJR30 / 5R	5 Rolls of Labels for WJR30 Roll Tape Dispenser	$ 95	$ 78	n/a
9004010	Pack of 1000 Single Tapes – WJ Mailing Systems	$ 20	$ 16	n/a
9004020	Pack of 1000 Double Tapes – WJ Mailing Systems	$ 24	$ 20	n/a

Specifications

Item	Weight	Height	Depth	Length
Base	53 lbs	10"	18"	33"

Note

1. Maintenance prices quoted are for within a 50 mile radius of the local dealership. Distances beyond 50 miles are subject to a surcharge based on distance and service requirements. (Quotes must be obtained by a local Hasler dealership.)

- **Discount Rate for State of Arizona/WSCA Contract is 18% off of Hasler's current Government list price**

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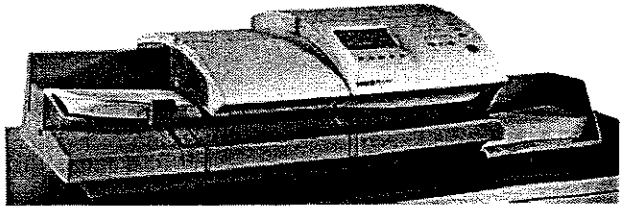
State of Arizona/WSCA
Product Catalogue/Pricelist # 090105
Mailing Systems
Date: March 01, 2006

WJ185

Product Features

- Processes up to 185 letters per minute
- Handles mail up to 5/8" thick
- Digital inkjet technology
- Tele Meter Setting® for easy postage replenishment
- Postage accounting for up to 500 departments/accounts
- Automatic date advance, envelope sealing and mail feeder
- Information Based Indicia (IBI) technology
- 10 memory job presets
- Password security
- Large, easy-to-read LCD display
- Automatic thickness adjustment
- Pre-loaded Mail Class dies and ad slogans



Base

Product #	Description	Price	WSCA	MAINTENANCE
WJ185SYSA	WJ185 Base and Advanced Feeder	$ 5,718	$ 4,689	$ 700

Combination Package

Product #	Description	Price	WSCA	MAINTENANCE
WJDWPGC	WJDWPG Combo – WJ185/220/250	$ 4,247	$ 3,391	$ 545

*Package only available with purchase of base

Accounting Packages

Product #	Description	Price	WSCA	MAINTENANCE
WJ185AP2	WJ185 Accounting Package of 200 Accounts	$ 368	$ 287	n/a
WJ185AP5	WJ185 Accounting Package of 500 Accounts	$ 1,104	$ 861	n/a

Attachments

Product #	Description	Price	WSCA	MAINTENANCE
WJR30	Roll Tape Dispenser (WJ135/150/180/185/215/220/250 only)	$ 1,141	$ 936	$ 130
WJSTKR	WJ Stacker	$ 1,549	$ 1,270	$ 180

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State of Arizona/WSCA
Product Catalogue/Pricelist # 090105
Mailing Systems
Date: March 01, 2006

WJ185

Combination Packages

Product #	Description	Price	WSCA	MAINTENANCE
GWJ185LPS5	WJ185 Base, Automatic Feeder, WJS5	$ 6,127	$ 5,024	$ 745
GWJ185LPS10	WJ185 Base, Automatic Feeder, WJS10	$ 6,291	$ 5,159	$ 765
GWJ185WJS20	WJ185 Base, Automatic Feeder, WJS20G	$ 6,536	$ 5,360	$ 795
GWJ185LPP30	WJ185 Base, Automatic Feeder, IWP30	$ 6,699	$ 5,493	$ 875
GWJ185LPS70	WJ185 Base, Automatic Feeder, WJS70	$ 6,944	$ 5,694	$ 845
GWJ185WP10	WJ185 Base, Automatic Feeder, WJWP10	$ 6,209	$ 5,091	$ 755
GWJ185WP70	WJ185 Base, Automatic Feeder, WJWP70	$ 6,863	$ 5,628	$ 845

Software Options

Product #	Description	Price	WSCA	MAINTENANCE
GBLT	Global Lite Accounting Software	$ 487	$ 399	n/a
SYS36H	System 36 data collector includes HW, SW, Hasler meter I/O *Can be used as a data collector unit (For Additional Information on the System 36/77 Solutions, please refer to the Accounting Solutions section of the Pricebook)	$ 3,268	$ 2,680	n/a
SYS77H	System 77 Data Collector Includes: HW,SW & Hasler Meter I/O (For Additional Information on the System 36/77 Solutions, please refer to the Accounting Solutions section of the Pricebook)	$ 5,558	$ 4,558	n/a
PCON3	Postal Consultant Level 3 - Includes: Postal Consultant Software, Security Key, 10# Capacity Scale Platform Includes All Features From Level 1 & 2 and Certified Receipt Forms Printing	$ 1,795	$ 1,471	n/a
HSWJ	iMCM Interface to WhisperJet Series Mailing Machines. (Please refer to the "iMCM" section of Pricebook located under the Outbound Solutions section for iMCM Systems)	$ 405	$ 332	n/a

Printer Options

Product #	Description	Price	WSCA	MAINTENANCE
WJPRINTER	WJ Printer Kit for WJ185, 220, 250	$ 323	$ 265	$ 75

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WJ185

Ad Dies

Product #	Description	Price	WSCA	MAINTENANCE
WJ185ADV	WJ185 Ad Die	$ 55	$ 45	n/a

Supplies

Product #	Description	Price	WSCA	MAINTENANCE
WJINK-1	WJ135/150/180/185/215 Ink Cartridge	$ 125	$ 103	n/a
WJR30 / 5R	5 Rolls of Labels for WJR30 Roll Tape Dispenser	$ 95	$ 78	n/a
9004010	Pack of 1000 Single Tapes – WJ60/65/90/95/110/135/150/180/185/215/220/250	$ 20	$ 16	n/a
9004020	Pack of 1000 Double Tapes – WJ60/65/90/95/110/135/150/180/185/215/220/250	$ 24	$ 20	n/a

Rate Change and Rate Agreement

Product #	Description	Price	WSCA	MAINTENANCE
WJDWPG	Annual Rate Change	$ 135	n/a	n/a
WJDWPG	Rate Change Agreement	$ 149	n/a	n/a
WJDWPG	Monthly Lease Rate	$ 15	n/a	n/a

Specifications

Item	Weight	Depth	Width	Height
Base	50 lbs 12 oz	18"	13 ½"	11 5/8"

Note

1. Maintenance prices quoted are for within a 50-mile radius of the local dealership. Distances beyond 50 miles are subject to a surcharge based on distance and service requirements. (Quotes must be obtained by a local Hasler dealership.)

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SECTION 5

HIGH VOLUME

MAILING MACHINES AND OPTIONS

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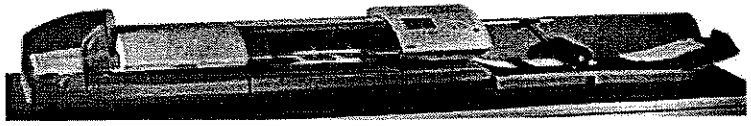
State of Arizona/WSCA
Product Catalogue/Pricelist # 090105
Mailing Systems
Date: March 01, 2006

WJ220



Product Features

- Processes up to 220 letters per minute
- Handles mail up to 5/8" thick
- Digital inkjet technology
- Tele Meter Setting® for easy postage replenishment
- Postage accounting for up to 500 departments/accounts
- Automatic date advance, envelope sealing and mail feeder
- Information Based Indicia (IBI) technology
- 10 memory job presets
- Password security Large, easy-to-read LCD display
- Automatic thickness adjustment
- Pre-loaded Mail Class dies and ad slogans

Base

Product #	Description	Price	WSCA	MAINTENANCE
WJ220SYSM	WJ220 Base and Mixed Mail Feeder	$ 9,479	$ 7,773	$ 1,070

Combination Package

Product #	Description	Price	WSCA	MAINTENANCE
WJDWPGC	WJDWPG Combo – WJ185/220/250	$ 4,247	$ 3,483	$ 545
WJSTKRC	WJSTKR Combo- WJ220/250	$ 1,467	$ 1,203	$ 180

*Package only available with purchase of base

Accounting Packages

Product #	Description	Price	WSCA	MAINTENANCE
WJ220AP2	WJ220 Accounting Package of 200 Accounts	$ 245	$ 201	n/a
WJ220AP5	WJ220 Accounting Package of 500 Accounts	$ 981	$ 804	n/a

Attachments

Product #	Description	Price	WSCA	MAINTENANCE
WJR30	Roll Tape Dispenser (WJ135/150/180/185/215/220/250 only)	$ 1,141	$ 936	$ 130
WJSTKR	WJ Stacker	$ 1,549	$ 1,270	$ 180

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Product Catalogue/Pricelist # 090105
Mailing Systems
Date: March 01, 2006

WJ220

Combination Packages

Product #	Description	Price	WSCA	MAINTENANCE
GWJ220LPS5	WJ220 Base, Mixed Mail Feeder, WJS5	$ 9,888	$ 8,108	$ 1,115
GWJ220LPS10	WJ220 Base, Mixed Mail Feeder, WJS10	$ 10,051	$ 8,242	$ 1,225
GWJ220WJS20	WJ220 Base, Mixed Mail Feeder, WJS20G	$ 10,296	$ 8,443	$ 1,165
GWJ220LPP30	WJ220 Base, Mixed Mail Feeder, IWP30	$ 10,460	$ 8,577	$ 1,185
GWJ220LPS70	WJ220 Base, Mixed Mail Feeder, WJS70	$ 10,705	$ 8,778	$ 1,215
GWJ220WP10	WJ220 Base, Mixed Mail Feeder , WJWP10	$ 9,969	$ 8,175	$ 1,125
GWJ220WP70	WJ220 Base, Mixed Mail Feeder, WJWP70	$ 10,623	$ 8,711	$ 1,215

Software Options

Product #	Description	Price	WSCA	MAINTENANCE
GBLT	Global Lite Accounting Software	$ 487	$ 399	n/a
SYS36H	System 36 data collector includes HW, SW, Hasler meter I/O *Can be used as a data collector unit (For Additional Information on the System 36/77 Solutions, please refer to the Accounting Solutions section of the Pricebook)	$ 3,268	$ 2,680	n/a
SYS77H	System 77 Data Collector Includes: HW,SW & Hasler Meter I/O (For Additional Information on the System 36/77 Solutions, please refer to the Accounting Solutions section of the Pricebook)	$ 5,558	$ 4,558	n/a
PCON3	Postal Consultant Level 3 - Includes: Postal Consultant Software, Security Key, 10# Capacity Scale Platform Includes All Features From Level 1 & 2 and Certified Receipt Forms Printing	$ 1,795	$ 1,471	n/a
HSWJ	iMCM Interface to WhisperJet Series Mailing Machines. (Please refer to the "iMCM" section of Pricebook located under the Outbound Solutions section for iMCM Systems)	$ 405	$ 332	n/a

Printer Options

Product #	Description	Price	WSCA	MAINTENANCE
WJPRINTER	WJ Printer Kit for WJ185, 220, 250	$ 323	$ 265	$ 75

Ad Dies

Product #	Description	Price	WSCA	MAINTENANCE
WJ220ADV	WJ220 Ad Die	$ 55	$ 45	n/a

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State of Arizona/WSCA
Product Catalogue/Pricelist # 090105
Mailing Systems
Date: March 01, 2006

WJ220

Supplies

Product #	Description	Price	WSCA	MAINTENANCE
INKHD	Ink Head for the WJ220/250	$ 190	$ 156	n/a
220INKR	WJ220 Ink Reservoir	$ 219	$ 180	n/a
WJR30 / 5R	5 Rolls of Labels for WJR30 Roll Tape Dispenser	$ 95	$ 78	n/a
9004010	Pack of 1000 Single Tapes – WJ60/65/90/95/110/135/150/180/185/215/220/250	$ 20	$ 16	n/a
9004020	Pack of 1000 Double Tapes – WJ60/65/90/95/110/135/150/180/185/215/220/250	$ 24	$ 20	n/a

Rate Change and Rate Agreement

Product #	Description	Price	WSCA	MAINTENANCE
WJDWPG	Annual Rate Change	$ 135	n/a	n/a
WJDWPG	Rate Change Agreement	$ 149	n/a	n/a
WJDWPG	Monthly Lease Rate	$ 15	n/a	n/a

Specifications

Item	Weight	Depth	Width	Height
Base	50 lbs 12 oz	18"	13 ½"	11 5/8"

Note

1. Maintenance prices quoted are for within a 50 mile radius of the local dealership. Distances beyond 50 miles are subject to a surcharge based on distance and service requirements. (Quotes must be obtained by a local Hasler dealership.)

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State of Arizona/WSCA
Product Catalogue/Pricelist # 090105
Mailing Systems
Date: March 01, 2006

WJ250

Product Features

- Processes up to 250 letters per minute
- Handles mail up to 5/8" thick
- Digital inkjet technology
- Tele Meter Setting® for easy postage replenishment
- Postage accounting for up to 500 departments/accounts
- Automatic date advance, envelope sealing and mail feeder
- Information Based Indicia (IBI) technology
- 10 memory job presets
- Password security
- Large, easy-to-read LCD display
- Automatic thickness adjustment
- Pre-loaded Mail Class dies and ad slogans

Base

Product #	Description	Price	WSCA	MAINTENANCE
WJ250SYSM	WJ250 Base and Mixed Mail Feeder	$ 12,095	$ 9,918	$ 1,400

Meter Options for

Product #	Description	Monthly rate	WSCA	MAINTENANCE
♦LTN165	Leased Total Postage 165	$ 65	n/a	n/a
♦TN165	Model 165 Meter (Secured Device) - Resets Included	$ 65	n/a	n/a

Prices for meter rental are per month

Combination Package

Product #	Description	Price	WSCA	MAINTENANCE
WJDWPGC	WJDWPG Combo – WJ185/220/250	$ 4,247	$ 3,483	$ 545
WJSTKRC	WJSTKR Combo- WJ220/250	$ 1,467	$ 1,203	$ 180

*Package only available with purchase of base

Accounting Packages

Product #	Description	Price	WSCA	MAINTENANCE
WJ250AP5	WJ250 Accounting Package of 500 Accounts	$ 736	$ 604	n/a

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State of Arizona/WSCA
Product Catalogue/Pricelist # 090105
Mailing Systems
Date: March 01, 2006

WJ250

Attachments

Product #	Description	Price	WSCA	MAINTENANCE
WJR30	Roll Tape Dispenser (WJ135/150/180/185/215/220/250 only)	$ 1,141	$ 936	$ 130
WJSTKR	WJ Stacker	$ 1,549	$ 1,270	$ 180

Combination Packages

Product #	Description	Price	WSCA	MAINTENANCE
GWJ250LPS5	WJ250 Base, Mixed Mail Feeder, WJS5	$ 12,504	$ 10,253	$ 1,445
GWJ250LPS10	WJ250 Base, Mixed Mail Feeder, WJS10	$ 12,667	$ 10,387	$ 1,545
GWJ250WJS20	WJ250 Base, Mixed Mail Feeder, WJS20G	$ 12,912	$ 10,588	$ 1,495
GWJ250LPP30	WJ250 Base, Mixed Mail Feeder, IWP30	$ 13,076	$ 10,722	$ 1,515
GWJ250LPS70	WJ250 Base, Mixed Mail Feeder, WJS70	$ 13,321	$ 10,923	$ 1,545
GWJ250WP10	WJ250 Base, Mixed Mail Feeder, WJWP10	$ 12,585	$ 10,320	$ 1,455
GWJ250WP70	WJ250 Base, Mixed Mail Feeder, WJWP70	$ 13,158	$ 10,790	$ 1,545

Software Options

Product #	Description	Price	WSCA	MAINTENANCE
GBLT	Global Lite Accounting Software	$ 487	$ 399	n/a
SYS36H	System 36 data collector includes HW, SW, Hasler meter I/O *Can be used as a data collector unit (For Additional Information on the System 36/77 Solutions, please refer to the Accounting Solutions section of the Pricebook)	$ 3,268	$ 2,680	n/a
SYS77H	System 77 Data Collector Includes: HW,SW & Hasler Meter I/O (For Additional Information on the System 36/77 Solutions, please refer to the Accounting Solutions section of the Pricebook)	$ 5,558	$4,558	n/a
PCON3	Postal Consultant Level 3 - Includes: Postal Consultant Software, Security Key, 10# Capacity Scale Platform Includes All Features From Level 1 & 2 and Certified Receipt Forms Printing	$ 1,795	$ 1,471	n/a
HSWJ	iMCM Interface to WhisperJet Series Mailing Machines. (Please refer to the "iMCM" section of Pricebook located under the Outbound Solutions section for iMCM Systems)	$ 405	$ 332	n/a

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State of Arizona/WSCA
Product Catalogue/Pricelist # 090105
Mailing Systems
Date: March 01, 2006

WJ250

Printer Options

Product #	Description	Price	WSCA	MAINTENANCE
WJPRINTER	WJ Printer Kit for WJ185, 220, 250	$ 323	$ 265	$ 75

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Mailing Systems
Date: March 01, 2006

WJ250

Ad Dies

Product #	Description	Price	WSCA	EMA
WJ250ADV	WJ250 Ad Die	$ 55	$ 45	n/a

Supplies

Product #	Description	Price	WSCA	EMA
INKHD	Ink Head for the WJ220/250	$ 190	$ 156	n/a
250INKR	WJ250 Ink Reservoir	$ 325	$ 267	n/a
WJR30 / 5R	5 Rolls of Labels for WJR30 Roll Tape Dispenser	$ 95	$ 78	n/a
9004010	Pack of 1000 Single Tapes – WJ60/65/90/95/110/135/150/180/185/215/220/250	$ 20	$ 16	n/a
9004020	Pack of 1000 Double Tapes – WJ60/65/90/95/110/135/150/180/185/215/220/250	$ 24	$ 20	n/a

Rate Change and Rate Agreement

Product #	Description	Price	WSCA	EMA
WJDWPG	Annual Rate Change	$ 135	n/a	n/a
WJDWPG	Rate Change Agreement	$ 149	n/a	n/a
WJDWPG	Monthly Lease Rate	$ 15	n/a	n/a

Specifications

Item	Weight	Depth	Width	Height
Base	50 lbs 12 oz	18"	13 ½"	11 5/8"

Note

1. Maintenance prices quoted are for within a 50 mile radius of the local dealership. Distances beyond 50 miles are subject to a surcharge based on distance and service requirements. (Quotes must be obtained by a local Hasler dealership.)

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SECTION 6

SCALES AND SCALE OPTIONS

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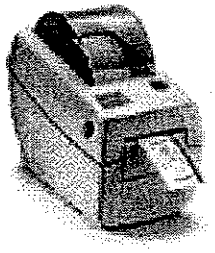
State of Arizona/WSCA
Product Catalogue/Pricelist # 090105
Mailing Systems
Date: March 01, 2006

WJR30

Product Features

- Processes up to 30 labels per minute
- Ready-to-stick labels – nothing to peel
- USPS approved meter tapes
- Prints USPS approved information-based indicia
- Prints mail class and ad dies
- Automatic length adjustment
- Direct thermal printing requires no ink
- 600 tapes per roll



Attachments

Product #	Description	Price	WSCA	MAINTENANCE
WJR30	Roll Tape Dispenser (WJ135, WJ180 and WJ215 only)	$ 1,141	$ 936	$ 115

Supplies

Product #	Description	Price	WSCA	MAINTENANCE
WJR30 / 5R	5 Rolls of Labels for WJR30 Roll Tape Dispenser	$ 95	$ 78	n/a

Specifications

Item	Weight	Height	Depth	Length
Base	5.4 lbs	6.9"	4.35"	8.5"

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State of Arizona/WSCA
Product Catalogue/Pricelist # 090105
Mailing Systems – Scales
Date: March 01, 2006

Scales

IWP Scale

Product #	Description	Price	WSCA	MAINTENANCE
IWP5G	5 lb Scale (for WJ65, WJ95 and WJ110)	$ 605	$ 496	$ 40
IWP30	30 lb Weighing platform scale	$ 1,549	$ 1,270	$ 115

IWP Rate Agreement

Product #	Description	Price	WSCA	MAINTENANCE
IWP5	5 lb Scale Annual Rate Agreement	$ 100	n/a	n/a
IWP5G	5 lb Scale Annual Rate Agreement	$ 100	n/a	n/a
IWP30	30 lb weighing platform scale Annual Rate Agreement	$ 100	n/a	n/a

IWP Rate Change

Product #	Description	Price	WSCA	MAINTENANCE
IWP5	5 lb Scale Rate Change	$ 75	n/a	n/a
IWP5G	5 lb Scale Rate Change	$ 75	n/a	n/a
IWP30	30 lb Weighing platform scale Rate Change	$ 100	n/a	n/a

- Discount Rate for State of Arizona/WSCA Contract is 18% off of Hasler's current GSA list price

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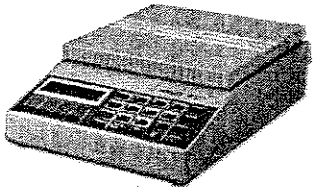
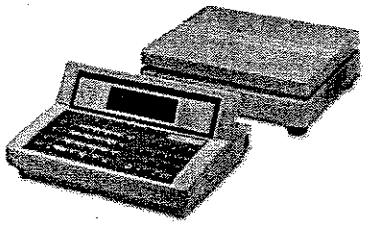
State of Arizona/WSCA
Product Catalogue/Pricelist # 090105
Mailing Systems – Scales
Date: March 01, 2006

Scales

WJS10



WJS70



WJS Scales

Product #	Description	Price	WSCA	MAINTENANCE
WJS5G	WJ 5 lb Scale	$ 895	$ 734	$ 55
WJS10G	WJ 10 lb Scale	$ 1,222	$ 1,002	$ 55
WJWP10	WJ Weighing Platform with 10 pound capacity	$ 1,222	$ 1,002	$ 150
WJS20G	WJ 20 lb Scale	$ 1,386	$ 1,137	$ 65
WJS70G	WJ 70 lb Scale	$ 1,778	$ 1,458	$ 139
WJWP70	WJ Weighing Platform with 70 pound capacity	$ 1,778	$ 1,458	$ 215
WJDWPG	WJ Dynamic Scale	$ 4,658	$ 3,820	$ 545

WJS Options

Product #	Description	Price	WSCA	MAINTENANCE
WP70DW	Differencial Weighing for the 70 lb Platform	$ 552	$ 453	n/a
WP10DW	Differential Weighing for the 10 lb Platform	$ 307	$ 252	n/a
WJS051	Fed Ex and UPS Rate Option for WJS5	$ 241	$ 198	n/a
WJS0101	Fed Ex and UPS Rate Option for WJS10	$ 241	$ 198	n/a
WJS0201	Fed Ex and UPS Rate option for WJS20	$ 241	$ 198	n/a
WJS0701	Fed Ex and UPS Rate Option for WJS70	$ 241	$ 198	n/a
WJS052	Multipiece weighing for 5lb Scale	$ 160	$ 131	n/a
WJS0102	Multipiece weighing for 10lb Scale	$ 241	$ 198	n/a
WJS0202	Multipiece weighing for 20lb Scale	$ 323	$ 265	n/a
WJS0702	Multipiece weighing for 70lb Scale	$ 405	$ 332	n/a

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State of Arizona/WSCA
Product Catalogue/Pricelist # 090105
Mailing Systems – Scales
Date: March 01, 2006

Scales

WJS Rate Agreement

Product #	Description	Price	WSCA	MAINTENANCE
WJS5	WJS5 Annual Rate Agreement	$ 169	n/a	n/a
WJS5G	WJS5G Annual Rate Agreement	$ 169	n/a	n/a
WJS10	WJS10 Annual Rate Agreement	$ 169	n/a	n/a
WJS10G	WJS10G Annual Rate Agreement	$ 169	n/a	n/a
WJWP10	WJWP10 Annual Rate Agreement	$ 69	n/a	n/a
WJS20G	WJS20G Annual Rate Agreement	$ 169	n/a	n/a
WJS70	WJS70 Annual Rate Agreement	$ 189	n/a	n/a
WJS70G	WJS70G Annual Rate Agreement	$ 189	n/a	n/a
WJWP70	WJWP70 Annual Rate Agreement	$ 109	n/a	n/a
WJDWP	WJDWP Annual Rate Agreement	$ 149	n/a	n/a
WJDWPG	WJDWPG Annual Rate Agreement	$ 149	n/a	n/a
WJDWPG30	WJDWPG w/ IWP30 Annual Rate Agreement	$ 250	n/a	n/a
WJDWPG10	WJDWPG w/ WJWP10 Annual Rate Agreement	$ 218	n/a	n/a
WJDWPG70	WJDWPG w/ WJWP70 Annual Rate Agreement	$ 258	n/a	n/a

WJS Rate Change

Product #	Description	Price	WSCA	MAINTENANCE
WJS5	WJS5 Rate Change	$ 135	n/a	n/a
WJS5G	WJS5G Rate Change	$ 135	n/a	n/a
WJS10	WJS10 Rate Change	$ 135	n/a	n/a
WJS10G	WJS10G Rate Change	$ 135	n/a	n/a
WJWP10	WJWP10 Rate Change	$ 100	n/a	n/a
WJS20G	WJS20G Annual Rate Agreement	$ 169	n/a	n/a
WJS70	WJS70 Rate Change	$ 150	n/a	n/a
WJWP70	WJWP70 Rate Change	$ 100	n/a	n/a
WJDWP	WJDWP Rate Change	$ 135	n/a	n/a
WJDWPG	WJDWPG Rate Change	$ 135	n/a	n/a

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SECTION 7

INSERTERS

HASLER
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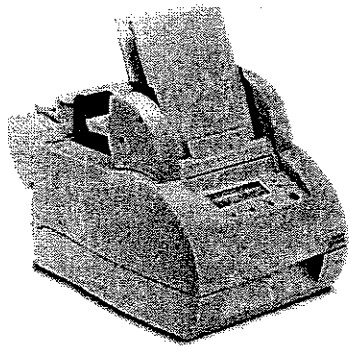
State of Arizona/WSCA
Product Catalogue/Pricelist # 090105
Folders/Inserters
Date: March 01, 2006

M1000

Product Features

- Automatic fold setup – just select document size and the M1000 will automatically set the proper fold
- Processes up to 1,350 filled envelopes per hour
- Highest volume in class – up to 3,000 filled envelopes per month
- Accommodates variety of jobs and paper sizes
- Up to nine jobs stored in memory for quick and easy recall
- Compact and quiet – you won't even know it's there



Folder/Inserter

Product #	Description	Price	WSCA	MAINTENANCE
M1000	Three station folder/inserter	$ 3,147	$ 2,426	$ 445

Options

Product #	Description	Price	WSCA	MAINTENANCE
PMI1000	Postage Meter Interface	$ 650	$ 427	n/a

Maintenance prices quoted are for within a 50 mile radius of the local dealership. Distances beyond 50 miles are subject to a surcharge based on distance and service requirements. (Quotes must be obtained by a local Hasler dealership.)

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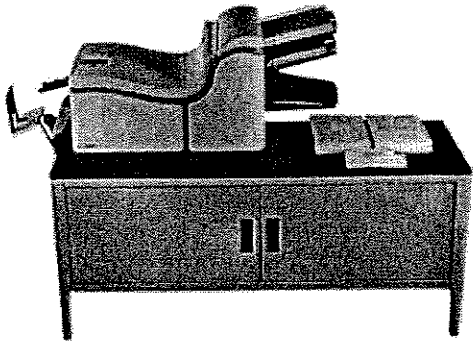
State of Arizona/WSCA
Product Catalogue/Pricelist # 090105
Mailing Systems
Date: March 01, 2006

M3000

Product Features

- 3 models to choose from – 1 ½ , 2, or 2 ½ stations
- Over 20 times faster than manual processing – up to 2,200 filled envelopes per hour
- High capacity feed trays hold up to 325 sheets or 150 envelopes
- Optical Mark Recognition (OMR) available
- 9 programmable jobs
- Automatic job set-up: "Fill and Start"



Product #	Description	Price	WSCA	MAINTENANCE
M3001	One-1/2 station folder/inserter	$ 5,232	$ 4,290	$ 768
M3002	Two station folder/inserter	$ 6,458	$ 5,296	$ 948
M3003	Two-1/2 station folder/inserter	$ 7,685	$ 6,302	$1,128

Product #	Description	Price	WSCA	MAINTENANCE
M3SXL	Left side exit for M3000 Inserter	$ 401	$ 329	n/a
M3SXR	Right side exit for M3000 Inserter	$ 401	$ 329	n/a
MSFD1	Short Tray 1 for M3000	$ 253	$ 207	n/a
MSFD2	Short Tray 2 Pk for M3000	$ 417	$ 342	n/a
CAB3018THD	Custom Stand (30 inches)	$ 531	$ 435	n/a
CAB5618	Custom Enclosed Stand	$ 896	$ 735	n/a
CAB3C	Custom Stand Casters (set of 4)	$ 103	$ 84	n/a

Product #	Description	Price	WSCA	MAINTENANCE
M3000OMRB	Basic OMR option for 3000 inserter when ordered with system Comes standard Level 1 Dongle **(Only available on the M3003)**	$ 634	$ 520	n/a
M3000ROMRB	Basic OMR retrofit kit for 3000 inserter when ordered for field installation. Comes standard with Level 1 Dongle **(Only available on the M3003)**	$ 634	$ 520	n/a

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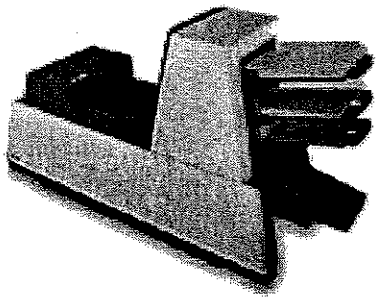
State of Arizona/WSCA
Product Catalogue/Pricelist # 090105
Folders/Inserters
Date: March 01, 2006

M4000

Product Features

- Processes 2,750 envelopes per hour
- Feeder trays permit continuous processing – the next tray starts when the prior one is empty
- Customizable unit to meet your needs
- Fast, smooth adjustment for different sizes and fold configurations
- Handles documents up to five pages, stapled or loose... even different sizes from coated to gloss paper stock
- Three feed trays hold up to 325 sheets each
- Pre-program up to nine different jobs
- Quiet operation
- "Fill and Start" requires no job set-up – simply load and push start



Folder/Inserter

Product #	Description	Price	WSCA	MAINTENANCE
M4000G	System with 3 Automatic Feeders	$ 9,815	$ 8,048	$ 1,295
M4000S	System with 2 Automatic Feeders, 1 Special Feeder	$ 10,633	$ 8,719	$ 1,395

Options

Product #	Description	Price	WSCA	MAINTENANCE
MCNV	Conveyor Stacker	$ 327	$ 268	n/a
MCNVE	Conveyor Stacker Extension (4000 and 6000)	$ 103	$ 84	n/a
M4SX	Side Exit for 4000	$ 409	$ 335	n/a
MSFD	Short Tray	$ 327	$ 268	n/a
M4000BMF	BRE Maxi Feeder II for M4000 Factory Fit	$ 1,631	$ 1,337	$ 163
M4000BMF1	BRE Maxi Feeder I for M4000 Field Fit (For all M4000's built before serial number 04 CV 8000)	$ 2,044	$ 1,676	$ 204
M4000BMF2	BRE Maxi Feeder II for M4000 Field Fit (For all M4000's built after serial number 04 CV 8000)	$ 2,044	$1,676	$ 204
CAB3018THD	Custom Stand (30 inches)	$ 531	$ 435	n/a
CAB5618	Custom Enclosed Stand	$ 896	$ 735	n/a
CAB3C	Custom Stand Casters (set of 4)	$ 103	$ 84	n/a

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State of Arizona/WSCA
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Folders/Inserters
Date: March 01, 2006

M4000

OMR Packages

Product #	Description	Price	WSCA	MAINTENANCE
M4000OMRB	Basic OMR option for 4000 inserter when ordered with system (Only available on first station) and comes standard with level 3 dongle	$ 1,145	$ 939	n/a
M4000ROMRB	Basic OMR retrofit kit for 4000 inserter when ordered for field installation and comes standard with level 3 dongle (Price does not include dealer installation fees)	$ 1,145	$ 939	n/a
M4000OMRFD	Deluxe OMR option for 4000 inserter when ordered with system (Only available on first station) and comes standard with Flex dongle which will be used to read competitor codes (special form and example of customer OMR code will need to be provided upon ordering)	$ 1,391	$ 1,141	n/a
M4000ROMRFD	Deluxe OMR option for 4000 inserter when ordered for field installation - comes standard with flexible dongle which will be used to read competitor codes (special form and example of customer OMR code will need to be provided upon ordering) (Price does not include dealer installation fees)	$ 1,391	$ 1,141	n/a
M4000AAFDC	Additional Deluxe OMR, code, max nine OMR codes per dongle (Flexible Dongle)	$ 879	$ 720	n/a

Maintenance prices quoted are for within a 50 mile radius of the local dealership. Distances beyond 50 miles are subject to a surcharge based on distance and service requirements. (Quotes must be obtained by a local Hasler dealership.)

IntelliRead Software

Product #	Description	Price	WSCA	MAINTENANCE
HIOMRS	IntelliRead software	$ 2, 041	$ 1,674	n/a
HIOMRM	IntelliRead Annual Maintenance	$ 400/per year*	$ 328	n/a

The 1st year annual maintenance is included in the purchase of the software. Although the maintenance is optional, customers who do not renew the annual maintenance will not receive online technical support from Hasler through the dealer (Hasler supplies online support through the dealer only). Also, customers will not receive software updates. Dealers will receive a forty percent (40%) discount on all annual maintenance renewals.

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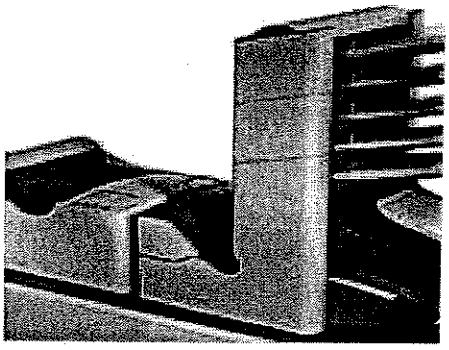
State of Arizona/WSCA
Product Catalogue/Pricelist # 090105
Folders/Inserters
Date: March 01, 2006

M6000A

Product Features

- Handle up to six inserts with speed and accuracy
- Process mailings at a rate of 3,500 per hour
- Feeder trays permit continuous processing – the next tray starts when the prior one is empty
- Modular – custom tailor the unit to your needs... from two, to four, to six feed stations
- Fast, smooth adjustment for different sizes and fold configurations
- Handles documents up to eight pages, stapled or loose... even different sizes from coated to gloss paper stock
- Each feed tray holds up to 325 sheets each
- Pre-program up to 20 different jobs
- Quiet operation
- "Fill and Start" requires no job set-up – simply load and push start
- Large capacity – MaxiFeed document feed trays hold up to 1,200 sheets of 20# bond or 325 BREs.



Folder/Inserter

Product #	Description	Price	WSCA	MAINTENANCE
M6002AE	Expert 2-Station, 2 Automatic Feeders with 2 Fold Knives	**$ 16,350**	**$ 12,066**	**$ 1,845**
M6002AS	Special 2-Station, 1 Automatic, 1 Special Feeder with 2 Fold Knives	**$ 17,372**	**$ 12,820**	**$ 1,945**
M6002BL	Expert 2-Station, 2 Automatic Feeders with bottom left address capability	**$ 12,258**	**$ 10,052**	**$ 1,575**
M6002BLI	Expert 2-Station, 2 Automatic Feeders with Intellipack (a double document detection at feed stations and divert capability)	**$ 13,330**	**$ 10,712**	**$ 1,715**
M6004AE	Expert 4-Station, 4 Automatic Feeders with 2 Fold Knives	**$ 19,497**	**$ 14,389**	**$ 2,155**
M6004AS	Special 4-Station, 2 Automatic Feeders, 2 Special Feeders with 2 Fold Knives	**$ 20,315**	**$ 14,992**	**$ 2,265**
M6006AE	Expert 6-Station, 6 Automatic Feeders with 2 Fold Knives	**$ 22,890**	**$ 16,893**	**$ 2,585**
M6006AS	Special 6-Station, 4 Automatic Feeders, 2 Special Feeders with 2 Fold Knives	**$ 23,912**	**$ 17,647**	**$ 2,695**

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State of Arizona/WSCA
Product Catalogue/Pricelist # 090105
Folders/Inserters
Date: March 01, 2006

M6000A

Product #	Description	Price	WSCA	MAINTENANCE
M6002AE3	Expert 2-Station, 2 Automatic Feeders with 3 Fold Knives	$ 17,903	$ 13,213	$ 2,030
M6002AS3	Special 2-Station, 1 Automatic, 1 Special Feeder with 3 Fold Knives	$ 19,007	$ 14,027	$ 2,152
M6004AE3	Expert 4-Station, 4 Automatic Feeders with 3 Fold Knives	$ 21,255	$ 15,686	$ 2,423
M6004AS3	Special 4-Station, 2 Automatic Feeders, 2 Special Feeders with 3 Fold Knives	$ 22,277	$ 16,440	$ 2,525
M6006AE3	Expert 6-Station, 6 Automatic Feeders with 3 Fold Knives	$ 25,056	$ 18,492	$ 2,856
M6006AS3	Special 6-Station, 4 Automatic Feeders, 2 Special Feeders with 3 Fold Knives	$ 26,160	$ 19,306	$ 2,984

Options

Product #	Description	Price	WSCA	MAINTENANCE
MCNV	Conveyor Stacker	$ 327	$ 268	n/a
MCNVE	Conveyor Stacker Extension (4000 and 6000)	$ 103	$ 84	n/a
CNVBL	Conveyor Stacker for M6002BL, M600XAE/AS, M600XAE3/AS3	$ 343	$ 281	n/a
MSFD	Short Tray	$ 327	$ 211	n/a
M6SX	Side Exit for 6000	$ 409	$ 335	n/a
M6000MFD	Maxi Feeder	$ 2,863	$ 1,676	n/a
CAB3018THD	Custom Stand (30 inches)	$ 531	$ 435	n/a
CAB5618	Custom Enclosed Stand	$ 896	$ 735	n/a
CAB3C	Custom Stand Casters (set of 4)	$ 103	$ 84	n/a
INTELLIPACK	Retro Kit Divert Capability with Double Document Detection for Use with M6002BL Only	$ 1063	$ 872	n/a

OMR Packages

Product #	Description	Price	WSCA	MAINTENANCE

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M6000A

M6000ROMRB	Basic OMR retrofit kit for 6000 inserter when ordered for field installation - comes standard with level 3 dongle (Price does not include dealer installation fees) (Price does not include dealer installation fees)	**$ 1,632**	**$ 1,338**	**n/a**
M6000OMRFD	Deluxe OMR option for 6000 inserter when ordered with system - comes standard with flexible dongle which will be used to read competitor codes (special form and example of customer OMR code will need to be provided upon ordering)	**$ 2,208**	**$ 1,811**	**n/a**
M6000ROMRFD	Deluxe OMR option for 6000 inserter when ordered for field installation - comes standard with flexible dongle which will be used to read competitor codes (special form and example of customer OMR code will need to be provided upon ordering) (Price does not include dealer installation fees)	**$ 2,208**	**$ 1,811**	**n/a**
M6000AOMRB	Basic OMR option for M6000A inserter	**$ 1,982**	**$ 1,625**	**n/a**
M6000AROMRB	Basic OMR retrofit kit for M6000A inserter	**$ 2,125**	**$ 1,743**	**n/a**
M6000AROMRBRR	Basic OMR option for M6000A inserter for Reverse Reading	**$ 2,784**	**$ 2,283**	**n/a**
M6000AOMRBRR	Basic OMR retrofit kit for M6000A inserter for Reverse Reading	**$ 2,861**	**$ 2,346**	**n/a**
M6000AOMRFD	Deluxe OMR option for M6000A inserter when ordered with system - comes standard with flexible dongle which will be used to read competitor codes (special form and example of customer OMR code will need to be provided upon ordering)	**$ 2,452**	**$ 2,011**	**n/a**
M6000AROMRFD	Deluxe OMR option for M6000A inserter when ordered for field installation - comes standard with flexible dongle which will be used to read competitor codes (special form and example of customer OMR code will need to be provided upon ordering) (Price does not include dealer installation fees)	**$ 2,452**	**$ 2,011**	**n/a**
M6000AAFDC	Additional Deluxe OMR (flexible dongle) code, maximum nine OMR codes per dongle	**$ 879**	**$ 720**	**n/a**
SOFTFLASH	Service Software (CD plus RS-232 cable)	**$ 103**	**$ 84**	**n/a**

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State of Arizona/WSCA
Product Catalogue/Pricelist # 090105
Folders/Inserters
Date: March 01, 2006

M6000A

Upgrades

Product #	Description	Price	WSCA	MAINTENANCE
M6002UPAA	2 automatic feeders to upgrade a 2 station M6000 inserter to a 4 station inserter	$ 4,008	$ 3,287	$ 545
M6002UPAS	1 automatic feeder and 1 special feeder to upgrade a 2 station inserter M6000 inserter to a 4 station inserter	$ 4,826	$ 3,957	$ 645
M6002UPSA	1 special feeder and 1 automatic feeder to upgrade a 2 station M6000 inserter to a 4 station inserter	$ 4,826	$ 3,957	$ 645
M6002UPSS	2 special feeders to upgrade a 2 station M6000 inserter to a 4 station inserter	$ 5,235	$ 4,293	$ 695
M6004UPAA	2 automatic feeders to upgrade a 4 station M6000 inserter to a 6 station inserter	$ 4,008	$ 3,287	$ 545
M6004UPAS	1 automatic feeder and 1 special feeder to upgrade a 4 station inserter M6000 inserter to a 6 station inserter	$ 4,826	$ 3,957	$ 645
M6004UPSA	1 special feeder and 1 automatic feeder to upgrade a 4 station M6000 inserter to a 6 station inserter	$ 4,826	$ 3,957	$ 645
M6004UPSS	2 special feeders to upgrade a 4 station M6000 inserter to a 6 station inserter	$ 5,235	$ 4,293	$ 695
M6002AUPAA	2 automatic feeders to upgrade a 2 station M6000A inserter to a 4 station inserter	$ 4,758	$ 3,902	$ 545
M6002AUPAS	1 automatic feeder and 1 special feeder to upgrade a 2 station inserter M6000A inserter to a 4 station inserter	$ 5,355	$ 4,391	$ 645
M6002AUPSA	1 special feeder and 1 automatic feeder to upgrade a 2 station M6000A inserter to a 4 station inserter	$ 5,355	$ 4,391	$ 645
M6002AUPSS	2 special feeders to upgrade a 2 station M6000A inserter to a 4 station inserter	$ 5,927	$ 4,860	$ 695
M6004AUPAA	2 automatic feeders to upgrade a 4 station M6000A inserter to a 6 station inserter	$ 4,758	$ 3,902	$ 545
M6004AUPAS	1 automatic feeder and 1 special feeder to upgrade a 4 station inserter M6000A inserter to a 6 station inserter	$ 5,355	$ 4,391	$ 645
M6004AUPSA	1 special feeder and 1 automatic feeder to upgrade a 4 station M6000A inserter to a 6 station inserter	$ 5,355	$ 4,391	$ 645

Custom Built

Product #	Description	Price	WSCA	MAINTENANCE

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Folders/Inserters
Date: March 01, 2006

M6000A

M6002ACB	Custom Built M6000 - 2 Station Inserter with 2 Fold Knives	$ 15,132	$ 12,408	$ 2,055
M6004ACB	Custom Built M6000 - 4 Station Inserter with 2 Fold Knives	$ 18,813	$ 15,427	$ 2,485
M6006ACB	Custom Built M6000 - 6 Station Inserter with 2 Fold Knives	$ 23,312	$ 19,116	$ 3,015
M6002ACB3	Custom Built M6000 - 2 Station Inserter with 3 Fold Knives	$ 20,274	$ 16,625	$ 2,295
M6004ACB3	Custom Built M6000 - 4 Station Inserter with 3 Fold Knives	$ 23,953	$ 19,641	$ 2,754
M6006ACB3	Custom Built M6000 - 6 Station Inserter with 3 Fold Knives	$ 29,021	$ 23,797	$ 3,315

IntelliRead Software

Product #	Description	Price	WSCA	MAINTENANCE
HIOMRS	IntelliRead software	$ 2, 041	$ 1,673	n/a
HIOMRM	IntelliRead Annual Maintenance	$ 400/per year*	$ 328	n/a

The 1st year annual maintenance is included in the purchase of the software. Although the maintenance is optional, customers who do not renew the annual maintenance will not receive online technical support from Hasler through the dealer (Hasler supplies online support through the dealer only). Also, customers will not receive software updates. Dealers will receive a forty percent (40%) discount on all annual maintenance renewals.

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HASLER
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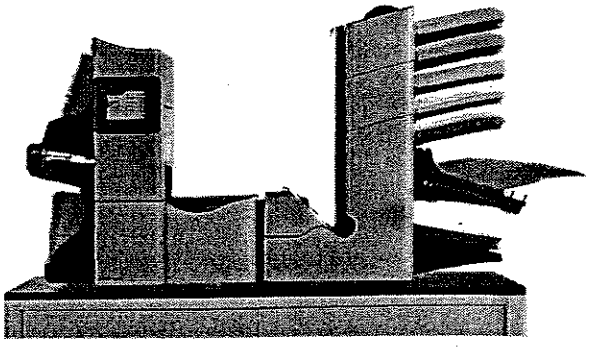
State of Arizona/WSCA
Product Catalogue/Pricelist # 090105
Folders/Inserters
Dated: March 01, 2006

M8000

Product Features

- Handle up to eight inserts with speed and accuracy
- Process mailings at a rate of 4,300 per hour
- Feeder trays permit continuous processing – the next tray starts when the prior one is empty
- Modular – custom tailor the unit to your needs... from two, to four, to six feed stations
- Fast, smooth adjustment for different sizes and fold configurations
- Handles documents up to eight pages, stapled or loose... even different sizes from coated to gloss paper stock
- Each feed tray holds up to 325 sheets each
- High capacity Power Stacker holds up to 500 filled envelopes
- Pre-program up to 20 different jobs
- Quiet operation
- "Fill and Start" requires no job set-up – simply load and push start
- Large capacity – MaxiFeed document feed trays hold up to 1,200 sheets of 20# bond or 325 BREs



Folder/Inserter

Product #	Description	Price	WSCA	MAINTENANCE
M8002E	Expert 2-Station, 2 Automatic Feeders with 2 Fold Knives	$ 18,778	$ 15,398	$ 2,756
M8002S	Special 2-Station, 1 Automatic, 1 Special Feeder with 2 Fold Knives	$ 19,702	$ 16,156	$ 2,892
M8004E	Expert 4-Station, 4 Automatic Feeders with 2 Fold Knives	$ 21,713	$ 17,805	$ 3,187
M8004S	Special 4-Station, 2 Automatic Feeders, 2 Special Feeders with 2 Fold Knives	$ 22,510	$ 18,458	$ 3,304
M8006E	Expert 6-Station, 6 Automatic Feeders with 2 Fold Knives	$ 24,938	$ 20,449	$ 3,661
M8006S	Special 6-Station, 4 Automatic Feeders, 2 Special Feeders with 2 Fold Knives	$ 25,841	$ 21,190	$ 3,793
M8002E3	Expert 2-Station, 2 Automatic Feeders with 3 Fold Knives	$ 20,225	$ 16,585	$ 2,969
M8002S3	Special 2-Station, 1 Automatic, 1 Special Feeder with 3 Fold Knives	$ 21,239	$ 17,416	$ 3,118
M8004E3	Expert 4-Station, 4 Automatic Feeders with 3 Fold Knives	$ 23,438	$ 19,219	$ 3,440

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State of Arizona/WSCA
Product Catalogue/Pricelist # 090105
Folders/Inserters
Dated: March 01, 2006

M8000

Folder/Inserter (Continued)

Product #	Description	Price	WSCA	MAINTENANCE
M8004S3	Special 4-Station, 2 Automatic Feeders, 2 Special Feeders with 3 Fold Knives	$ 24,329	$ 19,950	$ 3,571
M8006E3	Expert 6-Station, 6 Automatic Feeders with 3 Fold Knives	$ 26,998	$ 22,138	$ 3,963
M8006S3	Special 6-Station, 4 Automatic Feeders, 2 Special Feeders with 3 Fold Knives	$ 27,991	$ 22,953	$ 4,109

Options

Product #	Description	Price	WSCA	MAINTENANCE
MSFD	Short Tray	$ 327	$ 211	n/a
M8000MFD	Maxi Feeder	$ 3,107	$ 1,676	$ 310
M8PSS	Power Stacker Support	$ 29	$ 24	n/a
M8ES	Envelope Support	$ 29	$ 24	n/a
♦CAB3018THD	Custom Stand (30 inches)	$ 531	$ 435	n/a
CAB5618	Custom Enclosed Stand	$ 896	$ 735	n/a
CAB3C	Custom Stand Casters (set of 4)	$ 103	$ 84	n/a

OMR Packages

Product #	Description	Price	WSCA	MAINTENANCE
M8000OMRB	Basic OMR option for M8000 inserter when ordered with system - comes standard with level 3 dongle	$ 1,982	$ 1,625	n/a
M8000ROMRB	Basic OMR retrofit kit for M8000 inserter when ordered for field installation - comes standard with level 3 dongle (Price does not include dealer installation fees) (Price does not include dealer installation fees)	$ 2,126	$ 1,743	n/a
M8000OMRFD	Deluxe OMR option for M8000 inserter when ordered with system - comes standard with flexible dongle which will be used to read competitor codes (special form and example of customer OMR code will need to be provided upon ordering)	$ 2,453	$ 2,011	n/a

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M8000

OMR Packages (Continued)

Product #	Description	Price	WSCA	MAINTENANCE
M8000ROMRFD	Deluxe OMR option for M6000 inserter when ordered for field installation - comes standard with flexible dongle which will be used to read competitor codes (special form and example of customer OMR code will need to be provided upon ordering) (Price does not include dealer installation fees)	$ 2,543	$2,085	n/a
M8000ROMRBRR	Basic OMR option for M8000 inserter for Reverse Reading	$ 2,784	$2,283	n/a
M8000OMRBRR	Basic OMR retrofit kit for M8000 inserter for Reverse Reading	$ 2,861	$2,346	n/a
M8000AFDD	Additional Deluxe OMR (flexible dongle) code, maximum nine OMR codes per dongle	$ 879	$ 721	n/a
SOFTFLASH	Service Software (CD plus RS-232 cable)	$ 103	$ 84	n/a

Upgrades

Product #	Description	Price	WSCA	MAINTENANCE
M8002UPAA	2 automatic feeders to upgrade a 2 station M8000 inserter to a 4 station inserter	$ 4,758	$ 3,902	$ 545
M8002UPAS	1 automatic feeder and 1 special feeder to upgrade a 2 station inserter M8000 inserter to a 4 station inserter	$ 5,355	$4,391	$ 645
M8002UPSA	1 special feeder and 1 automatic feeder to upgrade a 2 station M8000 inserter to a 4 station inserter	$ 5,355	$ 4,391	$ 645
M8002UPSS	2 special feeders to upgrade a 2 station M8000 inserter to a 4 station inserter	$ 5,927	$ 4,860	$ 695
M8004UPAA	2 automatic feeders to upgrade a 4 station M8000 inserter to a 6 station inserter	$ 4,758	$ 3,902	$ 545
M8004UPAS	1 automatic feeder and 1 special feeder to upgrade a 4 station inserter M8000 inserter to a 6 station inserter	$ 5,355	$4,391	$ 645
M8004UPSA	1 special feeder and 1 automatic feeder to upgrade a 4 station M8000 inserter to a 6 station inserter	$ 5,355	$ 4,391	$ 645
M8004UPSS	2 special feeders to upgrade a 4 station M8000 inserter to a 6 station inserter	$ 5,927	$ 4,860	$ 695

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State of Arizona/WSCA
Product Catalogue/Pricelist # 090105
Folders/Inserters
Dated: March 01, 2006

M8000
Custom Built

Product #	Description	Price	WSCA	MAINTENANCE
M8002CB	Custom Built M8000 - 2 Station Inserter with 2 Fold Knives	$ 20,384	$ 16,715	$ 2,992
M8004CB	Custom Built M8000 - 4 Station Inserter with 2 Fold Knives	$ 23,875	$ 19,578	$ 3,505
M8006CB	Custom Built M8000 - 6 Station Inserter with 2 Fold Knives	$ 28,572	$23,429	$ 4,194
M8002CB3	Custom Built M8000 - 2 Station Inserter with 3 Fold Knives	$ 22,469	$ 18,425	$ 3,298
M8004CB3	Custom Built M8000 - 4 Station Inserter with 3 Fold Knives	$ 25,960	$ 21,287	$ 3,811
M8006CB3	Custom Built M8000 - 6 Station Inserter with 3 Fold Knives	$ 30,656	$ 25,138	$ 4,500

IntelliRead Software

Product #	Description	Price	WSCA	MAINTENANCE
HIOMRS	IntelliRead software	$ 2, 041	$ 1,674	n/a
HIOMRM	IntelliRead Annual Maintenance	$ 400/per year*	$ 328	n/a

The 1st year annual maintenance is included in the purchase of the software. Although the maintenance is optional, customers who do not renew the annual maintenance will not receive online technical support from Hasler through the dealer (Hasler supplies online support through the dealer only). Also, customers will not receive software updates. Dealers will receive a forty percent (40%) discount on all annual maintenance renewals.

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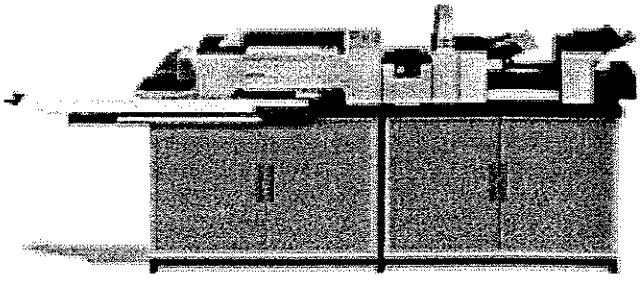
State of Arizona/WSCA
Product Catalogue/Pricelist # 090105
Folders/Inserters
Dated: March 01, 2006

M9000

Product Features

- Capable of handling volumes up to 120,000 filled envelopes per month at a maximum cycle time of 4,300 filled envelopes per hour
- Automatic fold settings
- Handles small or large envelopes up to flats
- Selects the right envelope size automatically, on the run. And, mixed envelope sizes are no problem.
- Can be tailored to your changing applications using a wide choice of options with up to four feeders.
- Allows for fast loading of large amounts of paper and envelopes – no need for fanning.
- Dual envelope hoppers for unlimited capacity and continuous operation.
- Dual conveyors let you control the output. When one conveyor is full, the M9000 automatically switches to the other, leaving you time to empty the first.



Folder/Inserter

Product #	Description	Price	WSCA	MAINTENANCE
890956	Inserter with Dual Envelope Feeders (IN3 + EF-3)	$ 17,995	$ 14,756	$ 2,165
891256	Inserter with Single Envelope Feeder (IN3)	$ 13,987	$ 11,469	$ 1,683

Options

Product #	Description	Price	WSCA	MAINTENANCE
890901	Additional Envelope Feeder (EF-3)	$ 4,029	$ 3,304	$ 403
890162	Heavy Duty Folder, Automatic Fold setting up to 8 pieces of 20lb paper (FO3)	$ 2,229	$ 1,828	$ 223
891136	Sheet/BRE Feeder with Manual Adjustment and Double Document Detection - hopper capacity 300 sheets (FE1)	$ 1,513	$ 1,241	$ 151
891150	Multisheet Feeder with Auto Thick Adjustment, Multisheet Feed and Double Document Detection - hopper capacity 500 sheets (FE7)	$ 2,208	$ 1,811	$ 221

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M9000

Options *(continued)*

Product #	Description	Price	WSCA	MAINTENANCE
890146	Stream Feed Attachment **(ST-1)** Side Feed for external device	**$ 650**	**$ 533**	**n/a**
891227	Booklet/Brochure Feeder **(FE9)**	**$ 5,480**	**$ 4,494**	**$ 548**
♦M9000VFX	Versa Feeder	**$ 6,221**	**$ 5,101**	**$ 622**
M9000VFR	Versa Feeder- Retro Field Kit	**$ 6,663**	**$ 5,464**	**$ 666**
2070130	Booklet/Brochure Feed Stack Extenders **(FE9)**	**$ 323**	**$ 265**	**n/a**
895256	Feeder/Folder Connection to IN3 **(FO-SH)** Mounting Extension Kit	**$ 814**	**$ 667**	**n/a**
820826	Foot Pedal (**895235** must be ordered with Foot Pedal)	**$ 144**	**$ 118**	**n/a**
890173	Side Feed Foot Switch **(SF/FS)**	**$ 516**	**$ 423**	**n/a**
891236	High Speed 2 Station Transport Track Extension with Collator **(TR7)**	**$ 4,662**	**$ 3,823**	**$ 466**
891240	High Speed Transport Track Extension **(TE7)**	**$ 1,411**	**$ 1,157**	**n/a**
891205	Accumulation Station with OMR **(AS1A)** must order **(890578)** with AS1A	**$ 9,734**	**$ 7,982**	**$ 973**
121625	Power Supply for Single Conveyor **(PS1)**	**$ 185**	**$ 152**	**n/a**
890671	Power Supply for Sorting Unit, Postage Meter Interface, 2nd Conveyor **(PS3)**	**$ 471**	**$ 386**	**n/a**
890578	Accumulation station stand for **(AS1A)** must be ordered	**$ 204**	**$ 167**	**n/a**
895207	Sorting System **(SO3)**	**$ 3,067**	**$ 2,515**	**n/a**
968803	Mix & Mail Software **(SI92DON3)**	**$ 3,149**	**$ 2,582**	**n/a**
895235	Black Box for Collate Interface / Side Feed Foot Switch Interface	**$ 1,636**	**$ 1,342**	**n/a**
020889	Flex Dongle For Accumulator	**$ 1,227**	**$ 1,006**	**n/a**
895208	Postage Meter Interface Unit **(FC3-92)** must order **(890775)** with PMI	**$ 2,536**	**$ 2,080**	**n/a**
890775	Postage Meter Interface Kit **(FC-3 Kit)**	**$ 266**	**$ 218**	**n/a**
890821	Conveyor Stacker **(CS1APS)**	**$ 2,127**	**$ 1,744**	**n/a**
042963	Conveyor Arms - Set of 2 **(CS-1A)**	**$ 62**	**$ 51**	**n/a**
020988	Catch Tray **(IN3CT)**	**$ 160**	**$ 131**	**n/a**
CAB3018THD	Custom Stand (30 inches)	**$ 531**	**$ 435**	**n/a**
CAB5618	Custom Enclosed Stand (62 Inches)	**$ 896**	**$ 735**	**n/a**
CAB3C	Custom Stand Casters (set of 4)	**$ 103**	**$ 84**	**n/a**
CABLP16	Custom Stand Linking Plate	**$ 8**	**$ 7**	**n/a**

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M9000

IntelliRead Software

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HIOMRS	IntelliRead software	$ 2, 041	$ 1,674	n/a
HIOMRM	IntelliRead Annual Maintenance	$ 400/per year*	$ 328	n/a

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SECTION 8

ACCOUNTING SYSTEMS

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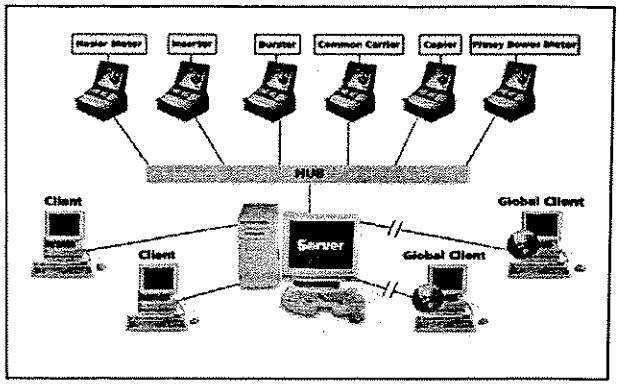
State of Arizona/WSCA
Product Catalogue/Pricelist # 090105
Systems Solutions
Dated: March 01, 2006

Global Software

Product Features

- Allows your organization to fully utilize your existing network and incorporate it into Hasler's system
- Operates over your corporate LAN/WAN and will use TCP/IP allowing Wide Area Network connection over the Internet or your Intranet
- E-mail connectivity
- Easy file transfer
- Offers 30 standard reports and an infinite number are customizable reports (using Crystal Reports)
- On screen report viewing



Global Software

Product #	Description	Price	WSCA	MAINTENANCE
GBLT	Global Lite Accounting Software	$ 487	$ 399	n/a
SYSGLOBAL	Global Software for Collection of Multiple Data Collectors (AMS 20 & 24, AMS72, SYS 36 & 77)	$ 2,450	$ 2,009	$ 245
SYSGLOBALADD	Additional Client access for Global Software – provides additional access for system management –**Requires previous purchase of SYSGLOBAL**	$ 1,632	$ 1,338	$ 163

Global SQL Software

Product #	Description	Price	WSCA	MAINTENANCE
SYS77GSQL	Global System Software for Microsoft SQL Databases, includes 1 license for 1 Global Client (each additional Client requires SYSGLOBAL)	$ 12,265	$ 10,057	$ 1,226
SYSGLOBAL	Additional Client access workstation license for GLOBALSQL	$ 2,450	$ 2,009	$ 245
SYSGLOBALSQL	Global SQL Software for use with AMS24/72/36/77 data collectors in a SQL environment to provide reporting, data consolidation and management.	$ 12,265	$ 10,057	$ 1,226
SYSSQLADD	Additional Client access for Global SQL Software – provides additional access for system management –**Requires previous purchase of SYSGLOBALSQL**	$ 2,450	$ 2009	$ 2,45

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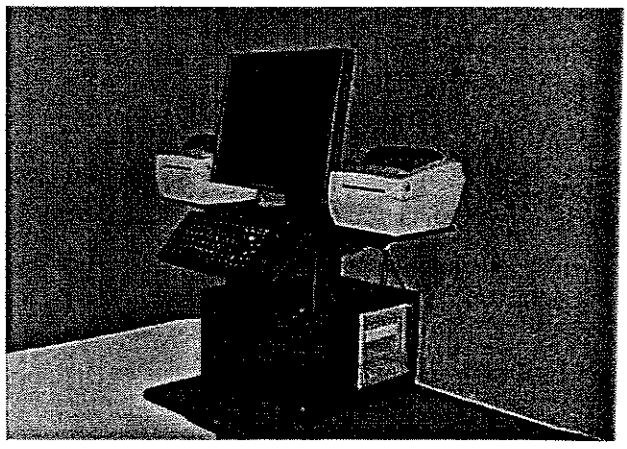
State of Arizona/WSCA
Product Catalogue/Pricelist # 090105
Systems Solutions
Dated: March 01, 2006

System 36

Product Features

- Efficient, economical, Windows®-based account management system for consolidating company-wide mail processing information
- Valuable accounting data can be stored and retrieved from a single source and reports can be generated in almost any file format
- Consolidation of company-wide accounting information
- Stand-alone or LAN-compatible with standard TCP/IP protocols
- Configuration of service and handling charges by percentage and piece
- Ability to set annual budgets
- Automated data backup
- Saves money, reduces error, boosts productivity and provides real accountability



System 36 Software

Product #	Description	Price	WSCA	MAINTENANCE
SYS36H	Turnkey System 36 - Hardware and Software-includes: System 36 software, Hasler Meter interface, (Rotary and WJ) (Mini Q Celeron PC, Windows 2000 Pro) with wireless KB and 15" Flat Screen	**$ 3,268**	**$ 2,680**	**$ 400**
SYS36HT12	Turnkey System 36 - Hardware and Software-includes: System 36 software, Hasler Meter interface, (Rotary and WJ) (Mini Q Celeron PC, Windows 2000 Pro) with wireless KB and 12" Touch Screen	**$ 4,331**	**$ 3,551**	**$ 433**
SYS36HT15	Turnkey System 36 - Hardware and Software-includes: System 36 software, Hasler Meter interface, (Rotary and WJ) (Mini Q Celeron PC, Windows 2000 Pro) with wireless KB and 15" Touch Screen	**$4,740**	**$ 3,887**	**$ 474**

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State of Arizona/WSCA
Product Catalogue/Pricelist # 090105
Systems Solutions
Dated: March 01, 2006

System 36

SQL Database Configurations

Product #	Description	Price	WSCA	MAINTENANCE
SYS36HS	Turnkey System 36 – for SQL Databases Hardware and Software- includes: System 36 software, Hasler Meter interfaces, (Rotary and WJ) (Mini Q Celeron PC, Windows 2000 Pro) with wireless KB and 15" Flat Screen	$ 4,740	$ 3,887	$ 470
SYS36HS12T	Turnkey System 36 – for SQL Databases Hardware and Software- includes: System 36 software, Hasler Meter interfaces, (Rotary and WJ) (Mini Q Celeron PC, Windows 2000 Pro) with wireless KB and 12" Touch Screen	$ 5,313	$ 4,357	$ 531
SYS36HS15T	Turnkey System 36 – for SQL Databases Hardware and Software- includes: System 36 software, Hasler Meter interfaces, (Rotary and WJ) (Mini Q Celeron PC, Windows 2000 Pro) with wireless KB and 15" Touch Screen	$ 5,967	$ 4,893	$ 597

Pitney Bowes Compatible Configurations

Product #	Description	Price	WSCA	MAINTENANCE
SYS36PB	Turnkey System 36 for use with Pitney Bowes Paragon/6500 Includes: Hardware and Software, System 36, PB Meter interface, Mini Q Celeron PC, Windows 2000 Pro,	$ 5,149	$ 4,222	$ 400
SYS36PB12T	Turnkey System 36 with 12' Touch Screen for use with Pitney Bowes Paragon/6500 Includes: Hardware and Software, System 36, PB Meter interface, Mini Q Celeron PC, Windows 2000 Pro,	$ 5,476	$ 4,490	$ 547
SYS36PB15T	Turnkey System 36 with 15' Touch Screen for use with Pitney Bowes Paragon/6500 Includes: Hardware and Software, System 36, PB Meter interface, Mini Q Celeron PC, Windows 2000 Pro,	$ 6,131	$ 5,027	$ 613

Pitney Bowes SQL Compatible Configurations

Product #	Description	Price	WSCA	MAINTENANCE
SYS36PBS	Turnkey System 36 for use with SQL Databases and Pitney Bowes Paragon/6500 Includes: Hardware and Software, System 36, PB Meter interface, Mini Q Celeron PC, Windows 2000 Pro,	$ 5,803	$ 4,758	$ 580

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System 36

Pitney Bowes SQL Compatible Configurations (Continued)

Product #	Description	Price	WSCA	MAINTENANCE
SYS36PBS12T	Turnkey System 36 12' Touch Screen for use with SQL Databases and Pitney Bowes Paragon/6500 Includes: Hardware and Software, System 36, PB Meter interface, Mini Q Celeron PC, Windows 2000 Pro,	**$ 6,541**	**$ 4,490**	**$ 654**
SYS36PBS15T	Turnkey System 36 12' Touch Screen for use with SQL Databases and Pitney Bowes Paragon/6500 Includes: Hardware and Software, System 36, PB Meter interface, Mini Q Celeron PC, Windows 2000 Pro,	**$ 7,194**	**$ 5,027**	**$ 719**

Optional Components

Product #	Description	Price	WSCA	MAINTENANCE
SYSGLOBAL	Global software for collection of AMS 72, SYS36 & 77	**$ 2,450**	**$ 2,009**	**n/a**
SYS36PBIO	Interface for PB scale	**$ 122**	**$ 100**	**$ 15**
SYS36HIO	Interface for AH scale	**$ 241**	**$ 198**	**$ 30**

System 36 Software Only

Product #	Description	Price	WSCA	MAINTENANCE
SYS36SO	System 36 Software Only module. For interface with Hasler ***WhisperJet*** mailing systems. **Requires Windows 2000 Professional Operating system (NOT included).**	**$ 1,632**	**$ 1,338**	**n/a**
SYS36SOPP	System 36 Software Only module. For interface with Hasler ***PowerPost*** mailing systems. **Requires Windows 2000 Professional Operating system (NOT included).**	**$ 2,450**	**$ 2,009**	**n/a**
SYS36GSO	System 36 Software bundled with Global data consolidation and reporting module. Includes one (1) workstation license. For interface with Hasler ***WhisperJet*** mailing systems. **Requires Windows 2000 Professional Operating system (NOT included).**	**$ 2,450**	**$ 2,009**	**n/a**
SYS36GSOPP	System 36 Software bundled with Global data consolidation and reporting module. Includes one (1) workstation license. For interface with Hasler ***PowerPost*** mailing systems. **Requires Windows 2000 Professional Operating system (NOT included).**	**$ 3,268**	**$ 2,680**	**n/a**

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System 36

Miscellaneous Options, Attachments, and Accessories

Product #	Description	Price	MSCA	MAINTENANCE
WJCON01	Whisper Jet Control Module Kit – when sold with **New System** Field installable retrofit to enable "secure control and locking of WJ 135, 180, 215" Requires return of replaced circuit board to Data Pac	**$ 814**	**$ 667**	**n/a**
WJCON02	Whisper Jet Control Module Kit – when sold **Existing Customers** Field installable retrofit to enable "secure control and locking of WJ 135, 180, 215" Requires return of replaced circuit board to Data Pac	**$ 2,041**	**$ 1,674**	**n/a**
PBMI	Pitney Bowes 6500 and Paragon Meter Interface	**$ 1,223**	**$ 1,003**	**n/a**
AMSSTAND	Durable Metal Stand for System 36/77 etc	**$ 814**	**$ 667**	**n/a**
AMSSHELF	Shelf option for AMSSTAND – (Max 2 per stand)	**$ 185**	**$ 152**	**n/a**
591	Additional 4 wire shielded cable. (non-commissionable).	**$ 1.03 per ft.**	**$ .84**	**n/a**
670	Opto-Coupler for Pitney Bowes 6500 Meter	**$ 245**	**$ 201**	**n/a**
DP01	Five Connection Junction Box	**$ 245**	**$ 201**	**n/a**
DP02	Diffused infrared censor for optical counting. Must be used with DP03	**$ 286**	**$ 235**	**n/a**
DP03	Universal Interface Copiers, Inserters, Addressing Machines	**$ 286**	**$ 235**	**n/a**
MMSIMP1	MVP Import	**$ 487**	**$ 399**	**n/a**
MMSIMP2	Challenger Import	**$ 487**	**$ 399**	**n/a**
MMSIMP3	Smart Series AH Scale Import	**$ 487**	**$ 399**	**n/a**
MMSIMP4	UPS Worldship Import	**$ 487**	**$ 399**	**n/a**
MMSIMP5	Federal Express Import	**$ 487**	**$ 399**	**n/a**
MMSIMP6	DHL Import	**$ 487**	**$ 399**	**n/a**
MMSIMP7	Airborne Import	**$ 487**	**$ 399**	**n/a**
MMSIMP8	iMCM Import	**$ 487**	**$ 399**	**n/a**
Custom Reports	All Customer Defined Reporting and specials must be quoted.	**Quoted**	**18% off quoted price**	**n/a**

Retrofit conversion of additional AMS20/24 units after initial single unit conversion – contact Shelton for quote.

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System 36

Upgrade Packages

Overview:

The Following part numbers and prices are designed to be used as upgrade incentives to migrate the AMS 24, 72 products to the System 36 Software. Serial numbers of replaced/upgraded AMS24/72 MUST be included with order.

Please read the item description carefully as there are many new packages and bundled offerings.

Turnkey Upgrade Packages

Product #	Description	Price	WSCA	MAINTENANCE
AMS24236	AMS24/72 Upgrade to Turnkey System 36. Includes System 36 software, Hasler Meter interface, (Rotary and WJ) (Mini Q Celeron PC, Windows 2000 Pro) with wireless KB and 15" Flat Screen	**$ 3,759**	**$ 3,082**	**$ 376**
AMS24236PP	AMS24/72 Upgrade to Turnkey System 36. Includes System 36 software, Hasler Meter interfaces, (PowerPost, Rotary and WJ) (Mini Q Celeron PC, Windows 2000 Pro) with wireless KB and 15" Flat Screen	**$ 3,840**	**$ 3,149**	**$ 384**
AMS24236PB	AMS24/72 Upgrade to Turnkey System 36. Includes System 36 software, Meter interfaces, (Pitney Bowes, Hasler Rotary and WJ) (Mini Q Celeron PC, Windows 2000 Pro) with wireless KB and 15" Flat Screen	**$ 4,658**	**$ 3,820**	**$ 466**
AMS24236T	AMS24/72 Upgrade to Turnkey System 36. Includes System 36 software, Hasler Meter interface, (Rotary and WJ) (Mini Q Celeron PC, Windows 2000 Pro) with wireless KB and 12" Touch Screen	**$ 4,086**	**$ 3,351**	**$ 409**
AMS24236TPP	AMS24/72 Upgrade to Turnkey System 36. Includes System 36 software, Hasler Meter interfaces, (PowerPost, Rotary and WJ) (Mini Q Celeron PC, Windows 2000 Pro) with wireless KB and 12" Touch Screen	**$ 4,658**	**$ 3,820**	**$ 466**
AMS24236TPB	AMS24/72 Upgrade to Turnkey System 36. Includes System 36 software, Meter interfaces, (Pitney Bowes, Hasler Rotary and WJ) (Mini Q Celeron PC, Windows 2000 Pro) with wireless KB and 12" Touch Screen	**$ 5,476**	**$ 4,490**	**$ 548**

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System 36

Turnkey Upgrade Packages *(continued)*

Product #	Description	Price	WSCA	MAINTENANCE
AMS24236GT	AMS24/72 to Turnkey System 36 with Global Software Bundle includes: Hasler Meter interface, (Rotary and WJ) (Mini Q Celeron PC, Windows 2000 Pro) with wireless KB and 12" Touch Screen monitor	$ 5,149	$ 4,222	$ 515
AMS24236GTTP	AMS24/72 to Turnkey System 36 with Global Software Bundle includes: Hasler Meter interfaces, (PowerPost, Rotary and WJ) (Mini Q Celeron PC, Windows 2000 Pro) with wireless KB and 12" Touch Screen monitor	$ 5,722	$ 4,692	$ 572
AMS24236GTPB	AMS24/72 to Turnkey System 36 with Global Software Bundle includes: Hasler Meter & Pitney Bowes meter interfaces, (PB, Rotary and WJ) (Mini Q Celeron PC, Windows 2000 Pro) with wireless KB and 12" Touch Screen monitor	$ 6,131	$ 5,027	$ 613

Software Only – Upgrade Packages

Product #	Description	Price	WSCA	MAINTENANCE
MMSUPG	Upgrade MMS (Any version) to Global Software Only (PC NOT Included)	$ 1,223	$ 1,003	n/a
AMSSWHU	Upgrade AMS24/72 to System 36 Software ONLY with Rotary and WJ Meter interface (PC not included)	$ 1,223	$ 1,003	n/a
AMSSWHUPP	Upgrade AMS24/72 to System 36 Software ONLY with PowerPost, Rotary and WJ Meter interface (PC not included)	$ 1,632	$ 1,338	n/a
AMSSWPBU	Upgrade AMS24/72 to System 36 Software ONLY with Pitney Bowes, Rotary and WJ Meter interfaces (PC not included)	$ 2,450	$ 2,009	n/a
AMSSWGU	AMS 24/72 Upgrade to System 36 Software with Global Bundle with Rotary and WJ Meter interface (PC not included)	$ 3,268	$ 2,680	n/a
AMSSWGUPP	AMS 24/72 Upgrade to System 36 Software with Global Bundle with PowerPost, Rotary and WJ Meter interface (PC not included)	$ 3,268	$ 2,680	n/a
AMSSWPBGU	Upgrade AMS24/72 to System 36 Software with Global Bundle with Pitney Bowes, Rotary and WJ Meter interfaces (PC not included)	$ 4,086	$ 3,351	n/a

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System 36

System 36 Software Only – Options, Accessories and Components

Product #	Description	Price	WSCA	MAINTENANCE
PBMI	Pitney Bowes Meter interface **Only used to add a Pitney Bowes interface to an existing System 36 or System 77**	**$1,223**	**$ 1,003**	**n/a**

Global Software

Product #	Description	Price	WSCA	MAINTENANCE
SYSGLOBAL	Global Software for use with AMS24/72/36/77 data collectors to provide reporting, data consolidation and management.	**$ 2,450**	**$ 2,009**	**n/a**
SYSGLOBALADD	Additional Client access for Global Software – provides additional access for system management –**Requires previous purchase of SYSGLOBAL**	**$ 1,632**	**$ 1,338**	**n/a**

Global SQL Software

Product #	Description	Price	WSCA	MAINTENANCE
SYSGLOBALSQL	Global SQL Software for use with AMS24/72/36/77 data collectors in a SQL environment to provide reporting, data consolidation and management.	**$ 12,265**	**$ 10,057**	**$ 1,226**
SYSSQLADD	Additional Client access for Global SQL Software – provides additional access for system management –**Requires previous purchase of SYSGLOBALSQL**	**$ 2,450**	**$ 2,009**	**$ 245**

Hardware options for System 36

Product #	Description	Price	WSCA	MAINTENANCE
AMSPC18	Standalone PC – System 36Software not included (Mini Q Celeron PC, Windows 2000 Pro) with wireless KB Monitor NOT included	**$ 1,682**	**$ 1,379**	**$ 168**
MCMTS12	12" Touch Screen Monitor - sold separately	**$1,468**	**$ 1,204**	**$ 147**
MCMTS15	15" Touch Screen Monitor - sold separately	**$ 1,795**	**$ 1,472**	**$ 179**

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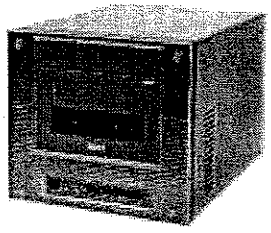
System 36

PC Specifications – All Configurations



AMSPC18 PC For System 36 – All configurations

Specifications	
Operating System	Windows 2000 Professional
Processor	Intel Celeron Processor 2.0 GHz
Memory	128 Mb RAM Standard
Storage	• Hard Disk Drive – 40 Gb • Floppy Disk Drive • CDRW – re-writeable CD-ROM Drive
Input Devices	• Wireless Keyboard with built-in trackball • Optional touch screen monitors, 12 & 15 inch available • P/S 2 input connections available for conventional keyboard & mouse
Communications	• Built in 10/100 mbps LAN interface
Port Configuration	• 4 Serial Ports – COM1, COM2, COM3, COM4 • 1 Parallel Port – LPT1 • 4 USB 2.0 Ports- 4 ports total (2 front panel, 2 rear panel) • Sound – Speaker connection, Microphone connection (front and rear) • 2 SPDIF ports – 1 front, 1 rear (Sony/Phillips Digital Interface)
Dimensions	• Height = 7.30 inches • Width = 7.88 inches • Length = 11.82 inches

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System 36

Monitor Specifications – Flat Panel Monitors All Configurations

(Photo not available)

Specifications	
FS15 15 inch Flat Screen monitor	• 15" TFT Active Matrix LCD panel • Anti Glare "hard" coated surface
Display Size	12.0" X 9.0" (304.1 mm X 228.1 mm)
Pixel Pitch	.297 x .297 (.30)
Resolution	XGA 1024 X 768
Colors	16 Million +
Audio	2 – 1 Watt Built in Speaker
Dimensions	15.4" H X 16.1"W X 7.7"D
Weight	11.9 lbs. (5.4kg)

Monitor Specifications – Touch Screen Monitor All Configurations

MCMTS15

MCMTS12

Specifications	
MCMTS12 12.5 inch Touch Screen monitor	• 12.5 inch TFT Active Matrix LCD panel • "Accutouch" touch Panel, anti glare coating
Display Size	12" Diag (246 X 185 mm)
Pixel Pitch	.27
Resolution	XGA 800 X 600
Colors	16 Million +
Audio	2 – 1 Watt Built in Speaker
Dimensions	14.0" H X 14.4" W X 6.5" D
Weight	10 lbs. (8.5kg)
MCMTS15 15 inch Touch Screen monitor	• 15" TFT Active Matrix LCD Panel
Display Size	15" Diag (38.1 cm diag.)
Pixel Pitch	.297 (.30)
Resolution	XGA 1024 X 768
Colors	16 Million +

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System 36

Monitor Specifications – Touch Screen Monitor All Configurations *(continued)*

Specifications	
Audio	2 – 1 Watt Built in Speaker
Dimensions	372 mm H X 171 mm W X 355 mm D
Weight	9 lbs. (3.7kg)

Computer Stand and Shelves - All Configurations

(Monitor, keyboard, shelves, and PC not included)

Product #	Description
AMSSTAND	Universal Computer stand for PC applications – provides stable ergonomically designed workspace organization
AMSSHELF	Optional (added cost) Shelf for Printer, mouse etc.

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State of Arizona/WSCA
Product Catalogue/Pricelist # 090105
Systems Solutions
Dated: March 01, 2006

System 77

Product Features

- Sophisticated information management system lets you take real control of your mail processing.
- Designed for Windows® NT, 2000 or XP, System 77 provides accurate, real-time information management with unlimited reporting capabilities
- LAN/WAN, peer-to-peer networking
- Compatibility with Novell Networks
- Touch-screen, graphical user interface
- Unlimited reporting capability
- For postage accounting, chargeback information is sent via your network in a variety of format
- Ability to search for and display your current jobs on screen, with real-time data, from your desktop

System 77 Software

Product #	Description	Price	WSCA	MAINTENANCE
SYS77H	System 77 Data Collector Includes: HW,SW & Hasler Meter I/O	$ 5,558	$ 4,558	$ 668
SYS77PBI	System 77 Data Collector Includes: HW,SW, & PB Meter I/O	$ 6,543	$ 5,365	$ 786
SYS77GSQL	Global System Software For Global Data Collection	$ 12,265	$ 10,057	$ 1,500
SYS77HS	SQL System 77 Data Collector Includes: HW,SW & Hasler Meter I/O	$ 6,131	$ 5,027	$ 737
SYS77HIN2S	SQL System 77 With Hasler Meter Interface For 2 Meters, Inserter Applications Only	$ 7,767	$ 6,369	$ 777
SYS77HIN3S	SQL System 77 With Hasler Meter Interface For 2 Meters, Inserter Applications Only	$ 9,402	$ 7,710	$ 940
SYS77PB	SQL System 77 Data Collector Includes: HW,SW & PB Meter I/O Multiple AMS 36 Or AMS 24	$ 6,949	$ 5,698	$ 835
SYS77PBIN2	SQL System 77 With Pitney Bowes Meter Interface For 2 Meters, Inserter Applications Only	$ 9,239	$ 7,576	$ 924
SYS77PBIN3	SQL System 77 With Pitney Bowes Meter Interface For 3 Meters, Inserter Applications Only	$ 11,038	$ 9,051	$ 1,104
SYS77HPP	System 77 Data Collector And Rate Calculating Engine For Use With PowerPost. Includes HW,SW, PowerPost Interface (Includes Windows 2000 And Cables	$ 6,543	$ 5,365	$ 654
SYS77PPIO	PowerPost Interface Add On - Adds Rates Calculating Engine And PowerPost Interface To Previously Purchased System 77. Includes Windows 2000 (Does Not Include Remote Platform. See WP30R And WJ100R Below. ***Requires Return To Factory***	$ 978	$ 802	n/a

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Product Catalogue/Pricelist # 090105
Systems Solutions
Dated: March 01, 2006

System 77

Miscellaneous Options, Attachments, and Accessories

Product #	Description	Price	WSCA	MAINTENANCE
591	Additional 4 wire shielded cable. (non-commissionable).	$ 1.03 per ft.	$ .84	n/a
670	Opto-Coupler for Pitney Bowes Meter	$ 245	$ 201	n/a
DP01	Five Connection Junction Box	$ 245	$ 201	n/a
DP02	Optical Counting Device Includes Sensor with Cable	$ 286	$ 235	n/a
DP03	Universal Interface Copiers, Inserters, Addressing Machines	$ 286	$ 235	n/a
MMSIMP1	MVP Import	$ 487	$ 399	n/a
MMSIMP2	Challenger Import	$ 487	$ 399	n/a
MMSIMP3	Smart Series AH Scale Import	$ 487	$ 399	n/a
MMSIMP4	UPS Maxi-Ship/UPS Online Import	$ 487	$ 399	n/a
MMSIMP5	Federal Express PowerShip Import	$ 487	$ 399	n/a
MMSIMP6	DHL Import	$ 487	$ 399	n/a
MMSIMP7	Airborne Import	$ 487	$ 399	n/a
MMSIMP8	iMCM Import	$ 487	$ 399	n/a

Retrofit conversion of additional AMS20/24 units after initial single unit conversion – contact Shelton for quote.

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SECTION 9

OUTBOUND SOLUTIONS

HASLER
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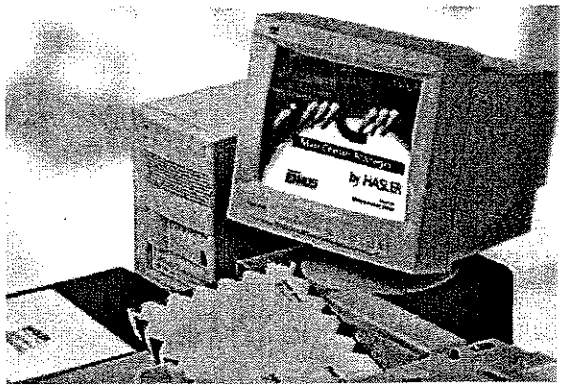
State of Arizona/WSCA
Product Catalogue/Pricelist # 090105
Systems Solutions
Dated: March 01, 2006

iMCM

Product Features

- Provides complete control over weighing, rating, processing and accounting of all outbound mail and shipping
- Produces multi-carrier-compliant, two-dimensional barcoded labels that include a user's tracking number, routing detail and address information
- Internet connectivity
- Differential weighing for letters, parcels and flats
- Easy access to printable management reports
- Provides email notification for shipped, delivered or both
- Limits duplicate package ID checking to the open manifest only
- Seamless interfacing with Hasler's WhisperJet meters and mailing systems



iMCM Software and Scale Solutions

Product #	Description	Price	WSCA	MAINTENANCE
MCM030 (30# Scale Included) **iMCM SoftwareCare Purchase Required**	**Total Solution I:** This solution includes the iMCM software, Hasler meter interface **(Meter Software Version must be 8.25 or higher)**, Differential Weighing, and a 30 pound Spectrum Scale with Display. The scale is 9" x 9" with a .1 oz accuracy. The scale is RS-232 with auto-calibration. It meets or exceeds the requirements of the NIST Handbook.	**$ 3,268**	**$ 2,680**	**$ 327**
MCM150 (150# Scale Included) **iMCM SoftwareCare Purchase Required**	**Total Solution 2:** This solution includes the iMCM software, Hasler meter interface **(Meter Software Version must be 8.25 or higher)**, Differential Weighing, and 150 pound Spectrum Scale with Display. The scale is 16" x 16" with a .50 oz. accuracy. The scale is RS-232 with auto-calibration. It meets or exceeds the requirements of the NIST Handbook.	**$ 4,086**	**$3,351**	**$ 409**
MCM150N (150# N-TEP Scale Included) **iMCM SoftwareCare Purchase Required**	Everything that is included in the **MCM150 - Total Solution 2** but with a 150 pound N-TEP scale substituted for the 150 pound Spectrum Scale.	**$ 4,372**	**$3,585**	**$ 437**

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iMCM

iMCM Software and Scale Solutions (Continued)

Product #	Description	Price	WSCA	MAINTENANCE
MCM070 (70# Scale Included) **iMCM SoftwareCare Purchase Required**	**Total Solution 3:** This solution includes the iMCM software, Hasler meter interface **(Meter Software Version must be 8.25 or higher)**, Differential Weighing, and 70 pound Spectrum Scale with Display. The scale is 16" x 16" with a .50 oz. accuracy. The scale is RS-232 with auto-calibration. It meets or exceeds the requirements of the NIST Handbook.	**$ 3,840**	**$ 3,149**	**$ 384**
MCM150C (150# Scale Included) **iMCM SoftwareCare Purchase Required**	**Carrier Solution:** This solution includes the iMCM software and a 150 pound Spectrum Scale with Display. The scale 16" x 16" with a .50 oz. accuracy. The scale is RS-232 with auto-calibration. It meets or exceeds the requirements of the NIST Handbook. (Does not include meter interface or differential weighing).	**$ 2,777**	**$ 2,277**	**$ 277**
MCM150CN (150# Scale Included) **iMCM SoftwareCare Purchase Required**	Everything that is included in the MCM150C-Carrier Solution but with a 150 pound N-TEP scale substituted for the 150 pound Spectrum scale	**$ 3,104**	**$ 2,545**	**$ 310**
MCM150U (150# Scale Included) **iMCM SoftwareCare Purchase Required**	**UPS Only Version:** All other carriers are disabled. (Non-UPS rates will be shown but not recorded or saved). This solution includes the iMCM software and 150 pound Spectrum Scale with Display. The scale is 16" x 16" with a .50 oz. accuracy. The scale is RS-232 with auto-calibration. It meets or exceeds the requirements of the NIST Handbook.	**$ 1,795**	**$ 1,472**	**$ 180**
MCM150UN (150# Scale Included) **iMCM SoftwareCare Purchase Required**	Everything that is included in the MCM150U but with a 150 pound N-TEP scale substituted for the 150 pound Spectrum scale	**$ 2,123**	**$ 1,741**	**$ 212**

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iMCM

iMCM Software and 30 Pound Capacity Scale Solutions

Product #	Description	Price	WSCA	MAINTENANCE
MCM1530	iMCM Turnkey System – includes compact PC, 15" flat screen monitor, 30# scale, Windows XP Professional. Includes Rotary Postage Meter interface. **DOES NOT INCLUDE PowerPost or WhisperJet meter interface which must be ordered separately**	**$ 5,313**	**$ 4,357**	**$ 531**
MCM1730	iMCM Turnkey System – includes compact PC, 17" flat screen monitor, 30# scale, Windows XP Professional. Includes Rotary Postage Meter interface. **DOES NOT INCLUDE PowerPost or WhisperJet meter interface which must be ordered separately**	**$ 5,722**	**$ 4,692**	**$ 572**
MCMT1230	iMCM Turnkey System – includes compact PC, 12" flat touch screen monitor, 30# scale, Windows XP Professional. Includes Rotary Postage Meter interface. **DOES NOT INCLUDE PowerPost or WhisperJet meter interface which must be ordered separately**	**$ 6,131**	**$ 5,027**	**$ 613**
MCMT1530	iMCM Turnkey System – includes compact PC, 15" flat, touch screen monitor, 30# scale, Windows XP Professional. Includes Rotary Postage Meter interface. **DOES NOT INCLUDE PowerPost or WhisperJet meter interface which must be ordered separately**	**$ 6,540**	**$ 5,363**	**$ 654**

iMCM Software and 70 Pound Capacity Scale Solutions

Product #	Description	Price	WSCA	MAINTENANCE
MCM1570	iMCM Turnkey System – includes compact PC, 15" flat screen monitor, 70# scale, Windows XP Professional. Includes Rotary Postage Meter interface. **DOES NOT INCLUDE PowerPost or WhisperJet meter interface which must be ordered separately**	**$ 5,722**	**$ 4,692**	**$ 572**
MCM1770	iMCM Turnkey System – includes compact PC, 17" flat screen monitor, 70# scale, Windows XP Professional. Includes Rotary Postage Meter interface. **DOES NOT INCLUDE PowerPost or WhisperJet meter interface which must be ordered separately**	**$ 5,967**	**$ 4,893**	**$ 597**
MCMT1270	iMCM Turnkey System – includes compact PC, 12" flat touch screen monitor, 70# scale, Windows XP Professional. Includes Rotary Postage Meter interface. **DOES NOT INCLUDE PowerPost or WhisperJet meter interface which must be ordered separately**	**$ 6,785**	**$ 5,564**	**$ 679**

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iMCM

iMCM Software and 70 Pound Capacity Scale Solutions(Continued)

Product #	Description	Price	WSCA	MAINTENANCE
MCMT1570	iMCM Turnkey System – includes compact PC, 15" flat, touch screen monitor, 70# scale, Windows XP Professional. Includes Rotary Postage Meter interface. **DOES NOT INCLUDE PowerPost or WhisperJet meter interface which must be ordered separately**	**$ 7,030**	**$ 5,765**	**$ 703**

iMCM Software and 150 Pound Capacity Scale Solutions

Product #	Description	Price	WSCA	MAINTENANCE
MCM15150	iMCM Turnkey System – includes compact PC, 15" flat screen monitor, 150# scale, Windows XP Professional. Includes Rotary Postage Meter interface. **DOES NOT INCLUDE PowerPost or WhisperJet meter interface which must be ordered separately**	**$ 5,722**	**$ 4,692**	**$ 572**
MCM17150	iMCM Turnkey System – includes compact PC, 17" flat screen monitor, 150# scale, Windows XP Professional. Includes Rotary Postage Meter interface. **DOES NOT INCLUDE PowerPost or WhisperJet meter interface which must be ordered separately**	**$ 6,131**	**$ 5,027**	**$ 613**
MCMT12150	iMCM Turnkey System – includes compact PC, 12" flat touch screen monitor, 150# scale, Windows XP Professional. Includes Rotary Postage Meter interface **DOES NOT INCLUDE PowerPost or WhisperJet meter interface which must be ordered separately**	**$ 6,540**	**$ 5,363**	**$ 654**
MCMT15150	iMCM Turnkey System – includes compact PC, 15" flat, touch screen monitor, 150# scale, Windows XP Professional. Includes Rotary Postage Meter interface. **DOES NOT INCLUDE PowerPost or WhisperJet meter interface which must be ordered separately**	**$ 6,785**	**$ 5,564**	**$ 678**

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iMCM

iMCM Postage Meter Interface Options

Product #	Description	Price	WSCA	MAINTENANCE
HSPP	PowerPost to iMCM postage meter interface option.	$ 814	$ 667	n/a
HSWJ	WhisperJet to iMCM postage meter interface option	$ 405	$ 332	n/a
HSWJDWP	Whisperjet with DWP to iMCM postage meter interface option	$ 813	$ 667	n/a
MCMRTI	Real time ODBC interface. **(Note: This is a powerful scripting tool and requires certification. You must be approved to sell this tool by The Director of PC Software Solutions.)**	$ 2,450	$ 2,009	n/a
MCMRTICLNT	Additional workstation for MCMRTI	$ 241	$ 198	n/a
MCMSSS	Software control module for Whisperjet series (WJ135,180,215)	$ 405	$ 332	n/a
MCMSS02	Software control module for Whisperjet series (WJ185,220,250)	$ 486	$ 399	n/a

PC Hardware Packages (Computer/Monitor Only – No iMCM software)

Product #	Description	Price	WSCA	MAINTENANCE
MCMPC15	Compact PC Package, includes 15" flat screen monitor, Windows XP Professional	$ 2,368	$ 1,942	$ 236
MCMPC17	Compact PC Package, includes 17" flat screen monitor, Windows XP Professional	$ 2,613	$ 2,143	$ 261
MCMPC12T	Compact PC Package, includes 12" flat touch screen monitor, Windows XP Professional	$ 2,941	$ 2,412	$ 294
MCMPC15T	Compact PC Package, includes 15" flat touch screen monitor, Windows XP Professional	$ 3,268	$ 2,680	$ 327

iMCM Options

Product #	Description	Price	WSCA	MAINTENANCE
MCM402	High Speed Color Inkjet Printer (10 ppm) Cable Included	$ 613	$ 503	$ 61
MCM403	Thermal Label Printer (parallel)	$ 732	$ 600	$ 73
MCM404	Color Deskjet Printer (5 ppm) Cable Included	$ 307	$ 252	$ 30
MCM405	Laser Barcode Scanner	$ 814	$ 676	$ 81
MCM406	CCD Barcode Scanner	$ 569	$ 467	$ 57
MCM407	Pitney Bowes Meter Interface	$ 814	$ 676	n/a
MCM408	Pitney Bowes 9" I/O cable	$ 144	$ 118	n/a
MCM409	Ball Top (16" x 16" platform size only)	$ 245	$ 201	n/a

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iMCM

iMCM Options(Continued)

Product #	Description	Price	WSCA	MAINTENANCE
MCM410	Differential Weighing - Add-on to MCM150C and MCM150U only	$ 896	$ 735	n/a
MCM411	Hasler Meter Interface - Add-on to MCM150C only **(Meter Software Version must be 8.25 or higher)**	$ 487	$ 399	n/a
HSPP	PowerPost to iMCM Interface. Requires Windows 2000 on iMCM (not incuded). (Needs only be purchased for an existing Powerpost)	$ 814	$ 676	n/a
HSWJ	iMCM Interface to WhisperJet Series.	$ 405	$ 332	n/a
MCM412	Software Upgrade - MCM150U to Full MCM150C System	$ 1,059	$ 868	n/a
MCM413	Differential Weighing Upgrade from 30 pounds (MCM150/30) to 150 pounds	$ 569	$ 467	n/a
MCM415	Hub/Cable Network Card for Server - includes 8 Port Hub and one 50 foot network cable.	$ 654	$ 536	n/a
MCM416	Client Workstation Network Interface Card and 50 foot cable	$ 245	$ 201	n/a
MCMCERT	Software to enable existing iMCM to print the Certified Return Receipt laser substrates forms. **Note**: Requires ver 3.60 of iMCM	$ 814	$ 676	n/a
MCMTS12	Touch Screen 12"	$ 1,468	$ 1,204	n/a
MCMTS15	Touch Screen 15"	$ 1,795	$ 1,472	n/a

iMCM Optional Features

Product #	Description	Price	WSCA	MAINTENANCE
MCMAHMMAN	USPS Mail Manifesting option for Domestic Mixed Mail Classes at the Single Piece Rate. This includes manifesting of First Class, Priority Mail, Standard B Parcel, Special Standard Mail, Library and Bound Printed Matter. All special services are supported with the exception of Registered Mail. All required reports and forms are printed automatically including the firm mailer Book - PS Form 3877.	$ 896	$735	n/a
MCMAHSDEE	Spee-Dee Delivery Rates and Manifests - These rates and reports have been added to the MCM for the region that Spee-Dee Services. All services are correctly rated and manifested.	$ 594	$ 487	n/a

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iMCM

iMCM SoftwareCare *(SoftwareCare is required for all customers at the time of system activation)*

Product #	Description	Price	WSCA
MCMAGR1M*	First System - Monthly Charge (Customer must buy "X" number of months to 12/31 after initial warranty period)	$ 36	$ 30
MCMAGR2M	First System if lapsed - Monthly Charge (Customer must buy "X" number of months to 12/31 after 1/31/00)	$ 53	$ 43
MCMAGR3M*	Additional System (same location) - Monthly Charge (Customer must buy "X" number of months to 12/31 after initial warranty period).	$ 20	$ 16
MCMAGR4M	Additional System if lapsed (same location) - Monthly Charge (Customer must buy "X" number of months to 12/31 after 1/31/00)	$ 30	$ 25
MCMAGR1A	First System - Annual Price	$ 433	$ 78
MCMAGR2A	First System if lapsed - Annual price	$ 640	$ 525
MCMAGR3A	Additional System (same location) - Annual Price	$ 236	$ 194
MCMAGR4A	Additional System if lapsed - Annual price	$ 354	$ 290

** Customer must purchase the number of months remaining to reach 12/31 of the year after the initial 90-day warranty period.*

SoftwareCare Leasing

Product #	Description	Price	WSCA
♦MCM1L**	First System - Monthly Lease Price	$ 48	$ 39
♦MCM2L**	Additional System (Same location) - Monthly Lease Price	$ 26	$ 21

*** Customer must purchase the number of months to reach the end of the lease term. The total amount software care must be factored into the total equipment price of the lease.*

iMCM "Installed" Program

Product #	Description	Price	WSCA
MCM471	Stand alone Installation Package (Includes: Airfare, Hotel, Auto & Meals, 2 Days on-site installation, Complete key operator insturction, service technician training (required), PC Anywhere).	$ 3,108	$ 2,549
MCM481	Network Installation Packages (Includes: Airfare, Hotel, Auto & Meals, 4 Days on-site installation, complete key operator instruction, service technician training (required), PC Anywhere).	$ 4,989	$ 4,091

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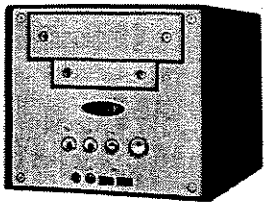
iMCM

PC Specifications – All Configurations



Specifications	
Processor	Intel Pentium 4 Processor 2.4 Ghz
Memory	256 Mb RAM Standard
Storage	• Hard Disk Drive – 40 Gb • Floppy Disk Drive • CDRW – re-writeable CD-ROM Drive
Input Devices	• Wireless Keyboard with built-in trackball • Optional touch screen monitors, 12 & 15 inch available • P/S 2 input connections available for conventional keyboard & mouse
Communications	• Internal 56 K Modem • Built in 10/100 mbps LAN interface • Built in 1000 mbps LAN Port (616A port)
Port Configuration	• 3 Serial Ports – COM1, COM2, COM3 • 1 Parallel Port – LPT1 • 4 USB 2.0 Ports- 4 ports total (2 front panel, 2 rear panel) • Sound – Speaker connection, Microphone connection (front and rear) • 2 SPDIF ports – 1 front, 1 rear (Sony/Phillips Digital Interface)
Dimensions	• Height = 7.30 inches • Width = 7.88 inches • Length = 11.82 inches

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iMCM

Monitor Specifications – Flat Panel Monitors All Configurations

Specifications	
FS15 15 inch Flat Screen monitor	• 15" TFT Active Matrix LCD panel • Anti Glare "hard" coated surface
Display Size	12.0" X 9.0" (304.1 mm X 228.1 mm)
Pixel Pitch	.297 x .297 (.30)
Resolution	XGA 1024 X 768
Colors	16 Million +
Audio	2 – 1 Watt Built in Speaker
Dimensions	15.4" H X 16.1"W X 7.7"D
Weight	11.9 lbs. (5.4kg)
FS17 17 inch Flat Screen monitor	• 17" TFT Active Matrix LCD panel • Anti Glare "hard" coated surface
Display Size	13.3" X 10.6" (337.92 mm X 270.34 mm)
Pixel Pitch	.264
Resolution	XGA 1280 X 1024
Colors	16 Million +
Audio	2 – 2 Watt Built in Speaker
Dimensions	16.5" H X 16.4" W X 6.5" D
Weight	12 lbs. (14.4kg)

Computer Stand and Shelves - All Configurations

(Monitor, keyboard, shelves, and PC not included)

Product #	Description
AMSSTAND	Universal Computer stand for PC applications – provides stable ergonomically designed workspace organization
AMSSHELF	Optional (added cost) Shelf for Printer, mouse etc.

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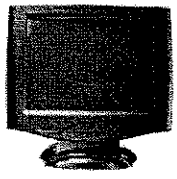
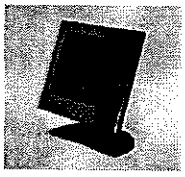
iMCM

Monitor Specifications – Touch Screen Monitors All Configurations

MCMTS15



MCMTS12



Specifications	
MCMTS12 12.5 inch Touch Screen monitor	• 12.5 inch TFT Active Matrix LCD panel • "Accutouch" touch Panel, anti glare coating
Display Size	12" Diag (246 X 185 mm)
Pixel Pitch	.27
Resolution	XGA 800 X 600
Colors	16 Million +
Audio	2 – 1 Watt Built in Speaker
Dimensions	14.0" H X 14.4" W X 6.5" D
Weight	10 lbs. (8.5kg)

Specifications	
MCMTS15 15 inch Touch Screen monitor	• 15" TFT Active Matrix LCD Panel
Display Size	15" Diag (38.1 cm diag.)
Pixel Pitch	.297 (.30)
Resolution	XGA 1024 X 768
Colors	16 Million +
Audio	2 – 1 Watt Built in Speaker
Dimensions	372 mm H X 171 mm W X 355 mm D
Weight	9 lbs. (3.7kg)

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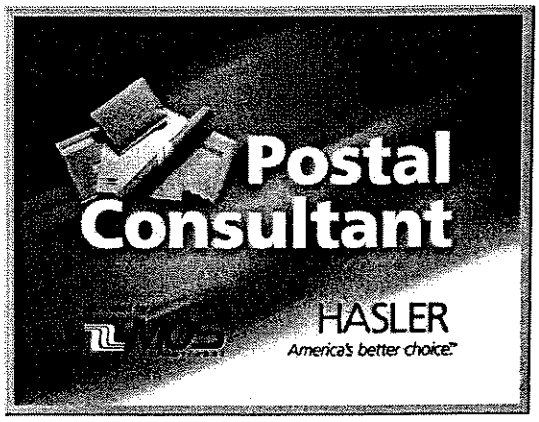
State of Arizona/WSCA
Product Catalogue/Pricelist # 090105
Systems Solutions
Dated: March 01, 2006

Postal Consultant

Product Features

- Postal Consultant software is an Internet-ready, USPS-approved, "mini-post office" that works right on your own desktop using a non-dedicated PC!
- Provides Delivery Confirmation and Signature Confirmation for Priority Mail and Parcel Post
- Automatically track and trace the E-Certified service from the USPS
- Complete USPS rates
- USPS International rates, including the International Mail Manual



Postal Consultant

Product #	Description	Price	WSCA	MAINTENANCE
PCON1	Postal Consultant Level 1 - Includes: Postal Consultant Software, Security Key, 10# Capacity Scale Platform	$ 650	$ 533	n/a
PCON2	Postal Consultant Level 2 - Includes: Postal Consultant Software, Security Key, 10# Capacity Scale Platform Includes 3 Level Accounting	$ 814	$ 676	n/a
PCON3	Postal Consultant Level 3 - Includes: Postal Consultant Software, Security Key, 10# Capacity Scale Platform Includes All Features From Level 1 & 2 and Certified Return Receipt Forms Printing	$ 1,795	$ 1,472	n/a
PCON130	Postal Consultant Level 1 with 30 Pound Scale option	$ 1,059	$ 868	$ 105
PCON230	Postal Consultant Level 2 with 30 Pound Scale option	$ 1,223	$ 1,003	$ 122
PCON330	Postal Consultant Level 3 with 30 Pound Scale option	$ 2,204	$ 1,807	$ 220
PCON170	Postal Consultant Level 1 with 70 Pound Scale option	$ 1,305	$ 1,070	$ 130
PCON270	Postal Consultant Level 2 with 70 Pound Scale option	$ 1,468	$ 1,204	$ 146
PCON370	Postal Consultant Level 3 with 70 Pound Scale option	$ 2,450	$ 2,009	$ 245

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Postal Consultant

Options & Upgrades

Product #	Description	Price	WSCA	MAINTENANCE
PCELT	Enable Eltron Label Printer Option - Does not include label printer Software Only	$ 405	$ 332	n/a
PCONU12	Upgrade Postal Consultant Level 1 to Level 2	$ 405	$ 332	n/a
PCONU13	Upgrade Postal Consultant Level 1 to Level 3	$ 1,387	$ 1,137	n/a
PCONU23	Upgrade Postal Consultant Level 2 to Level 3	$ 1,223	$ 1,003	n/a
PCONS10	10 Pound Scale Platform cost to add to **Existing Postal Consultant**	$ 266	$ 218	n/a
PCONS30	30 Pound Scale Platform cost to add to **Existing Postal Consultant**	$ 487	$ 399	n/a
PCONS70	70 Pound Scale Platform cost to add to **Existing Postal Consultant**	$ 814	$ 676	n/a

SoftwareCare *(SoftwareCare is required for all customers at the time of system activation)*

Product #	Description	Price	WSCA
PCAGR1M	Level 1 Monthly Charge - customer must purchase "X" number of months to 12/31	$ 10	$ 8
PCAGR1A	Level 1 Annual Charge	$ 120	$ 98
PCAGR1B	Level 1 Annual Charge after cut off date	$ 180	$ 148
PCAGR2M	Level 2 Monthly Charge - customer must purchase "X" number of months to 12/31	$ 15	$ 12
PCAGR2A	Level 2 Annual Charge	$ 185	$ 152
PCAGR2B	Level 2 Annual Charge after cut off date	$ 265	$ 217
PCAGR3M	Level 3 Monthly Charge - customer must purchase "X" number of months to 12/31	$ 30	$ 25
PCAGR3A	Level 3 Annual Charge	$ 325	$ 267
PCAGR3B	Level 3 Annual Charge after cutoff date	$ 450	$ 369
PCSWCCD	CD-Shipment Option for Software Care updates. CD is shipped to dealer. Addition to Annual Charge for SoftwareCare and Annual Agreement Costs	$ 125	$ 103

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Postal Consultant

Leased SoftwareCare *(SoftwareCare is required for all customers at the time of system activation)*

Product #	Description	Price	WSCA
♦PCAGR1L	Level 1 Monthly Charge - customer must purchase "X" number of months to 12/31	$ 10	$ 8
♦PCAGR2L	Level 2 Monthly Charge – customer must purchase "X" number of months to 12/31	$ 15	$ 12
♦PCAGR3L	Level 3 Monthly Charge - customer must purchase "X" number of months to 12/31	$ 30	$ 25

Standard Postal Consultant Software Care updates are delivered via the internet. Routine Rate and Structure Changes are obtained by accessing the website and downloading the appropriate changes. Shipment of a CD-ROM based update is available at additional cost.

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SECTION 10

INBOUND SOLUTIONS

HASLER
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State of Arizona/WSCA
Product Catalogue/Pricelist # 090105
Systems Solutions
Date: March 01, 2006

Smart Sort

Product Features

- The fastest and most accurate voice sorting system available
- Includes PC, Software, software key and wireless headset with preloaded software that is tested and ready to run.
- Can handle any company's database with virtually no size limitation
- Automatically imports your company's existing database on a daily, weekly or monthly basis
- Supports Windows® 98SE, NT4.0/2000, XP
- Processes mail regardless of how it's addressed
- No limitations to method of incoming mail sorting. Can be sorted by first name, last name, department, phone or title.
- System has two user-definable fields for voice command sorting

Smart Sort II

Smart Sort Express

Product #	Description	Price	WSCA	MAINTENANCE
SSE01	Smart Sort II Express Software Only Includes Up To 3000 Employee Names and Max. of 3 Stations. Includes headset.	$ 3,268	$ 2,680	$ 480
SSE02	Smart Sort II Express HW & Software Includes Up To 3000 Employee Names and Max. of 3 Stations. Includes PC and headset.	$ 4,904	$ 4,021	$ 720

Options

Product #	Description	Price	WSCA	MAINTENANCE
SSLP01	Thermal label printer (parallel) for use with mystery mail.	$ 732	$ 600	$ 105
SSRP01	Report printer for printout of reports. Includes hp 810CXI color deskjet printer (10 PPMm) w/ IEEE 1284 connection.	$ 307	$ 252	$ 45
S2100K	Up to 100,000 names data base	$ 2,450	$ 2,009	n/a
S2NICK	Nickname utility	$ 323	$ 265	n/a

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Smart Sort

Options (Continued)

Product #	Description	Price	WSCA	MAINTENANCE
S2PRON	Pronunciation editing	$ 323	$ 265	n/a
S2MM	Mystery mail utility	$ 323	$ 265	n/a
S2FWD	Forwarding option	$ 323	$ 265	n/a
S2CTM	Customizable training's	$ 323	$ 265	n/a
S2NUM	Numeric processing	$ 814	$ 667	n/a
S2SRT	Sort by last, dept., other 1-2	$ 814	$ 667	n/a
S2EML	Email notification	$ 650	$ 533	n/a
S2WEB	Webport (Web-based import)	$ 814	$ 667	n/a
S2IMP1	Background import	$ 814	$ 667	n/a
S2RPT	Report generator	$ 814	$ 667	n/a
S2ADD1	Network License (2nd + Stations)	$ 2,450	$ 2,009	n/a

Upgrades

Product #	Description	Price	WSCA	MAINTENANCE
SSLNUP01	When purchased with original order, Last Name Sort allows sorting by last name. **Note: Last Name Sort creates a secondary data base for each last name and must be considered in the maximum number of names.**	$ 323	$ 265	n/a
SSLNUP02	When purchased after original order, Last Name Sort Upgrade allows last name sort to be added to an existing system. Includes: Smart Sort software with key. **Note: Last Name Sort creates a secondary data base for each last name and must be considered in the maximum number of names.**	$ 487	$ 399	n/a
SSADU01	Smart Sort Automatic Database Update - When purchased with original order. **Note: This option allows Smart Sort to import an existing database or file into the Smart Sort System. This import maybe done automatically or scheduled for a later date and time.**	$ 814	$667	n/a

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Smart Sort

Upgrades (Continued)

Product #	Description	Price	WSCA	MAINTENANCE
SSADU02	Smart Sort Automatic Database Update - When purchased after original order. **Note: This option allows Smart Sort to import an existing database or file into the Smart Sort System. This import maybe done automatically or scheduled for a later date and time.**	**$ 896**	**$ 735**	**n/a**
S2UPG	UPGRADE FROM OLD SMART SORT II TO ENTERPRISE. **NOTE: WILL NOT INCREASE THE SIZE OF THE DATABASE.**	**$ 1,223**	**$ 1,003**	**n/a**

Smart Sort Enterprise

Product #	Description	Price	WSCA	MAINTENANCE
S2NET01	Smart Sort II enterprise software only includes all options offered with express, except Webport and network license. Does include headset.	**$ 7,358**	**$ 6,034**	**$ 736**
S2NET02	Smart Sort II enterprise HW & software includes all options offered with express, except Webport and network license. Does include pc and headset.	**$ 8,993**	**$ 7,374**	**$ 899**

Smart Sort Enterprise Options

Product #	Description	Price	WSCA	MAINTENANCE
S2WEB	Webport (Web-based import)	**$ 814**	**$ 667**	**n/a**
S2ADD2	Network License (2nd Station)	**$ 4,086**	**$ 3,351**	**$ 408**
S2ADD3	Network License (3rd Station)	**$ 2,450**	**$ 2,009**	**$ 245**
S2ADD4	Network License (4th Station)	**$ 1,223**	**$ 1,003**	**$ 122**
S2UPG	UPGRADE FROM OLD SMART SORT II TO ENTERPRISE. **NOTE: WILL NOT INCREASE THE SIZE OF THE DATABASE.**	**$ 1,223**	**$ 1,003**	**n/a**

Supplies

Product #	Description	Price	WSCA	MAINTENANCE
SSLROLL	Roll - Mystery Mail Labels - Self Peel, 4" x 2.3", **High Contrast** address labels for thermal label printer - each roll contains 640 labels.	**$ 26**	**$ 21**	**n/a**
SSLCASE	Case - Mystery Mail Labels - Self Peel, 4" x 2.3", **High Contrast** address labels for thermal label printer - each case contains 12 Rolls.	**$ 266**	**$ 218**	**n/a**

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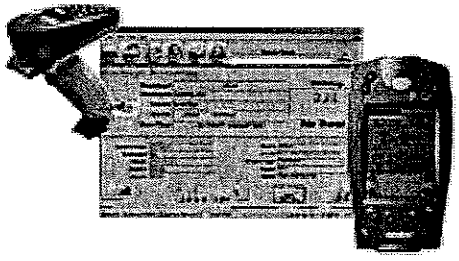
State of Arizona/WSCA
Product Catalogue/Pricelist # 090105
Systems Solutions
Dated: March 01, 2006

Smart Track

Product Features

- Software for tracking of incoming accountable items
- 100% browser-based module allows delivery searches and pickups to be performed, and alerts to be scheduled, right from the user's desktop!
- Provides both voice recognition and signature capture
- Fits any size receiving center
- Options are scalable – save on features you don't need
- Custom screens and custom forms fit your operating environment perfectly
- Supports multiple label sizes



Smart Track Enterprise

Product #	Description	Price	WSCA	MAINTENANCE
STENT1	**Smart Track Enterprise Receiving System. PC System** includes, Smart Track Enterprise Software, PC with Monitor and Wireless Headset. Does NOT include, SQL, Web Tracking, Background Import, or Utilities	**$ 7,358**	**$ 6,034**	**$ 1,079**
STENT2	**Smart Track Enterprise Receiving System**. Complete Turn Key System *Same as STENT1 above*, also includes, Wireless RF Scanner (SMTIS01) Standard Label Printer (SMTPL01) and one 1700 delivery device (SMTD01). Does NOT include, SQL, Web Tracking, Background Import, or Utilities	**$ 10,466**	**$ 8,582**	**$ 1,535**

Smart Track Enterprise Software Solutions

Product #	Description	Price	WSCA	MAINTENANCE
STENTS	**Smart Track Enterprise, Network System, Software Only.** Includes, Smart Track Enterprise Software for Network use. Does NOT include, any clients, SQL, Web Tracking, Background Import, or Utilities, PC, Monitor, Network Card, Hub, Wireless Headset, Receiving scanner or Delivery scanner.	**$ 5,722**	**$ 4,692**	**$ 572**

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Smart Track

Smart Track Enterprise Software Solutions (Continued)

Product #	Description	Price	WSCA	MAINTENANCE
STUSQLS	**Smart Track Ultra Network System with SQL Database, Software Only.** Does NOT include any clients. Same as STENTS with SQL database, Includes Web Tracking, Background Import and all utilities. Required for use with more than 10 clients or more than 1,000 packages per day. Does NOT include SQL license.	**$ 11,856**	**$ 9,722**	**$ 1,185**

Smart Track Enterprise Client Options

Product #	Description	Price	WSCA	MAINTENANCE
STECV1	**Smart Track Enterprise Client Software with Voice Recognition. Software Only**, does not include hardware. Price is for each client. (Client edition for use with Enterprise Software **with** voice capability)	**$ 1,227**	**$ 1,006**	**n/a**
STEC2	**Smart Track Enterprise Client Software with out Voice Recognition. Software Only**, does not include hardware. Price is for each client. (Client edition for use with Smart Track Software ***without voice*** capability)	**$ 487**	**$ 399**	**n/a**
STECV1C	**Smart Track Enterprise Client Software with Voice Recognition and Hardware** . Software and hardware. Price is for each client. (Client edition for use with Enterprise Software **with** voice capability) Includes Standard Label Printer (SMTL01) Wireless RF Receiving Scanner (SMTIS01) and Headset / Base (STWH01)	**$ 3,677**	**$ 3,015**	**$ 539**
STEC2C	**Smart Track Enterprise Client Software with out Voice Recognition and Hardware.** Software and hardware. Price is for each client. (Client edition for use with Enterprise Software ***without voice*** capability) Includes Standard Label Printer (SMTL01) Wireless RF Receiving Scanner (SMTIS01)	**$ 2,450**	**$ 2,009**	**$ 359**

Smart Track Enterprise SQL Upgrade

Product #	Description	Price	WSCA	MAINTENANCE
STSQLUPG	**Smart Track Upgrade** from Access to SQL Database. **Does Not Include: SQL License(s) or Data (History) Transfer from Access to SQL**	**$ 8,176**	**$ 6,704**	**n/a**

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Smart Track

Smart Track Enterprise Web-Based Options

Product #	Description	Price	WSCA	MAINTENANCE
STWEB1	**Web Based Solution for Smart Track Enterprise**, allows searching for packages, tracking, alerts including email and general queries through customers Intranet. Requires Smart Track Enterprise. Web Server NOT included. ****Not recommend for over 10 users. If you need more users you must go to Smart Track ULTRA**	**$ 1,227**	**$ 1,006**	**n/a**

Smart Track Enterprise/Express Software Options

Product #	Description	Price	WSCA	MAINTENANCE
STAI01	**Smart Track Auto Database Import** allows the import of an existing database or file into the Smart Track or Smart Track Enterprise System. This import may be done automatically or scheduled for a later date and time.	**$ 814**	**$ 667**	**n/a**

Smart Track Enterprise/Express Utilities

Product #	Description	Price	WSCA	MAINTENANCE
ST2SCRN	Screen Designer & Builder for Smart Track Version 2.0 ONLY	**$ 1,223**	**$ 1,003**	**n/a**
ST2LBL	Custom Label Designer tool for Smart track Version 2.0 ONLY	**$ 1,223**	**$ 1,003**	**n/a**
ST2PREC	Palm Receiving Module for Smart Track 2.0 ONLY	**$ 1,223**	**$ 1,003**	**n/a**
ST2CAM	Digital Camera Interface software for Smart Track Version 2.0 ONLY. **Does Not include Digital Camera**	**$ 405**	**$ 332**	**n/a**

Smart Track Express

Product #	Description	Price	WSCA	MAINTENANCE
STLSW01	**Smart Track Express Receiving SW** for basic receiving application. (Does not include PC or hardware)	**$ 1,223**	**$ 1,003**	**n/a**

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Smart Track

Smart Track Express Software Options

Product #	Description	Price	WSCA	MAINTENANCE
SMTCV01	**Carrier validate** option for base PC. Allows incoming items to be scanned and checked against drivers log validating the number of items.	**$ 650**	**$553**	**n/a**
SMTCV02	**Carrier validate option for SPT1800**;**required for carrier validation on the palm** allows remote scanning with SPT1800 of incoming items to be remotely scanned with SPT1800 and verified against drivers log. **Requires purchase of Carrier Validate (SMTCV01)**	**$ 324**	**$ 266**	**n/a**
SMTUA01	UPS Automated Import. Allows for the import of the UPS dyad PAD. No scanning required. **Requires free down loader from UPS. The down loader is NOT available until further notice. **Note Software Options Highlighted in Gray will not be available and cannot be ordered until they are released. Release date TBA**	**$ 487**	**$ 399**	**n/a**
SMTCF01	**Custom Fields** Adds 10 custom fields to Smart Track Express. Fields can be renamed to meet your needs. Fields can be free text, display only, or database driven	**$ 487**	**$ 399**	**n/a**
SMTCS01	**Custom Screens.** Includes P.O. Screen, Product screen, FAX Screen, Allows manager to change screens to meet their needs	**$ 487**	**$399**	**n/a**
SMTCL01	**Multiple Label Formats**: Permits use of three different labels sizes, small medium and large. Allows for the adding or deleting of items printed on the label.	**$ 323**	**$ 265**	**n/a**
SMTRG01	**Custom Report Generator** allows a variety of reports using pull down menus to select criteria. All fields can be selected i.e. report of all UPS packages delivered to building 1 by operator, Joey for last 30 days. Includes walk sequence report	**$ 814**	**$ 667**	**n/a**
SMTE01	**Employee alert with email** will automatically email selected employees that an item has been received along with details of that item	**$ 814**	**$ 667**	**n/a**
SMTA101	**Background Import** allows the administrator to schedule an import of the company database; i.e. every night go to the U drive, import the file titled employee locations from H.R. folder	**$ 814**	**$ 667**	**n/a**
SMTODBC01	**ODBC Link** allows the interchange of data between different platforms; i.e. when you scan or enter in a P.O. number the link automatically sends that data to purchasing system	**$ 1,632**	**$ 1,338**	**n/a**

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Smart Track

Smart Track Express Software Options

Product #	Description	Price	WSCA	MAINTENANCE
SMTN01	**Network Capability** allows multiple stations to be operated using the same database via a network connection. Price includes software for the server and one station.	**$ 732**	**$600**	**n/a**
SMTC01	**Additional Network Station** software for use with above network. Price per each additional workstation.	**$ 323**	**$265**	**n/a**

Smart Track Express Web-Based Options

Product #	Description	Price	WSCA	MAINTENANCE
STWEB2	**Web Based Solution For Smart Track Express**, allows searching for packages, tracking, alerts including email and general queries through customers Intranet. Requires Smart Track Express. Web Server NOT included.**Not recommend for over 10 users if you need more users you must go to Smart Track ULTRA	**$ 1,227**	$ 1,006	**n/a**

Smart Track Enterprise/Express Software Options

Product #	Description	Price	WSCA	MAINTENANCE
STAI01	**Smart Track Auto Database Import** allows the import of an existing database or file into the Smart Track or Smart Track Enterprise System. This import may be done automatically or scheduled for a later date and time.	**$ 814**	**$ 667**	**n/a**

Smart Track Enterprise/Express Peripherals

Product #	Description	Price	WSCA	MAINTENANCE
SMTIS01	**Wireless RF Receiving Scanner** with base and built in battery recharge. Used for "scanning in" carrier barcode / tracker number.	**$ 1,468**	**$ 1,204**	**$ 215**
SMTIS02	**Corded Receiving Scanner**. Used for "scanning in" carrier barcode containing tracker number.	**$ 814**	**$ 667**	**$ 119**
SMTDS01	**Delivery Scanner** for data collection & signature confirmation (Symbol 1700 8MB). Includes Scanner / cradle with Smart Track delivery software. (Includes STDSW01 & SMTDS03)	**$ 1,632**	**$ 1,338**	**$ 239**

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Smart Track

Smart Track Enterprise/Express Peripherals

Product #	Description	Price	WSCA	MAINTENANCE
STWH01	**Smart Track Wireless Headset** for purchase with **software only** solutions. This headset is included with Turnkey Systems. (Does not include Turtle Beach Santa Cruz Audio Card which must be installed in PC)	$ 732	$ 600	$ 107
STDSW01	**Smart Track Delivery Software** for externally purchased delivery scanner. One copy of software is required for each scanner.	$ 405	$ 332	n/a
SMTDS03	Delivery Scanner (Symbol 1800 8MB) for data collection and signature confirmation. **Does not include software.** Sold as a spare unit.	$ 1,550	$ 1,271	$ 227
SMTDS02	**Pick Up Pad,** signature capture terminal for obtaining electronic signature at mailroom or fixed location (not portable)	$ 732	$ 600	$ 73
SMTPP02	**Pick Up Pad,** signature capture terminal **with Magnetic Stripe Reader** for obtaining signature at mailroom or fixed location (not portable)	$ 1,305	$ 1,070	$ 130
SMTLP01	**Standard Label Printer** generates delivery labels containing barcode and tracking information. Print speed up to 2.5 ips.	$ 569	$ 467	$ 56
SMTLP02	**High Volume Label Printer** generates delivery labels containing barcode and tracking information. Large label capacity roll stock, print speed up to 6 ips.	$ 978	$ 802	$ 98
SMTCR01	**Cradle with 4 slots** for charging and hot sync of multiple SPT1700's at one time.	$ 814	$ 667	n/a
SMTPC01	**Integrated PC for Smart Track**. Software will be loaded at the time of purchase. Hasler PC Specifications subject to change Pentium 4 2.0Ghz, 256 MB RAM, 20 Gig Hard Drive, 48X CD, 17" Display with speakers, Windows 98 SR2.	$ 3,022	$ 2,478	$ 302
STPKB	**Alpha Numeric Keyboard** for Palm Devices (1700/1800) **(Requires Palm Device - Not Included)**	$ 163	$ 134	n/a
STPMAG	**Magnetic Stripe Reader Accessory** for Palm Devices (1700/1800) **(Requires Palm Device - Not Included)**	$ 285	$ 234	n/a
STPG	**Pistol Style Grip Handle Accessory** for Palm Devices (1700/1800) **(Requires Palm Device - Not Included)**	$ 654	$ 536	$ 65
ST2SCRN	Screen Designer & Builder for Smart Track Version 2.0 ONLY	$ 1,223	$ 1,003	n/a
ST2LBL	Custom Label Designer tool for Smart track Version 2.0 ONLY	$ 1,223	$ 1,003	n/a
ST2PREC	Palm Receiving Module for Smart Track 2.0 ONLY	$ 1,223	$1,003	n/a
ST2CAM	Digital Camera Interface software for Smart Track Version 2.0 ONLY. **Does Not include Digital Camera**	$ 405	$ 332	n/a

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Smart Track

Smart Track Enterprise/Express Upgrade

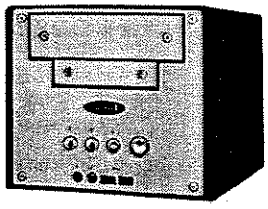
Product #	Description	Price	WSCA	MAINTENANCE
ST2UPG	Smart Track Upgrade to Version 2.0	$ 1,223	$ 1,003	n/a

Smart Track PC Options and Accessories

(Sold as PC hardware only! Smart Track software NOT included)

Product #	Description	Price	WSCA	MAINTENANCE
STPCPKG	Smart Track PC only – Compact Space Saver PC, Windows XP Professional, Turtle Beach Sound Card, 17" Flat Screen Monitor	$ 3,184	$ 2,611	n/a

PC Specifications – All Configurations



STPC20 Smart Track Space Saver PC)
((Used in all turnkey solutions – NOT sold separately)

Component	Description
Processor	Intel Pentium 4 Processor 2.4 Ghz
Memory	256 Mb RAM Standard
Storage	• Hard Disk Drive – 40 Gb • Floppy Disk Drive • CDRW – re-writeable CD-ROM Drive
Sound Card	• Turtle Beach, Santa Cruz
Input Devices	• Wireless Keyboard with built-in trackball • Optional touch screen monitors, 12 & 15 inch available • P/S 2 input connections available for conventional keyboard & mouse
Communications	• Internal 56 K Modem • Built in 10/100 mbps LAN interface • Built in 1000 mbps LAN Port (616A port)

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Smart Track

PC Specifications – All Configurations (continued)

Component	Description
Port Configuration	• 3 Serial Ports – COM1, COM2, COM3 • 1 Parallel Port – LPT1 • 4 USB 2.0 Ports- 4 ports total (2 front panel, 2 rear panel) • Sound – Speaker connection, Microphone connection (front and rear) • 2 SPDIF ports – 1 front, 1 rear (Sony/Phillips Digital Interface)
Dimensions	• Height = 7.30 inches • Width = 7.88 inches • Length = 11.82 inches

Monitor Specifications – Flat Panel Monitor All Configurations

Component	Description
FS17 17 inch Flat Screen monitor	• 17" TFT Active Matrix LCD panel • Anti Glare "hard" coated surface
Display Size	13.3" X 10.6" (337.92 mm X 270.34 mm)
Pixel Pitch	.264
Resolution	XGA 1280 X 1024
Colors	16 Million +
Audio	2 – 2 Watt Built in Speaker
Dimensions	16.5" H X 16.4" W X 6.5" D
Weight	12 lbs. (14.4kg)

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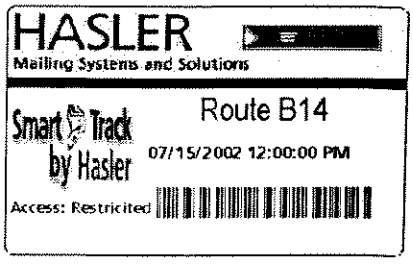
State of Arizona/WSCA
Product Catalogue/Pricelist # 090105
Systems Solutions
Dated: March 01,2006

GTS - Guest Tracking Module (Smart Track)

Product Features

Tracking software to monitor visitors and guests within your facility.

- 100% browser-based module creates photo ID visitor badge with full color photograph!
- Signature capture device records visitor "sign in" with exclusive, incorporated Non Disclosure Agreement
- Suitable for any size reception center
- Options are scalable – save on features you don't need
- Custom screens and custom forms fit your operating environment perfectly
- Supports multiple label sizes
- Magnetic strip reading capability for ID badges
- Economical signature pads



GTS Turnkey Systems

Product #	Description	Price	WSCA	MAINTENANCE
GTS01	Guest Tracking Software and Hardware. – Complete PC and Software Solution – includes Digital Camera, Compact PC, 17" Flat Screen Monitor, Windows XP. Does NOT include Printers, Scanners or Signature Capture Device - sold separately	$ 7,353	$ 6,029	$ 735

GTS Software ONLY Solutions

Product #	Description	Price	WSCA	MAINTENANCE
GTM01	Guest Tracking Software with Digital Camera - does NOT include PC, Monitor or printers. Scanners and Signing Pads sold separately	$ 4,083	$ 3,348	$ 408

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GTS - Guest Tracking Module (Smart Track)

GTS Options

Product #	Description	Price	WSCA	MAINTENANCE
SMTRG01	Custom Report Designer	$ 814	$ 667	n/a
SMTAI01	Background import of Company Database	$ 814	$ 667	n/a
SMTODBC01	ODBC Link allows the interchange of data between ODBC compliant databases	$ 1,632	$ 1,338	n/a

GTS Peripherals

Product #	Description	Price	WSCA	MAINTENANCE
CAM01	Digital Camera for Guest Tracking System	$323	$ 265	n/a
LSR01	Xerox 8400 Color Laser Printer for Badge/Report Printing	$2,121	$ 1,739	$ 212
SMTIS01	Cordless Laser Scanner	$1,468	$ 1,204	$ 147
SMTPP02	Desktop Signature Capture Pad with incorporated NDA	$1,305	$ 1,070	$ 130

GTS Supplies and Consumables

Product #	Description	Price	WSCA	MAINTENANCE
	Ink Jet Printer Badges			
AVERY 5147	2.5 x 2- Ink Jet Peel & Stick ID Badges (Requires Ink Jet Printer)www.avery.com	Web Site	n/a	n/a
AVERY 2970	1" x ½" "Time Token" Expires (changes fro a "V" to "Expired" within 24 hours, place this on the badge to cause the badge to expire.www.avery.com	Web Site	n/a	n/a
	Laser Printer Badges			
LW1UP	Laser Printable "Peelable" Mylar badge stock, 8.5" x 11" paper carrier for use with color laser printer **Contact: Chris Daly, EBM - (203) 254-8500**	Call EBM	n/a	n/a

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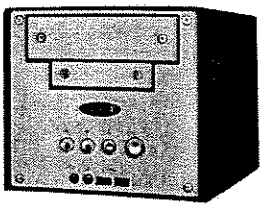
GTS - Guest Tracking Module (Smart Track)

GTS PC Options and Accessories

(Sold as PC hardware only! Smart Track GTS software NOT included)

Product #	Description	Price	WSCA
STPCPKG	Smart Track PC only – Compact Space Saver PC, Windows XP Professional, Turtle Beach Sound Card, 17" Flat Screen Monitor	$ 3,184	$ 2,611

PC Specifications – All Configurations



(STPC20 Smart Track Space Saver PC)
(Used in all turnkey solutions – NOT sold separately)

Component	Description
Processor	Intel Pentium 4 Processor 2.4 Ghz
Memory	256 Mb RAM Standard
Storage	• Hard Disk Drive – 40 Gb • Floppy Disk Drive • CDRW – re-writeable CD-ROM Drive
Sound Card	• Turtle Beach, Santa Cruz
Input Devices	• Wireless Keyboard with built-in trackball • Optional touch screen monitors, 12 & 15 inch available • P/S 2 input connections available for conventional keyboard & mouse
Communications	• Built in 10/100 mbps LAN interface • Built in 1000 mbps LAN Port (616A port)

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Dimensions	• Height = 7.30 inches • Width = 7.88 inches • Length = 11.82 inches

Monitor Specifications – Flat Panel Monitor All Configurations

Component	Description
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Display Size	13.3" X 10.6" (337.92 mm X 270.34 mm)
Pixel Pitch	.264
Resolution	XGA 1280 X 1024
Colors	16 Million +
Audio	2 – 2 Watt Built in Speaker
Dimensions	16.5" H X 16.4" W X 6.5" D
Weight	12 lbs. (14.4kg)

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State of Arizona/WSCA
Product Catalogue/Pricelist # 090105
Supplies
Dated: March 01, 2006

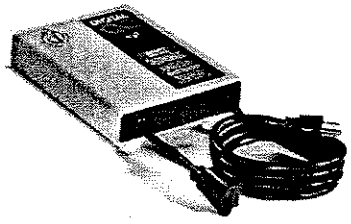
Electrical Power Protection Systems

Essential Protection for Digital Equipment

Product Features

- Eliminates "ground noise" – removes the most common electrical power disturbance. (noise on ground)
- Increases system availability by providing "clean" electrical power to digital equipment. Provides "computer grade" electrical power.
- Protects data by eliminating harmful electrical "noise"
- 100% protection – protects your investment with lifetime warranty and Catastrophic Equipment Protection Guarantee*
- Fully UL certified device.

*Equipment Replacement plan provides replacement coverage for complete system - when system electrical power is protected by a listed device.



Electrical Power Protection Devices and Systems

Product #	Description	Price	WSCA	MAINTENANCE
ESP01	**15 AMP Power Conditioning line filter. Provides 4 standard outlets, plus 1 "corded" outlet. Includes RJ11 and RJ45 Modem and Network protection.**	**$187**	**$153**	**n/a**
ESP02	**20 AMP Power Conditioning line filter. Provides 4 standard outlets, plus 1 "corded" outlet. Includes RJ11 and RJ45 Modem and Network protection.**	**$187**	**$ 153**	**n/a**

Catastrophic Equipment Protection Guarantee

This guarantee provides for the repair and/or replacement of equipment protected by the ESP01 and ESP02 systems. Connected devices will be repaired or replaced at the manufacturer's discretion after examination by the manufacturer. Replacement coverage includes $35.00 per hour to be applied for technician labor cost associated with the repair/replacement.

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Electrical Power Protection Systems

Essential Protection for Digital Equipment

1. Applies to all hardware systems that are powered by the above listed devices. (Not to exceed the rated capacity of the device)
2. Claims are submitted directly to the manufacturer using the procedure explained in instructions and forms found in each unit.

(This is not the actual warranty, please refer to the warranty information shipped with each unit)

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SECTION 11

ADDRESS PRINTERS

HASLER
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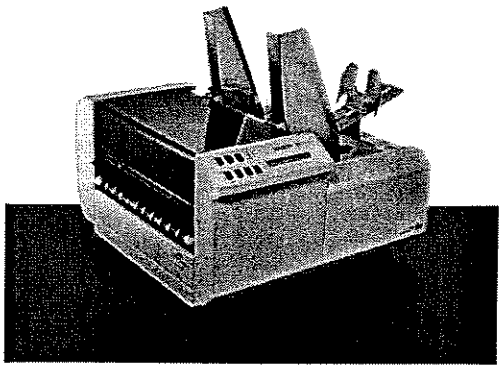
State of Arizona/WSCA
Product Catalogue/Pricelist # 090105
Folders/Inserters
Date: March 01, 2006

HJ Series

Product Features

- Unique top loading mechanism for continuous running
- Print quality up to 600 DPI
- Hewlett Packard Inkjet technology
- Solid steel construction
- Head cleaning technology for trouble free operation
- Compatible with all leading address software on the market today



HJ Address Printers

Product #	Description	Price	WSCA	MAINTENANCE
HJ300P	Address Printer PCL with 3 print heads and fixed speed	$ 4,904	$ 4,021	$ 720
HJ350P	Address Printer PCL with 3 print heads and variable speed	$ 5,722	$ 4,692	$ 840
HJ500P	Address Printer PCL with 5 print heads and variable speed	$ 8,176	$ 6,704	$ 1,200
HJ500	Address Printer with 5 print heads, custom software and variable speed	$ 8,176	$ 6,704	$ 1,200
HJ600P	Address Printer PCL with 6 print heads and variable speed	$ 10,623	$ 8,711	$ 1,560
HJ600	Address Printer with 6 print heads, custom software and variable speed	$ 10,623	$ 8,711	$ 1,560
HJ800	Address Printer with 8 print heads, custom software and variable speed	$ 12,258	$ 10,052	$ 1,800
HJ800P	Address Printer PCL with 8 print heads and variable speed	$ 12,258	$ 10,052	$ 1,800
HJ3600P	High Speed Ink Jet Address Printer with 6 print heads	$ 10,623	$ 8,711	$ 1,560
HJ3800P	High Speed Ink Jet Address Printer with 8 print heads	$ 12,258	$ 10,052	$ 1,800

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State of Arizona/WSCA
Product Catalogue/Pricelist # 090105
Folders/Inserters
Date: March 01, 2006

HJ Series

Options

Product #	Description	Price	WSCA	MAINTENANCE
HJCNV	Conveyor	$ 1,305	$ 1,070	$ 130
HJCSDT	HaslerJet conveyor stacker drop catch tray	$ 327	$ 268	n/a
HJSADT	HaslerJet standalone drop catch tray	$ 245	$ 201	n/a
HJFDR	High Speed Feeder	$ 4,083	$ 3,348	$ 408
HJCNV6	Conveyor 6' floor model	$ 3,184	$ 2,611	$ 318
HJCNVDK	Conveyor Dryer Kit	$ 1,304	$ 1,069	n/a
CAB3018THD	30" Custom Stand	$ 531	$ 435	n/a
CAB5618	Custom Enclosed Stand	$ 896	$ 735	n/a
CAB3C	Custom Stand Casters (set of 4)	$ 103	$ 84	n/a

Supplies

Product #	Description	Price	WSCA	MAINTENANCE
HJINKVB	Black ink cartridge	$ 35	$ 29	n/a
HJINKR	Red ink cartridge	$ 45	$ 37	n/a
HJINKG	Green ink cartridge	$ 45	$ 37	n/a
HJINKB	Blue ink cartridge	$ 45	$ 37	n/a
HJINKY	Yellow ink cartridge	$ 45	$ 37	n/a

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SECTION 12

TABBERS

HASLER
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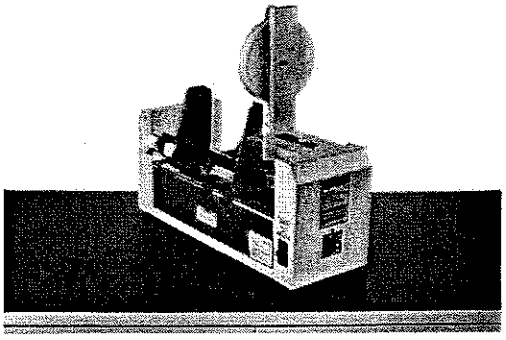
State of Arizona/WSCA
Product Catalogue/Pricelist # 090105
Address Printers
Dated: March 01, 2006

HT Series

Product Features

- Stand alone single Tabber
- Applies paper, clear or translucent tabs
- Accepts tabs from .625" to 1.25"
- Accepts product up to 5/32"
- Holds rolls up to 10,000
- Built in take up spool
- Fast – Up to 12,000 pieces per hour
- Built in feeder
- Optional Tandem Kit for Dual Tabbing



HT Tabber

Product #	Description	Price	WSCA	MAINTENANCE
HT12	Tabber – 12K per Hour	$ 3,593	$ 2,946	$ 527

Options

Product #	Description	Price	WSCA	MAINTENANCE
HJCNV	Conveyor	$ 1,305	$ 1,070	n/a
HJCSDT	Hasler Jet conveyor stacker drop catch tray	$ 327	$ 268	n/a
HJSADT	Hasler Jet standalone drop catch tray	$ 245	$ 201	n/a
HT12TK	Tandem Kit to configure two HT12s for Dual Tabbing	$ 123	$ 101	n/a
CAB3018THD	Custom Stand (30 inches)	$ 531	$ 435	n/a
CAB5618	Custom Enclosed Stand	$ 896	$ 735	n/a
CAB3C	Custom Stand Casters (set of 4)	$ 103	$ 84	n/a

Supplies

Product #	Description	Price	WSCA	MAINTENANCE
HTABW	1" Round White Paper Tabs – Rolls of 10K – 8 Rolls per Carton	$ 108	$89	n/a
HTABT	1" Round Translucent Paper Tabs – Rolls of 10K – 8 Rolls Per Carton	$ 150	$123	n/a

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HT Series

Supplies (Continued)

Product #	Description	Price	WSCA	MAINTENANCE
HTABC	1" Round Clear Tabs – Rolls of 10K – 8 Rolls Per Carton	$ 209	$ 171	n/a
HTABCH	1" Round Clear Horizontal Perfed Tabs – Rolls of 10K - 8 Rolls Per Carton	$ 209	$ 171	n/a

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